



**NOTIFICATION OF PROCUREMENT OPPORTUNITY (NOPO)
Pre-Solicitation Notice
NATO Competitive Procurement**

AI-Assisted Tabletop Exercise (TTX) Framework for Cyberspace Operations

ACT Reference #: RFP-ACT-SACT-26-66

Date of NOPO Publication: 06/09/2026

Anticipated Solicitation Release Date: 06/25/2026

Anticipated Solicitation Closing Date: 08/03/2026

Anticipated Contract Award Date: 08/31/2026

Point of Contact:

Supreme Allied Commander Transformation
BUDFIN – Purchasing and Contracting Branch
Attn: ACT Contracting Officer
7857 Blandy Road, Suite 100,
Norfolk, Virginia, USA 23551-2490
e-mail: hqsact.contracting@nato.int

Introduction

HQ SACT intends to issue a Request for Proposal (RFP) for industry support to develop an Artificial intelligence (AI) assisted Tabletop Exercise (TTX) framework for cyberspace operations, including a Minimum-Viable Product (MVP). The intent is to provide ACT with a tool to optimize the development and execution of cyber operations tabletop exercises, and to minimize human support to exercise products generation and role play through the use of Local Language Models (LLMs), Retrieval-Augmented Generation (RAG) and orchestrated Agentic-AI.

The ACT hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement. This notification is issued to foster open and fair competition among eligible vendors from participating nations.

This notification does not constitute a commitment to award a contract. This Procurement Opportunity is still pending validation of funding.

To award the contract(s), the ACT will apply a Sealed Bidding Procedure in accordance with the Procurement Policy for NATO Common Funding.

The contract will be awarded as a fixed-price contract with the following estimated period of performance per Lot:

- A base period of performance from the award date (estimated 31 August 2026) through 31 December 2026,
- One (1) option period may be added: January 2027 – June 2027

The estimated total contract value, inclusive of options, is **USD 350,000**.

Vendors are invited to review the requirements described herein and to register for participation through the appropriate national authority of the prime vendor's nation of origin. Vendors may form partnerships or sub-contractor relationships; however, all vendors, whether prime, partner, or sub-contractor, shall meet all identified eligibility requirements for participation.

Declarations of Eligibility shall be sent to hqsact.contracting@nato.int by **22 JUNE 2026, 0900 hours**, Eastern Standard Time, Norfolk, Virginia. E-mail subject shall include the Procurement Opportunity information along with company name (for example: **RFP-ACT-SACT-26-66 Company XYZ**)

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations. All eligible and responsible sources may submit a proposal, if and once RFP is published, which shall be considered by the ACT.

1. Title of Procurement Opportunity

AI-Assisted Tabletop Framework for Cyberspace Operations

2. Description of Requirement

HQ SACT intends to issue an RFP to procure the development of a framework to plan, design, execute, and report TTX/wargames for cyberspace operations, including a fully operational Minimum Viable Product (MVP).

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The deliverable (framework and MVP) shall support the end-to-end lifecycle of a cyberspace operations¹ TTX/wargame, including, but not limited to:

1. Framework and MVP specification (objectives, scope, assumptions/constraints, success criteria, schedule, facilitation approach).
2. AI-assisted development of TTX artifacts (scenario, storylines, vignettes, roles and responsibilities, organizations, injects, assessment criteria).
3. Allocation of roles, responsibilities, Command and Control (C2) structures, organizations, training audience roles and role-playing personas.
4. Generation of AI assisted role players, based on AI agents and skills, to map organizations and R&R within the organizations.
5. Orchestration of the TTX, including agent tasking, execution and hand over, inject management (inject design/creation, scheduling, delivery, tracking, capture of responses, and adjudication support as applicable), response cells execution, and continuous monitoring/assessment.
6. AI assisted evaluation and reporting (after-action reporting, reconstruction of timelines, decisions and outcomes, metrics, and lessons learned).

This requirement is expected to be structured around:

- A base period: Development and delivery of the framework, including the working approach/methodology, process descriptions, and supporting artefacts (e.g., templates, models, and guidance) required for ACT to design and run cyberspace operations TTX/wargames across strategic, operational, and tactical levels of work.

The base period will include the delivery of a stand-alone Minimum Viable Product that will include fully-functional sets of items 2, 3, 4, 5 and 6 above, with a sample representative set of personas/agents/skills and a limited complexity of the products (scenario, assessment, etc.)

- An option: Development and delivery of a final platform implementing the framework and including all functionality and products in items 1-6, above.

3. Vendor Eligibility

- 3.1. Participation in this Procurement Opportunity is restricted to vendors from NATO member nations.
- 3.2. Vendors must demonstrate the financial, technical, and professional capacity to deliver an AI-Assisted Tabletop Exercise Framework for Cyberspace Operations, including an MVP:
 - (a) Previous and significant experience in delivering TTX/wargames in support of military operations.
 - (b) Previous and significant experience in cyberspace operations, not limited to cyber security/network and information security, but also defensive, offensive and cyber-Intelligence, Surveillance, and Reconnaissance cyberspace operations.

¹ In this context, Cyberspace Operations (COs) include defensive COs, offensive COs and Cyber ISR (Intelligence, Surveillance and Reconnaissance). For the purpose of this contract, ACT is not interested in network defense operations/cyber security activities.

- (c) Previous and significant experience in the implementation of AI-supported solutions, including LLMs, RAG and, in particular, orchestration of AI agents and skills.

4. Access to Solicitation Documentation

Interested vendors, officially registered by national authorities with a Declaration of Eligibility, may participate in and receive the link to the solicitation documentation for this Procurement Opportunity by email when the solicitation is released on <https://www.act.nato.int/opportunities/contracting/>

5. Language of Solicitation and Bid Submission

- 5.1. Solicitation Documentation and Proposal Submission Language: English.

For the Financial Controller:

[Original Signed By]

Catherine GIGLIO
HQ SACT Acting Head of Contracts

Annexes:

A: Declaration of Eligibility for NATO Competitive Procurement

B: Distribution List

End of Notification

Annex A – Declaration of Eligibility for NATO Competitive Procurement

Date:

Declaration of Eligibility for NATO Competitive Procurement

To: ACT Procurement Authority

Subject: Declaration of Eligibility for NATO Competitive Procurement

Reference: RFP-ACT-SACT-26-66 - AI-Assisted Tabletop Exercise Framework for Cyberspace Operations.

With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:

- Vendor Name:
- Address:
- Point of Contact / Title: Mr./Ms.:
- Email Address:
- Phone #:

I certify that this vendor has the necessary financial, technical, and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is security cleared to the level of this procurement opportunity.

Extension to Other NCP Opportunities. In addition to the referenced project, this Declaration of Eligibility may be used for other ACT NCP opportunities and is valid for the vendor in paragraph 1 for a period of three (3) years, unless rescinded in writing by the National Responsible Authority of *[insert Country of Origin]*.

Check one:

Yes

No

Note to Vendor: If "Yes" is checked, then present this Declaration of Eligibility for expressed interest in other ACT NCP Opportunities.

Signature

[Name of National Responsible Authority]

[insert Country of Origin]

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Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	