



**HQ Supreme Allied Commander Transformation**  
**Purchasing and Contracting Section**  
**Office of Budget and Finance**  
Norfolk, Virginia | USA



## **Request for Proposal**

**RFP-ACT-SACT-26-40**

Headquarters Supreme Allied Commander Transformation's  
Asset Tracking Capability Development Campaign

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## BIDDING INSTRUCTIONS

### 1. General

a. This is a **Firm Fixed Price Deliverables** contract in accordance with the HQ SACT General Terms and Conditions.

b. HQ SACT General Terms and Conditions Dated **15 January 2026** are applicable to this procurement and can be located on the ACT Website at <https://www.act.nato.int/wp-content/uploads/2026/01/HQ-SACT-General-Terms-and-Conditions-20260115.pdf> under Contractor Information.

**c. Contract Award is contingent upon funding availability; Partial bidding is NOT allowed.**

### 2. Classification

This Request for Proposal (RFP) is a NATO UNCLASSIFIED document.

### 3. Definitions

a. The “Prospective Bidder” shall refer to the entity that has indicated its intention without commitment, to participate in this RFP.

b. The term “Bidder” shall refer to the bidding entity that has completed a bid in response to this RFP.

c. The term “Contractor” shall refer to the bidding entity to which the contract(s) is awarded.

d. The term “Contracting Officer” designates the official who executes this RFP on behalf of HQ SACT.

e. “Contracting Officer’s Technical Representative” or “COTR” is the official who is appointed for the purpose of determining compliance of the successful bid(s), per the technical specifications.

f. The term “HQ SACT” shall refer to Headquarters Supreme Allied Commander Transformation.

g. The term “ACT” shall refer to Allied Command Transformation.

h. The term “NATO” shall refer to the North Atlantic Treaty Organization.

i. The term “days” as used in this RFP shall, unless otherwise stated, be interpreted as meaning calendar days.

### 4. Eligibility

a. This RFP is open to governmental or commercial entities;

- b. Established in a North Atlantic Treaty Organization Alliance member nation;
- c. Working in the required field and legally authorised to operate in the country and state in which this contract is to be performed, at the time of bidding. Has performed the desired past performance including size, cost and scope, as described in this RFP; and
- d. All proposed key personnel identified to work on this requirement must be citizens of a NATO member nation.
- e. To this end, bidder shall submit a signed Declaration of Eligibility as per enclosure 5.

**5. Duration of Contract**

- a. The contract awarded shall be effective upon signature (estimated 1<sup>st</sup> of July 2026).
- b. Period of Performance: contract signature (estimated 01 July 2026) to 31 December 2026, with three (3) option 12-month periods and one (1) option 6 months period.
  - Option Period 1: 01 January 2027 to 31 December 2027
  - Option Period 2: 01 January 2028 to 31 December 2028
  - Option Period 3: 01 January 2029 to 31 December 2029
  - Option Period 4: 01 January 2030 to 30 June 2030

Option periods may be exercised solely at the discretion of HQ SACT based on satisfactory contractor performance, availability of funding, budgetary & operational requirements and Contracting Officer approval.

**6. Exemption of Taxes**

In accordance with the agreements, (Article VIII of the Paris Protocol, dated 28 August 1952) goods and services under this contract are exempt from taxes, duties, and similar charges. The Contractor remains liable for all taxes levied on the Contractor and on Contractor's employees, to include responsibilities to report and withhold and/or disburse income tax on payments to Contractor's employees. See paragraph 14 of HQ SACT's General Terms and Conditions for provision in its entirety.

**7. Amendment or Cancellation**

- a. HQ SACT reserves the right to amend or delete any one or more of the terms, conditions or provisions of the RFP prior to the date set for bid closing. A solicitation amendment or amendments shall announce such action.
- b. HQ SACT reserves the right to cancel, at any time, this RFP either partially or in its entirety. No legal liability on the part of HQ SACT shall be considered for recovery of costs in connection to bid preparation. All efforts undertaken by any bidder shall be done considering and accepting, that no costs shall be recovered from HQ SACT. If this RFP is cancelled, any/all received bids shall be returned unopened, per the bidder's request.

## 8. Bidder Clarifications

a. Prospective Bidders should seek clarification at their earliest convenience. Any explanation regarding the meaning or interpretation of this RFP, terms, clause, provision or specifications, shall be requested in writing, to the contracting e-mail address [hqsact.contracting@nato.int](mailto:hqsact.contracting@nato.int). Any clarification must be received via email no later than **28 April 2026**.

b. In lieu of a bidder's conference, HQ SACT invites bidders to submit technical and contractual questions not later than **28 April 2026**.

c. Information in response to all inquiries / requests for clarification to a prospective bidder shall be furnished to all prospective bidders at the following link: <http://www.act.nato.int/contracting> as a Question-and-Answer addendum. All such addendums and any necessary solicitation amendments shall be incorporated into this RFP. Verbal Interpretations shall not be binding.

## 9. Bid Closing Date

Bids shall be received at HQ SACT, Purchasing and Contracting Office, no later than **15 May 2026, 0900 hours, Eastern Standard Time, Norfolk, Virginia, USA**. No bids shall be accepted after this date and time. **No hard copy proposals will be accepted**. Please see Proposal Submission (paragraph 12) for more details.

## 10. Bid Validity

a. Bids shall remain valid for a period of one hundred and twenty days (120) from the applicable closing date set forth within this RFP. HQ SACT reserves the right to request an extension of validity. Bidder shall be entitled to either grant or deny this extension of validity. HQ SACT shall automatically consider a denial to extend the validity as a withdrawal of the bid.

**b. HQ SACT will not accept supplier proposals prepared, in whole or in part, by means of generative artificial-intelligence (AI) tools, including and without limitation to chatbots, such as Chat Generative Pre-Trained Transformer (Chat GPT), or other language generating tools. HQ SACT reserves the right to screen applications to identify the use of such tools. All applications prepared, in whole or in part, by means of such generative or creative AI applications may be rejected without further consideration at HQ SACT's sole discretion, and HQ SACT reserves the right to take further steps in such cases as appropriate.**

## 11. Content of Proposal

The proposal shall consist of two (2) separate documents (Technical / Price) sent via e-mail as per the instructions. No hard copy proposals will be accepted. The E-mailed documents shall be received no later than **15 May 2026, 0900 hours, Eastern Standard Time, Norfolk, Virginia, USA**.

a. **Technical Proposal shall be a Signed PDF document and contain:**

- 1) Company description (limited to 10 pages);
- 2) A table of contents for the entire proposal (as per Enclosure #1);
- 3) The bidder's full name, address, Points of Contact, Telephone, e-mail address, Internet site;
- 4) Compliance statement (as per Enclosure#2);
- 5) Past performance (as per Enclosure #3);
- 6) Signed Declaration of Eligibility (as per Enclosure #5)
- 7) List of key personnel to provide services;
- 8) Supplementary relevant information, if applicable; and
- 9) Compliance and Best Value Criteria Matrices (as per Annex B).

**b. Price Proposal shall be**

- 1) **Submitted in U.S. Dollar Currency.** Contractor may request payment post award in alternate currency based on agreed conversion rate.
- 2) Prices shall be on a **Firm Fixed Price Basis**, include any relevant discount schedule.
- 3) Price proposal (as per Enclosure #4).

**12. Proposal Submission**

a. Proposals shall be separate e-mail submissions to:

Technical proposal: [hgsact.techproposal@nato.int](mailto:hgsact.techproposal@nato.int)

Price proposal: [hgsact.priceproposal@nato.int](mailto:hgsact.priceproposal@nato.int)

b. E-mail subjects shall include the solicitation information along with company name (for example: RFP -ACT-SACT-40\_Tech\_ABC Inc. / RFP -ACT- SACT-26-40\_Price\_ABC Inc.). **Allow sufficient time in sending your submission should you encounter e-mail size challenges.**

c. No verbal bids or verbal modifications or telephonic bids shall be considered.

d. It is the ultimate responsibility of a prospective bidder prior to submission that all proposal submissions are reviewed to ensure they meet the technical, contractual and

administrative specifications and that offers meet the limitations and expressed conditions.

**13. Late Proposals**

a. It is solely the bidder's responsibility that every effort is made to ensure that the proposal reaches HQ SACT prior to the established closing date and time. No late bids shall be considered.

**b. A delay in an e-mail exchange due to server or size restrictions does not constitute a delay by NATO.**

**14. Bid Withdrawal**

A bidder may withdraw their bid up to the date and time specified for bid closing. Such a withdrawal must be completed in writing with attention to the HQ SACT Contracting Officer.

**15. Bid Evaluation**

a. The evaluation of bids and determination as to the responsiveness and technical adequacy or technical compliance, of the products or services requested, shall be the responsibility of HQ SACT. Such determinations shall be consistent with the evaluation criteria specified in the RFP. HQ SACT is not responsible for any content that is not clearly identified in any proposal package.

b. Proposals shall be evaluated and awarded taking into consideration the following factors:

- 1) Successful administrative submission of bid packages as requested in paragraph 11 and as listed in this RFP.
- 2) Successful determination of compliance on mandatory criteria (Compliant/non-compliant).
- 3) Technical factors / pricing factors rated as follows: Technical / Price = 70/30 (Best Value)**
- 4) Technical clarifications as determined may be conducted.
- 5) Acceptance of HQ SACT General Terms and Conditions.

**16. Proposal Clarifications**

During the entire evaluation process HQ SACT reserves the right to discuss any bid, clarify what is offered and interpret language within the bid to resolve any potential areas of concern.

**17. Award**

a. HQ SACT intends to award a firm fixed price services contract to the successful bidder whose proposal represents the Best Value offer to NATO. Partial awards will not be considered.

b. HQ SACT will collect information from references provided by the successful bidder on its past performance. Contractors must provide authorization to contact references or that past performance shall not be considered.

c. HQ SACT reserves the right to negotiate minor deviations to the listed General Terms and Conditions to this RFP.

**18. Surge Capability:**

A surge capability requirement is included to have a contract vehicle in place should emerging circumstances require a quick and temporary increase in contractor services within the scope of the existing Statement of Work. The selected supplier shall be prepared to provide additional services if needed to support this SOW. The contractor shall be prepared to evaluate requirements and submit a price proposal for any new in scope requirement for consideration by HQ SACT. Surge proposals will be evaluated by the Contracting Officer for fair and reasonable pricing and should be developed based upon the same pricing structure as the original contract proposal. Surge requirements include, but are not limited to, required repairs identified during the annual maintenance checks, but not already accounted for and will be incorporated by formal contract modification. Requests for pricing are made on a non-committal basis and do not constitute a formal commitment by HQ SACT to contract for additional work; supplier will not be reimbursed costs for preparing price proposals or other related expenses in response to a surge request. HQ SACT surge efforts will not exceed 50% of the annual contract value or 50% of the cumulative contract value.

**19. Lodging a complaint**

Interested Parties should consult Appendix 1 of Procedure for NATO Competitive Procurement Policy ([https://www.nato.int/content/dam/nato/webready/documents/finance/procurement-procedure\\_en.pdf](https://www.nato.int/content/dam/nato/webready/documents/finance/procurement-procedure_en.pdf)) to learn more about applicable dispute resolution procedures. For this RFP, complaints shall be lodged by an interested party within 15 calendar days from the date when the interested party first knew, or ought to have known, about the circumstances giving rise to the grounds for the potential dispute, whichever is earlier. For complaints relating to the contract award decision, the deadline is 15 calendar days from the day following the date on which the contract award decision is communicated to the bidders.

**20. Proposed Candidates**

If successful, contractor company must notify HQ SACT of any special accommodations or requirements of its personnel for on-site support.

## 21. Communications

All communication related to this RFP, between a prospective bidder and HQ SACT shall only be through the nominated HQ SACT Contracting Officer. Designated contracting staff shall assist the HQ SACT Contracting Officer in the administrative process. There shall be no contact with other HQ SACT personnel regarding this RFP. Such adherence shall ensure Fair and Open Competition with equal consideration and competitive footing to all interested parties.

## 22. Points of Contact

[Hqsact.contracting@nato.int](mailto:Hqsact.contracting@nato.int)

### ***Enclosure 1: Proposal Content / Checklist***

#### **PROPOSAL CONTENT / CHECKLIST**

##### Table of Contents

- Bidder's name, address, POC, Contact numbers, email address.
- Compliance Statement (as per Enclosure 2).
- Past Performance (including References) (as per Enclosure 3).
- List of Key Personnel.
- Technical Proposal, including the Compliance matrix (as per Annex B).
- Price Proposal (Excel worksheet – as per Enclosure 4 - provides mandatory price proposal format).
- Declaration of eligibility (as per Enclosure 5).

**Enclosure 2: Compliance Statement**

**COMPLIANCE STATEMENT TO SEALED BID RFP-ACT-SACT-26-40**

It is hereby stated that our company has read and understands all documentation issued as part of this RFP. Our company proposal submitted in response to the referenced solicitation is fully compliant with the provisions of this RFP and the intended contract with the following exception(s); such exceptions are considered non-substantial to the HQ SACT solicitation provisions issued.

**Note: Any requested deviations/adjustments or considerations regarding HQ SACT General Terms and Conditions must be identified here - at the time of bidding - for consideration by the Contracting Officer.**

<u>Clause</u>	<u>Description of Minor Deviation</u>
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(If applicable, add another page)

Company: \_\_\_\_\_

Signature:

Name & Title: \_\_\_\_\_

Date: \_\_\_\_\_

Company Bid Reference: \_\_\_\_\_

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Bidder's proposal must be based on full compliance with the terms, conditions and requirements of the RFP and all future clarifications and/or amendments. The bidder may offer variations in specific implementation and operational details provided that the functional and performance requirements are fully satisfied. In case of conflict between the compliance statement and the detailed evidence or explanation furnished, the detailed evidence/comments shall take precedence/priority for the actual determination of compliance. Minor or non-substantial deviations may be accepted. Substantial changes shall be considered non-responsive.

**Enclosure 3: Past Performance Information Form**

Company is required to submit a minimum of two (2) past performances within the last five (5) years. Company should be clear how the company met the requirements of past performance. Reference to a contract must include a detailed description of the work performed relevant to the requirements outlined in the SOW. Generic or Vague references to the contract awarded without clear connection to work performed will be disqualified

- (a) Contracting Entity:
- (b) Contract No:
- (c) Type of Contract (Firm Fixed Price, IDIQ, Requirements):
- (d) Title of Contract:
- (e) Description of Work Performance and Relevance to Current Acquisition (Type of facility, capacity, estimated patronage, summary of staff used):
- (f) Contract Dollar Amount:
- (g) Period of Performance:
- (h) Name, Address, Fax and Telephone No. of Reference:
- (i) Indicate Whether Reference Acted as Prime or Sub-contractor:
- (j) Comments regarding compliance with contract terms and conditions:
- (k) Complete Contact Information for client:
- (l) Permission to contact client for reference: Yes / No

Name/Signature of Authorized Company Official: \_\_\_\_\_  
\_\_\_\_\_

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**This Enclosure is designed to assist the respective company provide HQ SACT with all necessary documents/information required. For clarification, please refer to bidding instructions in part 1 of subject solicitation.**

**Enclosure 4 – Mandatory Price Proposal Excel Spreadsheet**

**Pricing shall be submitted using the excel workbook provided. Bidders may elect to submit a PDF proposal for pricing in addition to the required excel workbook.**

**Proposals not submitted in the proper format will not be considered.**

Formulas have been added for convenience; however, it is the company's responsibility to ensure that the formulas are correctly reflecting your expected bid proposal value.

Serial	Dates	Location	Task	Price [USD]
01-2026	AUG/SEP 2026	Finland	ATCIC 27 Site Survey	
02-2026	AUG-OCT 2026 (TBC)	Work from Contractor's Facility	ATCIC 27 Conceptual Specification Development	...
03-2026	SEP/OCT 2026 (approx. 7 days)	TBD. Romania.	ASTWG Fall meeting ATCIC 27 Main Planning Conference (back-to-back meetings)	...
04-2026	October/November 2026	Work from Contractor's Facility	ATCIC 27 Planning & Product Development	...
05-2026	October/November 2026	Work from Contractor's Facility	ATCIC 27 Planning & Product Development	...
01-2027	26 - 29 Jan 2027	TBD	CWIX 27 Main Planning Conference	...
02-2027	MAR 2027		ASTWG (Support /Participation)	...
03-2027	Apr 2027		CWIX 27 Final Coordination Conference (FCC)	...
04-2027	MAY 2027		ATCIC 27 Final Coordination Conference	...
05-2027	JUN-AUG 2027	Work from Contractor's Facility	ATCIC 27 Planning & product Development	...
06-2027	MAY-JUN 2026	Work from Contractor's Facility	CWIX 27 Communication & Asset Information test	...
07-2027	07 - 25 Jun 2027 (TBC)	Bydgoszcz, Pol	CWIX 27 Exercise preparation & Execution	...
08-2027	JUL 2027	Work from Contractor's Facility	CWIX 27 Analysis & Reporting	...
09-2027	AUG 2027 TBD	Finland	ATCIC 27 Exercise preparation & Execution	...
10-2027	AUG-SEP 2027	Work from Contractor's Facility	ATCIC 27 Analysis & Reporting	...
11-2027	OCT 2027		Participation in ASTWG meeting	...
12-2027	TBD		CWIX 28 Initial Planning Conference (IPC)	...
01-2028	Jan 2028		CWIX 28 Main Planning Conference (MPC)	...
02-2028	Mar-28		ASTWG (Support /Participation)	...
03-2028	Apr-28		CWIX 28 Final Coordination Conference	...
04-2028	MAY-JUN 2026	Work from Contractor's Facility	CWIX 28 Communication & Asset Information test	...
05-2028	7 - 25 Jun 2028	Bydgoszcz, (POL)	CWIX 28 Exercise preparation & Execution	...
06-2028	Aug-28	Work from Contractor's Facility	CWIX 28 Analysis & Reporting	...
07-2028	AUG/SEP 2028 (four days)	Finland	ATCIC 29 Site Survey	...
08-2028	AUG-OCT 2028	Work from Contractor's Facility	ATCIC 29 Conceptual Specification Development	...
09-2028	SEP/OCT 2028		ASTWG Fall meeting ATCIC 29 Main Planning Conference	...
10-2028	TBD	Work from Contractor's Facility	ATCIC 29 Planning & Product Development	...
11-2028	Nov-28		CWIX 29 Initial Planning Conference (IPC) preparation and participation	...

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01-2029	Jan-29		CWIX 29 Main Planning Conference	...
02-2029	Mar-29		ASTWG (Support /Participation)	...
03-2029	Apr-29		CWIX 29 Final Coordination Conference (FCC)	...
04-2029	May-29		ATCIC 29 Final Coordination Conference	...
05-2029	JUN-AUG 2029	Work from Contractor's Facility	ATCIC 29 Planning & product Development	...
06-2029	MAY-JUN 2026	Work from Contractor's Facility	CWIX 26 Communication & Asset Information test	...
07-2029	07 - 25 Jun 2029	Bydgoszcz, (POL)	CWIX 29 Exercise preparation & Execution	...
08-2029	Aug-29	Work from Contractor's Facility	CWIX 29 Analysis & Reporting	...
09-2029	AUG 2029 (TBD)		ATCIC 29 Exercise preparation & Execution	...
10-2029	AUG-SEP 2029	Work from Contractor's Facility	ATCIC 29 Analysis & Reporting	...
11-2029	Oct-29		Participation in ASTWG meeting	...
12-2029	TBD 2029		CWIX 30 Initial Planning Conference (IPC) preparation and participation	...
01-2030	Jan-30		CWIX 30 Main Planning Conference	...
02-2030	Mar-30		ASTWG (Support /Participation)	...
03-2030	Apr-30		CWIX 30 Final Coordination Conference	...
04-2030	MAY-JUN 2026	Work from Contractor's Facility	CWIX 26 Communication & Asset Information test	...
05-2030	7 - 25 Jun 2030	Bydgoszcz, (POL)	CWIX 30 Exercise preparation & Execution	...
06-2030	Aug-30	Work from Contractor's Facility	CWIX 30 Analysis & Reporting	...

**Enclosure 5 – Declaration of Eligibility for NATO Competitive Procurement**

Date:

**Declaration of Eligibility for NATO Competitive Procurement**

To: ACT Procurement Authority

Subject: Declaration of Eligibility for NATO Competitive Procurement

Reference: IFIB-ACT-SACT-26-40 Asset Tracking Capability Development Campaign

With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:

**a. Vendor Name:**

**b. Address:**

**c. Point of Contact/Title: Mr./Ms.:**

**d. Email Address:**

**e. Phone #:**

2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is security cleared to the level of this procurement opportunity.
3. **Extension to Other NCP Opportunities<sup>1</sup>.** In addition to the referenced project, this Declaration of Eligibility may be used for other ACT NCP opportunities and is valid for the vendor in paragraph 1 for a period of three (3) years, unless rescinded in writing by the National Responsible Authority of *[insert Country of Origin]*.

Check one:

Yes

No

<sup>1</sup> Note to Vendor: If “Yes” is checked, then present this Declaration of Eligibility for expressed interest in other ACT NCP Opportunities

Signature  
*[Name of National Responsible Authority]*  
*[insert Country of Origin]*

## **STATEMENT OF WORK**

for Deliverables

in support of the planning and execution of the Allied Command Transformation's  
Asset Tracking Capability Development Campaign

### **1. Introduction.**

To meet the NATO commander's need for in-transit visibility of key assets flowing into, within and out of a Joint Operations Area (JOA), NATO is working towards the creation of a system of interoperable asset tracking networks built upon national and NATO capabilities. Realization of the individual network components has been underway for some time. It is being achieved through the development and implementation of shared concepts, standards, procedures and designs. Together, these provide the ways to attain and maintain the compatibility, interchangeability and commonality of network components. Much of the development phase is now complete. The integration of the individual parts into a coherent whole must now be managed and coordinated.

### **2. Background**

#### Previous developments.

Many of the NATO standards associated with asset tracking (eg, the application and use of barcodes, shipping labels and radio frequency identification) have existed for several years. But work has only recently been finalized that establishes the full set of policy, procedural and technical standards for asset tracking. Those standards are compliant with NATO's data strategy in support of network enabled capability and conform to the NATO Architecture Framework. Inter-system and inter-network messaging can be undertaken using both ADat-P3 and XML-MTF (i.e., eXtensible Mark- up Language-Message Text Format) messages.

#### Main Stakeholders involved in the development.

NATO's Military Committee Asset Tracking Inter-service Working Group has led the development effort. This body is staffed by subject matter experts from contributing nations, from the NATO Command Structure, from the NATO Communication & Information Agency (NCIA) and the NATO Support and Procurement Agency (NSPA). The development of products has been undertaken either by specialist technical panels of the working group or by writing teams constituted for a particular task. Some work has also been contracted directly to the NATO Communication & Information Agency, to the NATO Support and Procurement Agency (NSPA), or undertaken by the Message Text Formatting Capability Team, under the authority of the NATO Command, Control and Communications Board, or to a SME.

#### Main events that support ATCIC.

Exercises ATCICXX.

Coalition Warrior Integration Exercise series (CWIX). Asset Tracking focus area.

Asset Tracking Working Group (ASTWG) meetings.

NATO standard agreements writing teams meetings.

### **3. Support to Integration.**

NATO takes a holistic view of the development of capabilities. The name the organization gives to this conceptual approach is DOTMLPFI (ie, Doctrine, Organization, Training, Material, Leadership, Development, Personnel, Facilities and Interoperability). Practically, this means that a programme or project is considered according to all the facets necessary to successful implementation; for example, not only the purchase of some equipment but the training of staff who will use it and the revision of procedures that indicate how the new equipment will be used within the organization. NATO intends to pursue such an approach to achievement of the required asset tracking capability. In particular, the organization plans for a multi-year programme that permits validation of the products of NATO asset tracking standardization and provides for the education and training of personnel engaged in realizing the capability. The programme will also support and encourage nations in their efforts to migrate towards the envisioned state of interoperability. Where opportunities arise during the period of the programme, and where operational justification exists, the programme may explore new methods, technologies and techniques in the field of asset tracking.

**4. Aspects of NATO Asset Tracking Standardization.** NATO recognizes that the tracking of assets can take place through a mixture of approaches, from the entirely manual through to the fully automated. Those approaches may be supported by a wide variety of technologies. The envisaged NATO asset tracking capability assumes at least some degree of automation. It has its basis in the concept of Automatic Identification and Data Capture (AIDC). This embodies the notion of Automatic Identification Technology (AIT), which includes the likes of barcodes, data matrices, and passive and active Radio Frequency Identification (RFID) devices. An integrated NATO asset tracking capability will be built on:

4.1. A founding conceptual basis. The conceptual keystone for asset tracking is NATO's future Operations Logistics Chain Management (OLCM) capability. This calls for the coordination of logistic support to NATO missions. In-transit visibility contributes to the requirement for Visibility concerning the logistic resources available to the commander.

4.2. A Business Process Model (BPM) in which the requirement to exchange information is fully embedded. The asset tracking BPM identifies the physical process activities and the information products that must be shared in order to realize network-wide in-transit visibility.

4.3. The construction of message content according to the situation that pertains within the context of the BPM, as guided by the business rules that specify the required content of the message and its distribution.

- 4.4. The transmission of messages in accordance with an agreed system architecture requirement.
- 4.5. Recognized AIT on which data is encoded using a NATO agreed format.
- 4.6. The physical labelling of transport packages, shipments and consignments in accordance with NATO agreed specifications.

**5. Outline Requirement for Support.** To ensure a successful campaign, Contractor support is required. This Contractor will use key personnel with technical expertise in the application of AIT within the project:

5.1. The specification, exchange and validation of AST messages as appropriate, based in NATO Stanag and international standards (e.g GS1). Definition of the exchanges based on the business processes. Developing those deliverables required for each event. This requirement applies to the planning and product development stage of the project as well as to the operational conduct and analysis of interoperability exercises and reporting stages.

5.2. The Contractor shall ensure that the technical component of the project (format of the messages, Information exchange requirements, design of the networks, AST system architecture) supports and informs the overall conceptual design create by the logistic experts and is compliant with the business process.

5.3. The Contractor shall support SACT as the NATO Officer Scheduling Exercises. This responsibility will be discharged in line with direction and guidance provided by the Contracting Representative (COTR) appointed by ACT. Tasks will lead to such deliverables as the technical annex of the Exercise Specification (EXSPEC), the Exercise Plan (EXPLAN), the exercise aim, Exercise Objectives (EOs), the Training Objective (TO).

5.4. The Contractor shall design the technical component of the interoperability test cases defined for the exercises by SACT.

5.5. The Contractor shall support SACT during the execution of exercises control (to include the review of test cases related to message exchanges and the provision of host nation support).

5.6. The Contractor shall provide final technical reports.

5.7. The contractor shall provide support to other AST exercises, meetings and workshops in order to facilitate the best preparation to accomplish the AST Campaign.

5.8. The Contractor shall Support with new developments to increase the interoperability using new technologies.

**6. Qualifications.** Proposed key personnel must be qualified in the following respects:

**6.1. Experience.**

The following levels of experience are considered 'must have' qualifications:

6.1.1. Two years' demonstrable project role(s) in the specification and design of an asset tracking (or 'track and trace') capability to be integrated within an overarching supply chain employing at least one of several types of tracking technologies such as barcode, RFID, GPS.

6.1.2. Two years' demonstrable and regular experience in network management, fault-finding and diagnosis associated with the system-wide implementation or application of AIT in the movement and transportation element of a supply chain environment.

6.1.3. Two years' experience within the last five years in a logistics-related position that exploited the network-wide asset tracking information provided through the application of AIT in order to enhance asset tracking and supply chain network performance.

6.1.4. Two years' experience within the last seven years working within a multinational environment.

6.1.5. Current awareness, knowledge and demonstrable experience in the application and employment of promulgated NATO standards and related civilian standards applicable to asset tracking. Relevant standards are detailed at Sub-para 10c.

**Desirable Requirements.**

The Contractor must have experience with the CWIX WIKI TOOL, demonstrating a comprehensive understanding of the relationships between objectives, capabilities, test planning, and testing processes.

Contractors must submit specific information concerning any qualifications or experience they consider pertinent to the qualification of proposed key personnel.

**6.2 Deliverable Quality.**

It is expected that all deliverables are developed/delivered in high quality. Deliverables should be produced at the graduate level, in English using the appropriate Microsoft Office Software program.

### 6.3 Security.

All contractor key personnel must possess a current NATO SECRET security clearance or national equivalent at the time of proposal submission.

## 7. Type of Contract and Period of Performance.

**7.1. Type of Contract.** This is a firm-fixed price deliverables contract in accordance with the General Terms and Conditions. All employer responsibilities for the Contractor Personnel performing under this contract shall lie with the Contractor.

**7.2. Period of Performance.** The Period of Performance is for one 6-month base period from 01 Jul 2026 through 31 December 2026 with Three 12-month option and one 6-month option periods:

Option period 1: 1 January 2027 through 31 December 2027.

Option period 2: 1 January 2028 through 31 December 2028.

Option period 3: 1 January 2029 through 31 December 2029.

Option period 4: 1 January 2030 through 30 Jun 2030.

The option period may be exercised solely at the discretion of HQ SACT based on satisfactory contractor performance, budgetary & operational requirements and Contracting Officer approval.

**7.3. Surge Capability.** Surge capability requirement is included to have a contract vehicle in place should emerging circumstances require a quick and temporary increase in products or deliverables. The contractor company shall be prepared to provide support for additional services in the same functional area identified above as directed and approved by the Contracting Officer. A deliverables table will be provided to identify any associated surge requirement. The estimated level of effort to complete the deliverable should not exceed 100 hours per base/option period.

## Illustrative questions and answers

1. **Q1.** In what areas might the additional services be required? HQ SACT intends to support asset tracking capability integration based on existing shared concepts, standards, procedures and designs. Where these factors change during the course of the programme, the programme may need to be adapted. Similarly, the surge capability provides opportunity to explore or experiment with new methods, technologies and techniques in the field of asset tracking, should they present themselves.

2. **Q2.** What form might the additional services take?

If additional services are required, it is likely that more extensive investigative effort will be required than is considered in the base contract requirement. This will cater for the emerging issues outlined in Q1 above. Ultimately the product of the additional services will be delivered as an extension to or modification of one of the deliverables described later in the SOW. During exercises execution,

depending on the additional service concerned, there might be a requirement for a degree of oversight or control above the level initially considered to be part of the baseline requirement.

**8. Contractor Supervision and Reporting:** The Contracting Officer will assign a Contracting Officer's Technical Representative (COTR) to administer all technical contract details. The Contracting Officer has final authority (in consultation with the COTR) to determine if the contract/SOW should be amended, extended, modified or cancelled for evolving requirements, new tasking, and/or technical non-performance.

8.1. The COTR shall:

8.1.1. Resolve outstanding disputes, problems, deficiencies, and/or questions on the technical aspects of the SOW.

8.1.2. Review (and approve) all Contractor duties for completeness and accuracy.

8.1.3. Review the Contractor's work at a minimum of monthly, or more often if needed.

8.2. The COTR's written approval of work reported and deliverables submitted is mandatory for contractor invoices to be successfully processed. The COTR shall receive a letter of appointment from the Contracting Officer that describes in detail his roles and responsibilities to which he shall sign formal acceptance.

8.3. The contractor shall submit a monthly report to the COTR and the Contracting Officer, detailing progress on the SOW for the reporting period. The report shall include, but not be limited to, the following information:

8.3.1. Summary of work and status of deliverables during the reporting period.

8.3.2. Contract hours expended showing a comparison with budgeted hours. 8.3.3. Current or anticipated problems/deficiencies and recommended solutions.

8.4. The COTR reserves the right to amend the reporting requirements to receive alternate/additional data and information on a more frequent or less frequent basis, and to request other reports that detail designated aspects of the work or methods to remedy problems and deficiencies.

**9. Place of Performance:** The Contractor is expected to perform the majority of the required work at the Contractor's Facility or in alternate locations as per travel requirements at locations specified by the COTR.

## **10. Building, Installation Access**

The contractor shall be fully responsible for ensuring that he/she has all needed vehicle passes and decals, individual access badges and documents for appropriate access to any NATO facility as required.

## 11. Electronic Devices.

All contractor personnel shall abide by the security restrictions regarding carrying and using electronic devices (e.g. laptops, cell phones) in all NATO facilities. The Contractor(s) shall be responsible for satisfying the necessary clearance requirements before bringing any such device into a NATO facility.

## 12. Export Control.

NATO nations have regulations and laws applying to the export of defence related goods/services originating from domestic commercial sources to foreign entities. Usually under those laws and regulations NATO is considered a foreign entity. The requirements of this SOW are provided in order to allow the bidder/contractor the opportunity to assess the applicability of their pertinent national laws and regulations and take action as required.

### **Exercise and Experimentation Support in 2026-2030**

#### **Deliverables for NATO Multinational Asset Tracking Capability Development Programme**

**2026-2030 /SOW**

#### **TECHNICAL ENGAGEMENT IN ASSET TRACKING EXERCISES PLANNING, PREPARATION, CONDUCT AND ANALYSIS**

In the tables that follow concerning the Base Period Deliverables and Option Periods Deliverables, dates are given during which work on each deliverable is expected to take place. The difference between the start and end date of the period is not an indication of the number of days of effort that is thought necessary to the production of the deliverable. Rather it indicates the period during which the work necessary will be required to take place. Regarding the deliverables related to conferences, surveys or the exercises execution itself, the dates in these cases indicate required days of participation and include one day of travel time prior to and after the event concerned. Where the deliverable description may not provide an adequate idea of the expected quantity or complexity of the work involved, that deliverable has an illustrative question and answer to assist in that assessment.

### **1. Tasks and Deliverables**

1.1. **General.** The contractor will participate in selected meetings for the planning, conduct and reporting of the experiment. The contractor will ensure that key personnel attend meetings fully prepared to participate in and to contribute to the meeting aims and objectives. The COTR will support this requirement by ensuring that relevant new or modified NATO standardization documentation is furnished to the Contractor. The Contractor is also expected to maintain situational awareness regarding related civilian developments. The contractor will additionally

support preparation for those meetings by assisting the COTR with the development of the necessary documentation and products (as indicated in deliverable table below).

1.2. **Specific Tasks.** The contractor will be expected to perform the following specific tasks:

1.2.1. Maintain regular contact with the COTR concerning overall performance of the work under the contract.

1.2.2. Maintain regular contact with the COTR concerning the specifics of the work undertaken and to be undertaken.

1.2.3. Remain up to date and fully conversant with relevant NATO standards and associated commercial open standards.

1.2.4. Provide technical advice to ensure the planning of multinational asset tracking exercise activity, and experimentation if undertaken, is:

1.2.4.1. Consistent with applicable doctrine and NATO and Commercial technical standards concerning in-transit visibility of assets;

1.2.4.2. Recognizes the priorities needed to support the project's aims and objectives and address the perspectives of participants.

1.2.4.3. Advise on the technical issues about the way to articulate the exercise and any related experimentation, with NATO exercise, education and training documentation as the basis for such communication.

1.2.4.4. Provide the technical and information architectures necessary to support planned exercises and experiments.

1.3. **Preparation.** To prepare for the activities and the production of deliverables, the Contractor will be expected to:

1.3.1. Be familiar with, or make himself familiar with, the following NATO publications and the open or commercial standards referenced in them:

a) GS1 General Specifications. Jan 2019

b) ISO 18000-7.

c) AlliedJointPublication4.11(AJP-4.11), *AssetVisibility*;

d) Allied Administrative Publication 51, Edition B (AAP-51 (B)) Final Draft, *Asset Tracking Business Process Model*;

e) Allied Automatic Identification Technology Publication 04 (AAITP-04), *Asset, Consignment and Personnel Tracking Information Exchange*;

f) Allied Automatic Identification Technology Publication 06 (AAITP-06), *System Architecture Requirements for Asset, Consignment and Personnel Tracking Information Exchange*.

g) Standardization Agreement (STANAG) 2495, Edition 2, *Data Formats for Asset Tracking*;

h) STANAG 2233, Edition 3, *NATO Consignment and Asset Tracking by Radio Frequency Identification*;

i) STANAG 2494, Edition 3, *NATO Asset Tracking Shipping Label and Associated Symbolologies*; and

j) STANAG 4281, Edition 2, *NATO Standard Marking for Shipment and Storage*.

1.3.2. Coordinate with the COTR on specific requirements and any authorities required for production of a deliverable.

1.3.3. When appropriate, and if authorized, coordinate deliverables work and outputs direct with nations or NATO entities;

1.3.4. Participate in the coordination of exercise preparations and associated discussions as required (via email, phone or similar), instigating such communication where necessary.

1.3.5 Be familiar with or make himself familiar with the use of the CWIX WIKI platform.

**1.4. Programme Events.** Where the programme schedules events such as meetings, conferences or the conduct of the exercise, the Contractor will be expected to:

1.4.1. Consider and proffer to the COTR any pre-event advice felt to be necessary or helpful;

1.4.2. Provide advice and guidance on the application and interpretation of doctrine and standards related to current and future technologies used during exercise preparation and conduct events;

1.4.3. Undertake event roles as requested by the COTR;

1.4.4. Participate in and contribute, in the SME area of expertise, to daily coordination meetings during the conduct of the exercises and any experiment and site survey;

1.4.5. Participate in and contribute to the after-action review during the conduct of the exercise and any experiment;

**1.5. Deliverable and Programme Event Inputs and Feedback.** The forms of communication by which the Contractor contributes to the programme will involve providing:

1.5.1. Verbal and written inputs to the COTR as necessary to sound working relationships and the achievement of programme aims and objectives;

1.5.2. Written inputs, comments, advice and suggestions concerning exercises and experiment documents such as the EXSPEC, the EXPLAN and any Experiment Design Document;

1.5.3. A written report on each event attended, which outlines important results, observations, conclusions, recommendations and other issues relevant to this SOW;

1.5.4. Written observations, lessons identified and strategic advice during and after the operational conduct of the exercise;

1.5.5. Contributions to the exercises first impressions reports and, subsequently, the final exercises reports.

**Base Period Deliverables (01 Jul 2026 - 31 December 2026)**

Serial	Dates	Location	Task
1-2026	AUG/SEP 2026 (four days)	Finland	ATCIC 27 Site Survey
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to the preparation of the exercise. This will be undertaken through preparation the exercise execution.</p> <p><b>Deliverable:</b> With the COTR and representatives of the host nation, conduct a site survey of the agreed exercise location with particular emphasis on surveying and coordinating CIS support and logistical services and support to the technical element of the exercise. Additionally, support the COTR's programme of work for the exercise execution, in particular (but not exclusively) to review requirements, tasks and milestones; finalize technical aspects of the exercise, including CIS implementation; confirm and resolve all real-life support and host-nation support issues; and determine key issues for resolution and recommend a way ahead for each.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful Coordination Conference after the site survey of the host nation's offered exercise venue. The primary focus of that support will be on the consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion. This collaboration may include the delivery of some briefs.</p>		

Serial	Dates	Location	Task
2-2026	AUG-OCT 2026 (TBC)	Work from Contractor's Facility	ATCIC 27 Conceptual Specification Development
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute technical asset tracking expertise and advice to the Preparation of the Exercise. This will be undertaken through the provision of technical input (verbal and written) to the initial draft of the Exercise Plan (EXPLAN), support to the integration of that material within the wider document and review/comment of the document as it evolves.</p> <p><b>Deliverables:</b> Collaborate with and provide technical written inputs to the COTR with the objective of completing the initial draft EXPLAN and integrating those technical matters with the more general elements of the plan. Specifically, the Contractor will contribute to: UPDATE the development of training objectives; the analysis of the COTR's requirements and limitations (including the development and/or determination of technical requirements for the planning situation/scenario; operational Communications and Information Systems (CIS) requirements and constraints; real-life support requirements).</p> <p><b>Acceptance criteria:</b> The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely, as a document produced using one or more applications from the Microsoft Office suite of products and structured in such a fashion as to support ease of integration into the overall document.</p>		

3-2026	SEP/OCT 2026 (approx. 7 days)	TBD. Romania.	ASTWG Fall meeting  ATCIC 27 Main Planning Conference (back-to-back meetings)
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute technical asset tracking expertise and advice to the participation in the AST WG and ATCIC27 MPC meetings and the preparation of the Exercise. This will be undertaken through the preparation for and participation in the presentation of the ATCIC 27 EXPEC.</p> <p><b>Deliverables:</b> Active participation in the ASTWG providing direct support to the COTR as requested. This support may include the delivery of some briefs or presentations or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p>Active participation in the ATCIC27 MPC providing direct support the COTR's programme of work, to consider the EXPEC and scenario; confirm technical requirements, develop commitments; and capture the additional technical information required to develop, refine and coordinate the EXPEC and further develop the scenario. This support may include the delivery of some briefs or presentations and leading syndicates or question and answer sessions and clarifying technical elements of the exercise.</p>		

	<p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful presentation to the ASTWG. The primary focus of that support will be on the consideration of the technical aspects of the exercise. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.</p> <p>The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful MPC. The primary focus of that support will be on the consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion.</p> <p>Programme certainty and preparation for the exercise will have advanced and issues raised by nations will have been addressed or will be under management. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.</p>
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Serial	Dates	Location	Task
4-2026	October/November 2026	Work from Contractor's Facility	ATCIC 27 Planning & Product Development
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 preparation of the exercise. This will be achieved through the provision of further technical input to the revised draft EXPLAN following the Coordination Conference.</p> <p><b>Deliverable:</b> Provide to the COTR within 15 calendar days of the date of end of the ATCIC 27 MPC meeting written outline proposal for the modifications necessary to finalize the draft EXPLAN. Once agreed with the COTR, submit written revisions to the revised draft EXPLAN and scenario, noting any comments, remarks or concerns expressed by participating HQs or nations that are not addressed by the revisions.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely as a document produced using one or more applications from the Microsoft Office suite of products and, structured in such a fashion as to support ease of integration into the overall document.</p>		

Serial	Dates	Location	Task
5-2026	Nov 2026 (5 days)	TBD	CWIX 27 Initial Planning Conference (IPC) preparation and participation
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 Preparation of the Exercise. This will be undertaken through preparation for and participation in the CWIX Initial Planning Conference (IPC).</p> <p><b>Deliverable:</b> Support the CWIX directing staff program of work for the IPC; confirm requirements, especially regarding participation and manning; develop commitments and further develop the scenario.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR and CWIX directing staff in preparing for and conducting a successful IPC. The primary focus of that support will be on the consideration of the technical aspects of the exercise. However, that focus must be coordinated with the directing staff effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion.</p>		

**Option Period 1. Deliverables (01 January 2027 – 31 December 2027)**

Serial	Dates	Location	Task
1-2027	26 - 29 Jan 2027	TBD	CWIX 27 Main Planning Conference
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 Preparation of the Exercise. This will be undertaken through preparation for and participation in the Main Planning Conference (MPC).</p> <p><b>Deliverable:</b> Support the COTR's programme of work for the MPC, particularly considering the scenario; confirm technical requirements, especially regarding system participation; communication and information needs (including test case development). Active participation in the MPC providing direct support to the COTR and directing staff as requested. This support may include the delivery of some briefs or presentations and leading syndicates or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR and directing staff in preparing for and conducting a successful MPC. The primary focus of that support will be on the MPC's consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion. Programme certainty and preparation for the exercise will have advanced and issues raised by nations will have been addressed or will be under management. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.</p>		

Serial	Dates	Location	Task
2-2027	MAR 2027	TBD	ASTWG (Support /Participation)
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to the AST WG.</p> <p><b>Deliverable:</b> Active participation in the ASTWG providing direct support to the COTR as requested. This support may include the delivery of some briefs or presentations or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful presentation to the ASTWG. The primary focus of that support will be on the consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.</p>		

Serial	Dates	Location	Task
3-2027	Apr 2027	TBD	CWIX 27 Final Coordination Conference (FCC)
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 Preparation of the Exercise. This will be undertaken through preparation for and participation in the Final Coordination Conference (FCC).</p> <p><b>Deliverable:</b> Support the COTR's and directing staff programme of work for the FCC, in particular to consider the scenario; confirm technical requirements, especially with regard to system participation; communication and information needs (including test case development); detailed planning for the initial warm up of the CWIX exercise execution and capture the additional information required to refine and coordinate the EXPLAN. Active participation in the FCC providing direct support to the COTR and directing staff as requested. This support may include the delivery of some briefs or presentations and leading syndicates or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR and directing staff in preparing for and conducting a successful FCC. The primary focus of that support will be on the FCC's consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion. Programme certainty and preparation for the exercise will have advanced and issues raised by nations will have been addressed or will be under management. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.</p>		

Serial	Dates	Location	Task
4-2027	MAY 2027	TBD	ATCIC 27 Final Coordination Conference
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to ATCIC FCC 2027. This will be undertaken through preparation for and participation in the Final Coordination Conference (FCC).</p> <p><b>Deliverable:</b> Support the COTR's programme of work for the FCC, in particular considering the scenario; confirm technical requirements, especially regarding system participation; communication and information needs; detailed planning for the initial warm up of the ATCIC exercise execution and capture the additional information required to refine and coordinate the EXPLAN. Active participation in the FCC providing direct support to the COTR as requested. This support may include the delivery of some briefs or presentations and leading syndicates or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful FCC. The primary focus of that support will be on the FCC's consideration of the technical aspects of the exercise. Although that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion. Programme certainty and preparation for the exercise will have advanced and issues raised by nations will have been addressed or will be under management. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.</p>		

Serial	Dates	Location	Task
5-2027	JUN-AUG 2027	Work from Contractor's Facility	ATCIC 27 Planning & product Development
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 3 Planning of the Exercise.</p> <p><b>Deliverable:</b> Provide a revised and updated ATICIC 27 EXERCISE EXPEC final draft. The focus of the products is the technical scenario, exchange of information, standards to be used and interoperability among the systems.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely, as a document produced using one or more applications from the Microsoft Office suite of products, and structured in such a fashion as to support ease of integration into the overall document.</p>		

Serial	Dates	Location	Task
6-2027	MAY-JUN 2026	Work from Contractor's Facility	CWIX 27 Communication & Asset Information test
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 preparation of the exercise. This will be achieved by conducting remote communication &amp; assets information testing.</p> <p><b>Deliverable:</b> Provide to the COTR and directing staff within 5 calendar days of the date of end of the test series with a document that states all test results.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided; in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely as a document produced using one or more applications from the Microsoft Office suite of products and structured in such a fashion as to support ease of integration into the overall document.</p>		

Serial	Dates	Location	Task
7-2027	07 - 25 Jun 2027 (TBC)	Bydgoszcz, Pol	CWIX 27 Exercise preparation & Execution
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 3 conduct of the exercise. This will be undertaken through preparation for and participation in exercise execution and any associated experimentation.</p> <p><b>Deliverable:</b> Support to the exercise control and directing staff (as appropriate) in previous communication tests and operational conduct of the exercise, including (but not limited to): fulfilling exercise roles as requested by the exercise control and directing staff; contributing to and conducting foundation training (Phase 1 – General Outline; Sub-phase 1A – Internal Training; and Sub-phase 1B – Academic Seminar); assisting in and leading the guiding and directing of the activation of the exercise asset tracking network; assisting in and leading the conduct of asset tracking operations associated with the electronic exchange of data; and contributing to and assisting in the conduct of the initial assessment of the exercise via an After Action Review (AAR).</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the exercise control and directing staff in the conduct of a successful exercise. Often this will involve the directing staff and the Contractor acting in a combined and collocated effort. However, the dispersed nature of the exercise may require the Contractor to operate remotely from the directing staff at times. On those occasions, the Contractor must balance the aims and objectives of the exercise with the need to liaise respectfully, courteously and firmly with exercise participants and the host nation, possibly without immediate access to the directing staff for guidance. Coordination between the directing staff and Contractor must occur several times each day with close-out discussions and any exercise adjustments being agreed between the two at the end of each day.</p>		

Serial	Dates	Location	Task
8-2027	JUL 2027	Work from Contractor's Facility	CWIX 27 Analysis & Reporting
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 4, analysis and reporting of the exercise. This will be undertaken through the provision of general and technical input to the remaining elements of the Final Exercise Report (FER).</p> <p><b>Deliverable:</b> Provide to the directing staff a final draft of the technical part of the FER with notes outlining discussions, agreements and decisions of the PXD and agreed lessons learned/identified plus any proposals for remedial actions. Additionally, propose amendments or additions to the final Lessons Identified List, Lessons Identified Action Plan and Remedial Actions Report to the FER.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely, as a document produced using one or more applications from the Microsoft Office suite of products and structured in such a fashion as to support ease of integration into the overall document.</p>		

Serial	Dates	Location	Task
9-2027	AUG 2027 TBD	FINLAND	ATCIC 27 Exercise preparation & Execution
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to the conduction of the exercise. This will be undertaken through preparation for and participation in exercise execution and any associated experimentation.</p> <p><b>Deliverable:</b> Support to the COTR and directing staff (as appropriate) in previous communication tests and operational conduct of the exercise, including (but not limited to): fulfilling exercise roles as requested by the exercise control and directing staff; contributing to and conducting foundation training; assisting in and leading the guiding and directing of the activation of the exercise asset tracking network; assisting in and leading the conduct of asset tracking operations associated with the electronic exchange of data; and contributing to and assisting in the conduct of the initial assessment of the exercise via an After Action Review (AAR) / Final Exercise Report.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the exercise control and directing staff in the conduct of a successful exercise. Often this will involve the directing staff and the Contractor acting in a combined and collocated effort. However, the dispersed nature of the exercise may require the Contractor to operate remotely from the directing staff at times. On those occasions, the Contractor must balance the aims and objectives of the exercise with the need to liaise respectfully, courteously and firmly with exercise participants and the host nation, possibly without immediate access to the directing staff for guidance. Coordination between the directing staff and Contractor must occur several times each day with close-out discussions and any exercise adjustments being agreed between the two at the end of each day.</p>		

Serial	Dates	Location	Task
10-2027	AUG-SEP 2027	Work from Contractor's Facility	ATCIC 27 Analysis & Reporting
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to analysis and reporting of the exercise. This will be undertaken through the provision of general and technical input to the remaining elements of the Final Exercise Report (FER).</p> <p><b>Deliverable:</b> Provide to the COTR and directing staff a final draft of the technical part of the FER with notes outlining discussions, and agreed lessons learned/identified plus any proposals for remedial actions. Additionally, propose amendments or additions to the final Lessons Identified List, Lessons Identified Action Plan and Remedial Actions Report to the FER.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely, as a document produced using one or more applications from the Microsoft Office suite of products and structured in such a fashion as to support ease of integration into the overall document.</p>		
Serial	Dates	Location	Task
11-2027	OCT 2027	TBD	Participation in ASTWG meeting
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute technical asset tracking expertise and advice to the Preparation of the Exercise. This will be undertaken through the preparation for and participation in the presentation of the Final Exercise report (FER).</p> <p><b>Deliverable:</b> Active participation in the ASTWG providing direct support to the COTR as requested. This support may include the delivery of some briefs or presentations or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful presentation to the ASTWG related to the outcome of the ATCIC 27 exercise. The primary focus of that support will be on the consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion.</p>		

Serial	Dates	Location	Task
12-2027	TBD	TBD	CWIX 28 Initial Planning Conference (IPC) preparation and participation
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 Preparation of the Exercise. This will be undertaken through preparation for and participation in the Initial Planning Conference (IPC).</p> <p><b>Deliverable:</b> Support the CWIX directing staff program of work for the IPC; confirm requirements, especially regarding to participation and manning; develop commitments and further develop the scenario.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the CWIX directing staff in preparing for and conducting a successful IPC. The primary focus of that support will be on the consideration of the technical aspects.</p> <p>of the exercise. But that focus must be coordinated with the directing staff effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion.</p>		

**Option Period 2. Deliverables (01 January 2028 – 31 December 2028)**

Serial	Dates	Location	Task
1-2028	Jan 2028	TBD	CWIX 28 Main Planning Conference (MPC)
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 Preparation of the Exercise. This will be undertaken through preparation for and participation in the Main Planning Conference (MPC).</p> <p><b>Deliverable:</b> Support the COTR's and directing staff programme of work for the Coordination Conference, in particular (but not exclusively) to review and update the refined draft EXPLAN; review requirements, tasks and milestones; finalize technical aspects of the exercise, including CIS implementation; confirm and resolve all real-life support and host-nation support issues; and determine key issues for resolution and recommend a way ahead for each.</p> <p>Support the COTR's programme of work for the MPC, in particular the scenario; confirm technical requirements, especially regarding system participation; communication and information needs (including test case development). Active participation in the MPC providing direct support to the COTR and directing staff as requested. This support may include the delivery of some briefs or presentations and leading syndicates or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful MPC. The primary focus of that support will be on the MPC's consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference</p>		

	that addresses all aspects of the exercise in a coherent and integrated fashion. Programme certainty and preparation for the exercise will have advanced and issues raised by nations will have been addressed or will be under management. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.
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Serial	Dates	Location	Task
2-2028	MAR 2028	TBD	ASTWG (Support /Participation)
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to the AST WG.</p> <p><b>Deliverable:</b> Active participation in the ASTWG providing direct support to the COTR as requested. This support may include the delivery of some briefs or presentations or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful presentation to the ASTWG. The primary focus of that support will be on the consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.</p>		

Serial	Dates	Location	Task
3-2028	Apr 2028	TBD	CWIX 28 Final Coordination Conference
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 Preparation of the Exercise. This will be undertaken through preparation for and participation in the Final Coordination Conference (FCC).</p> <p><b>Deliverable:</b> Support the COTR's programme of work for the FCC, considering the scenario; confirm technical requirements, especially with regard to system participation; communication and information needs (including test case development); detailed planning for the initial warm up of the CWIX exercise execution and capture the additional information required to refine and coordinate the EXPLAN. Active participation in the FCC providing direct support to the COTR and directing staff as requested. This support may include the delivery of some briefs or presentations and leading syndicates or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful FCC. The primary focus of that support will be on the FCC's consideration of the technical aspects of the exercise.</p>		

	But that focus must be coordinated with the COTR's and directing staff effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion. Programme certainty and preparation for the exercise will have advanced and issues raised by nations will have been addressed or will be under management. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.
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Serial	Dates	Location	Task
4-2028	MAY-JUN 2026	Work from Contractor's Facility	CWIX 28 Communication & Asset Information test
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 preparation of the exercise. This will be achieved by conducting remote communication &amp; assets information testing.</p> <p><b>Deliverable:</b> Provide to the COTR within 5 calendar days of the date of end of the test series with a document that states all test results.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided; in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely as a document produced using one or more applications from the Microsoft Office suite of products and structured in such a fashion as to support ease of integration into the overall document.</p>		

Serial	Dates	Location	Task
5-2028	7 - 25 Jun 2028	Bydgoszcz, (POL)	CWIX 28 Exercise preparation & Execution
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 3 conduct of the exercise. This will be undertaken through preparation for and participation in exercise execution and any associated experimentation.</p> <p><b>Deliverable:</b> Support to the exercise control and directing staff (as appropriate) in previous communication tests and operational conduct of the exercise, including (but not limited to): fulfilling exercise roles as requested by the exercise control and directing staff; contributing to and conducting foundation training (Phase 1 – General Outline; Sub-phase 1A – Internal Training; and Sub-phase 1B – Academic Seminar); assisting in and leading the guiding and directing of the activation of the exercise asset tracking network; assisting in and leading the conduct of asset tracking operations associated with the electronic exchange of data; and contributing to and assisting in the conduct of the initial assessment of the exercise via an After Action Review (AAR).</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the exercise control and directing staff in the conduct of a successful exercise. Often this will involve the directing staff and the Contractor acting in a combined and collocated effort. However, the dispersed nature of the exercise may require the Contractor to operate remotely from the directing staff at times. On those occasions, the</p>		

	Contractor must balance the aims and objectives of the exercise with the need to liaise respectfully, courteously and firmly with exercise participants and the host nation, possibly without immediate access to the directing staff for guidance. Coordination between the directing staff and Contractor must occur several times each day with close-out discussions and any exercise adjustments being agreed between the two at the end of each day.
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Serial	Dates	Location	Task
	AUG 2028	Work from Contractor's Facility	CWIX 28 Analysis & Reporting
6-2028	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 4 analysis and reporting of the exercise. This will be undertaken through the provision of general and technical input to the remaining elements of the Final Exercise Report (FER).</p> <p><b>Deliverable:</b> Provide to the directing staff a final draft of the technical part of the FER with notes outlining discussions, agreements and decisions of the PXD and agreed lessons learned/identified plus any proposals for remedial actions. Additionally, propose amendments or additions to the final Lessons Identified List, Lessons Identified Action Plan and Remedial Actions Report to the FER.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely, as a document produced using one or more applications from the Microsoft Office suite of products and structured in such a fashion as to support ease of integration into the overall document.</p>		

Serial	Dates	Location	Task
	AUG/SEP 2028 (four days)	Finland	ATCIC 29 Site Survey
7-2028	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to the preparation of the exercise. This will be undertaken through preparation the exercise execution.</p> <p><b>Deliverable:</b> With the COTR and representatives of the host nation, conduct a site survey of the agreed exercise location with particular emphasis on surveying and coordinating CIS support and logistical services and support to the technical element of the exercise. Additionally, support the COTR's programme of work for the exercise execution, in particular (but not exclusively) to review requirements, tasks and milestones; finalize technical aspects of the exercise, including CIS implementation; confirm and resolve all real-life support and host-nation support issues; and determine key issues for resolution and recommend a way ahead for each.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful Coordination Conference after the site survey of the host nation's offered exercise venue. The primary focus of that support will be on the consideration of the technical aspects of the exercise. But that</p>		

	focus must be coordinated with the COTR's effort to deliver a conference and survey that addresses all aspects of the exercise in a coherent and integrated fashion. This collaboration may include the delivery of some briefs.
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Serial	Dates	Location	Task
8 2028	AUG-OCT 2028	Work from Contractor's Facility	ATCIC 29 Conceptual Specification Development
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute technical asset tracking expertise and advice to the Preparation of the Exercise. This will be undertaken through the provision of technical input (verbal and written) to the initial draft of the Exercise Plan (EXPLAN), support to the integration of that material within the wider document and review/comment of the document as it evolves.</p> <p><b>Deliverables:</b> Collaborate with and provide technical written inputs to the COTR with the objective of completing the initial draft EXPLAN and integrating those technical matters with the more general elements of the plan. Specifically, the Contractor will contribute to: UPDATE the development of training objectives; the analysis of the COTR's requirements and limitations (including the development and/or determination of technical requirements for the planning situation/scenario; operational Communications and Information Systems (CIS) requirements and constraints; real-life support requirements).</p> <p><b>Acceptance criteria:</b> The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely, as a document produced using one or more applications from the Microsoft Office suite of products and structured in such a fashion as to support ease of integration into the overall document.</p>		

9-2028	SEP/OCT 2028	TBD.	ASTWG Fall meeting ATCIC 29 Main Planning Conference
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute technical asset tracking expertise and advice to the participation in the AST WG and ATCIC27 MPC meetings and the preparation of the Exercise. This will be undertaken through the preparation for and participation in the presentation of the ATCIC 27 EXPEC.</p> <p><b>Deliverables:</b> Active participation in the ASTWG providing direct support to the COTR as requested. This support may include the delivery of some briefs or presentations or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p>		

	<p>Active participation in the MPC providing direct support the COTR's programme of work, to consider the EXPEC and scenario; confirm technical requirements, develop commitments; and capture the additional technical information required to develop, refine and coordinate the EXPEC and further develop the scenario. This support may include the delivery of some briefs or presentations and leading syndicates or question and answer sessions and clarifying technical elements of the exercise.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful presentation to the ASTWG. The primary focus of that support will be on the consideration of the technical aspects of the exercise. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.</p> <p>The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful MPC. The primary focus of that support will be on the MCC's consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion. Programme certainty and preparation for the exercise will have advanced and issues raised by nations will have been addressed or will be under management. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.</p>
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Serial	Dates	Location	Task
10-2028	TBD	Work from Contractor's Facility	ATCIC 29 Planning & Product Development
<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 preparation of the exercise. This will be achieved through the provision of further technical input to the revised draft EXPLAN following the Coordination Conference.</p> <p><b>Deliverable:</b> Provide to the COTR within 15 calendar days of the date of end of the ATCIC 27 MPC meeting written outline proposal for the modifications necessary to finalize the draft EXPLAN. Once agreed with the COTR, submit written revisions to the revised draft EXPLAN and scenario, noting any comments, remarks or concerns expressed by participating HQs or nations that are not addressed by the revisions.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely as a document produced using one or more applications from the Microsoft Office suite of products and, structured in such a fashion as to support ease of integration into the overall document.</p>			

Serial	Dates	Location	Task
11-2028	Nov 2028	TBD	CWIX 29 Initial Planning Conference (IPC) preparation and participation
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 Preparation of the Exercise. This will be undertaken through preparation for and participation in the Initial Planning Conference (IPC).</p> <p><b>Deliverable:</b> Support the CWIX directing staff program of work for the IPC; confirm requirements, especially with regard to participation and manning; develop commitments and further develop the scenario.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the CWIX directing staff in preparing for and conducting a successful IPC. The primary focus of that support will be on the consideration of the technical aspects of the exercise. But that focus must be coordinated with the directing staff effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion.</p>		

**Option Period 3. Deliverables (01 January 2029 -31 December 2029)**

Serial	Dates	Location	Task
1-2029	Jan 2029	TBD	CWIX 29 Main Planning Conference
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to the Preparation of the Exercise. This will be undertaken through preparation for and participation in the Main Planning Conference (MPC).</p> <p><b>Deliverable:</b> Support the COTR's programme of work for the Coordination Conference, in particular (but not exclusively) to review and update the refined draft EXPLAN; review requirements, tasks and milestones; finalize technical aspects of the exercise, including CIS implementation; confirm and resolve all real-life support and host-nation support issues; and determine key issues for resolution and recommend a way ahead for each. Support the COTR's programme of work for the MPC, in particular the scenario; confirm technical requirements, especially with regard to system participation; communication and information needs (including test case development). Active participation in the MPC providing direct support to the COTR as requested. This support may include the delivery of some briefs or presentations and leading syndicates or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful MPC. The primary focus of that support will be on the MPC's consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion.</p>		

	Programme certainty and preparation for the exercise will have advanced and issues raised by nations will have been addressed or will be under management. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.
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Serial	Dates	Location	Task
2-2029	MAR 2029	TBD	ASTWG (Support /Participation)
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to the AST WG.</p> <p><b>Deliverable:</b> Active participation in the ASTWG providing direct support to the COTR as requested. This support may include the delivery of some briefs or presentations or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful presentation to the ASTWG. The primary focus of that support will be on the consideration of the technical aspects of the ATCIC29 exercise. But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.</p>		

Serial	Dates	Location	Task
3-2029	Apr 2029	TBD	CWIX 29 Final Coordination Conference (FCC)
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 Preparation of the Exercise. This will be undertaken through preparation for and participation in the Final Coordination Conference (FCC).</p> <p><b>Deliverable:</b> Support the COTR's programme of work for the FCC, to consider the scenario; confirm technical requirements, especially with regard to system participation; communication and information needs (including test case development); detailed planning for the initial warm up of the CWIX exercise execution and capture the additional information required to refine and coordinate the EXPLAN. Active participation in the FCC providing direct support to the COTR and directing staff as requested. This support may include the delivery of some briefs or presentations and leading syndicates or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful FCC. The primary focus of that support will be on the FCC's consideration of the technical aspects of the exercise.</p>		

	But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion. Programme certainty and preparation for the exercise will have advanced and issues raised by nations will have been addressed or will be under management. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.
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Serial	Dates	Location	Task
	MAY 2029	TBD	ATCIC 29 Final Coordination Conference
4-2029	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to ATCIC FCC 2027. This will be undertaken through preparation for and participation in the Final Coordination Conference (FCC).</p> <p><b>Deliverable:</b> Support the COTR's programme of work for the FCC, particularly to consider the scenario; confirm technical requirements, especially with regard to system participation; communication and information needs; detailed planning for the initial warm up of the ATCIC exercise execution and capture the additional information required to refine and coordinate the EXPLAN. Active participation in the FCC providing direct support to the COTR as requested. This support may include the delivery of some briefs or presentations and leading syndicates or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful FCC. The primary focus of that support will be on the FCC's consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion. Programme certainty and preparation for the exercise will have advanced and issues raised by nations will have been addressed or will be under management. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.</p>		

Serial	Dates	Location	Task
	JUN-AUG 2029	Work from Contractor's Facility	ATCIC 29 Planning & product Development
5-2029	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 3 Planning of the Exercise.</p> <p><b>Deliverable:</b> Provide a revised and updated ATICIC 27 EXERCISE EXPEC final draft. The focus of the products is the technical scenario, exchange of information, standards to be used and interoperability among the systems.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely, as a document produced using one or more applications from the Microsoft Office suite of products, and structured in such a fashion as to support ease of integration into the overall document.</p>		

Serial	Dates	Location	Task
6-2029	MAY-JUN 2026	Work from Contractor's Facility	CWIX 26 Communication & Asset Information test
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 preparation of the exercise. This will be achieved by conducting remote communication &amp; assets information testing.</p> <p><b>Deliverable:</b> Provide to the COTR within 5 calendar days of the date of end of the test series with a document that states all test results.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided; in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely as a document produced using one or more applications from the Microsoft Office suite of products and structured in such a fashion as to support ease of integration into the overall document.</p>		

Serial	Dates	Location	Task
7-2029	07 - 25 Jun 2029	Bydgoszcz, (POL)	CWIX 29 Exercise preparation & Execution
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 3, conduct of the exercise. This will be undertaken through preparation for and participation in exercise execution and any associated experimentation.</p> <p><b>Deliverable:</b> Support to the exercise control and directing staff (as appropriate) in previous communication tests and operational conduct of the exercise, including (but not limited to): fulfilling exercise roles as requested by the exercise control and directing staff; contributing to and conducting foundation training (Phase 1 – General Outline; Sub-phase 1A – Internal Training; and Sub-phase 1B – Academic Seminar); assisting in and leading the guiding and directing of the activation of the exercise asset tracking network; assisting in and leading the conduct of asset tracking operations associated with the electronic exchange of data; and contributing to and assisting in the conduct of the initial assessment of the exercise via an After Action Review (AAR).</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the exercise control and directing staff in the conduct of a successful exercise. Often this will involve the directing staff and the Contractor acting in a combined and collocated effort. However, the dispersed nature of the exercise may require the Contractor to operate remotely from the directing staff at times. On those occasions, the Contractor must balance the aims and objectives of the exercise with the need to liaise respectfully, courteously and firmly with exercise participants and the host nation, possibly without immediate access to the directing staff for guidance. Coordination between the directing staff and Contractor must occur several times each day with close-out discussions and any exercise adjustments being agreed between the two at the end of each day.</p>		

Serial	Dates	Location	Task
8-2029	AUG 2029	Work from Contractor's Facility	CWIX 29 Analysis & Reporting
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 4 analysis and reporting of the exercise. This will be undertaken through the provision of general and technical input to the remaining elements of the Final Exercise Report (FER).</p> <p><b>Deliverable:</b> Provide to the directing staff a final draft of the technical part of the FER with notes outlining discussions, agreements and decisions of the PXD and agreed lessons learned/identified plus any proposals for remedial actions. Additionally, propose amendments or additions to the final Lessons Identified List, Lessons Identified Action Plan and Remedial Actions Report to the FER.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely, as a document produced using one or more applications from the Microsoft Office suite of products and structured in such a fashion as to support ease of integration into the overall document.</p>		

Serial	Dates	Location	Task
9-2029	AUG 2029 TBD	TBD	ATCIC 29 Exercise preparation & Execution
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to the conduction of the exercise. This will be undertaken through preparation for and participation in exercise execution and any associated experimentation.</p> <p><b>Deliverable:</b> Support to the exercise control and directing staff (as appropriate) in previous communication tests and operational conduct of the exercise, including (but not limited to): fulfilling exercise roles as requested by the exercise control and directing staff; contributing to and conducting foundation training; assisting in and leading the guiding and directing of the activation of the exercise asset tracking network; assisting in and leading the conduct of asset tracking operations associated with the electronic exchange of data; and contributing to and assisting in the conduct of the initial assessment of the exercise via an After Action Review (AAR).</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the exercise control and directing staff in the conduct of a successful exercise. Often this will involve the directing staff and the Contractor acting in a combined and collocated effort. However, the dispersed nature of the exercise may require the Contractor to operate remotely from the directing staff at times. On those occasions, the Contractor must balance the aims and objectives of the exercise with the need to liaise respectfully, courteously and firmly with exercise participants and the host nation, possibly without immediate access to the directing staff for guidance. Coordination between the directing staff and Contractor must occur several times each day with close-out discussions and any exercise adjustments being agreed between the two at the end of each day.</p>		

Serial	Dates	Location	Task
10-2029	AUG-SEP 2029	Work from Contractor's Facility	ATCIC 29 Analysis & Reporting
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to analysis and reporting of the exercise. This will be undertaken through the provision of general and technical input to the remaining elements of the Final Exercise Report (FER).</p> <p><b>Deliverable:</b> Provide to the directing staff a final draft of the technical part of the FER with notes outlining discussions, agreements and decisions of the PXD and agreed lessons learned/identified plus any proposals for remedial actions. Additionally, propose amendments or additions to the final Lessons Identified List, Lessons Identified Action Plan and Remedial Actions Report to the FER.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely, as a document produced using one or more applications from the Microsoft Office suite of products and structured in such a fashion as to support ease of integration into the overall document.</p>		

Serial	Dates	Location	Task
11-2029	OCT 2029	TBD	Participation in ASTWG meeting
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute technical asset tracking expertise and advice to the Preparation of the Exercise. This will be undertaken through the preparation for and participation in the presentation of the Final Exercise report (FER).</p> <p><b>Deliverable:</b> Active participation in the ASTWG providing direct support to the COTR as requested. This support may include the delivery of some briefs or presentations or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful presentation to the ASTWG related to the outcome of the ATCIC 27 exercise. The primary focus of that support will be on the consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion.</p>		

Serial	Dates	Location	Task
12-2029	TBD 2029	TBD	CWIX 30 Initial Planning Conference (IPC) preparation and participation
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 Preparation of the Exercise. This will be undertaken through preparation for and participation in the Initial Planning Conference (IPC).</p> <p><b>Deliverable:</b> Support the CWIX directing staff program of work for the IPC; confirm requirements, especially with regard to participation and manning; develop commitments and further develop the scenario.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the CWIX directing staff in preparing for and conducting a successful IPC. The primary focus of that support will be on the consideration of the technical aspects.</p> <p>of the exercise. But that focus must be coordinated with the directing staff effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion.</p>		

**Option Period Deliverables (01 January 2030 -30 Jun 2030)**

Serial	Dates	Location	Task
1-2030	Jan 2030	TBD	CWIX 30 Main Planning Conference
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 Preparation of the Exercise. This will be undertaken through preparation for and participation in the Main Planning Conference (MPC).</p> <p><b>Deliverable:</b> Support the COTR's programme of work for the Coordination Conference, in particular (but not exclusively) to review and update the refined draft EXPLAN; review requirements, tasks and milestones; finalize technical aspects of the exercise, including CIS implementation; confirm and resolve all real-life support and host-nation support issues; and determine key issues for resolution and recommend a way ahead for each.</p> <p>Support the COTR's programme of work for the MPC, particularly to consider the scenario; confirm technical requirements, especially with regard to system participation; communication and information needs (including test case development). Active participation in the MPC providing direct support to the COTR as requested. This support may include the delivery of some briefs or presentations and leading syndicates or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful MPC. The primary focus of that support will be on the MPC's consideration of the technical aspects of the exercise.</p>		

	But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion. Programme certainty and preparation for the exercise will have advanced and issues raised by nations will have been addressed or will be under management. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.
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Serial	Dates	Location	Task
2-2030	MAR 2030	TBD	ASTWG (Support /Participation)
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to the AST WG.</p> <p><b>Deliverable:</b> Active participation in the ASTWG providing direct support to the COTR as requested. This support may include the delivery of some briefs or presentations or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful presentation to the ASTWG. The primary focus of that support will be on the consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference that addresses all aspects of the exercise in a coherent and integrated fashion. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.</p>		

Serial	Dates	Location	Task
3-2030	Apr 2030	TBD	CWIX 30 Final Coordination Conference
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 Preparation of the Exercise. This will be undertaken through preparation for and participation in the Final Coordination Conference (FCC).</p> <p><b>Deliverable:</b> Support the COTR's programme of work for the FCC, in particular to consider the scenario; confirm technical requirements, especially with regard to system participation; communication and information needs (including test case development); detailed planning for the initial warm up of the CWIX and ATCIC exercise execution and capture the additional information required to refine and coordinate the EXPLAN. Active participation in the FCC providing direct support to the COTR as requested. This support may include the delivery of some briefs or presentations and leading syndicates or question and answer sessions and clarifying technical elements of the programme as requested by nations.</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the COTR in preparing for and conducting a successful FCC. The primary focus of that support will be on the FCC's consideration of the technical aspects of the exercise. But that focus must be coordinated with the COTR's effort to deliver a conference</p>		

	that addresses all aspects of the exercise in a coherent and integrated fashion. Programme certainty and preparation for the exercise will have advanced and issues raised by nations will have been addressed or will be under management. The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim.
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Serial	Dates	Location	Task
4-2026	MAY-JUN 2026	Work from Contractor's Facility	CWIX 26 Communication & Asset Information test
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 2 preparation of the exercise. This will be achieved by conducting remote communication &amp; assets information testing.</p> <p><b>Deliverable:</b> Provide to the COTR within 5 calendar days of the date of end of the test series with a document that states all test results.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided; in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely as a document produced using one or more applications from the Microsoft Office suite of products and structured in such a fashion as to support ease of integration into the overall document.</p>		

Serial	Dates	Location	Task
5-2030	7 - 25 Jun 2030	Bydgoszcz, (POL)	CWIX 30 Exercise preparation & Execution
	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 3 conduct of the exercise. This will be undertaken through preparation for and participation in exercise execution and any associated experimentation.</p> <p><b>Deliverable:</b> Support to the exercise control and directing staff (as appropriate) in previous communication tests and operational conduct of the exercise, including (but not limited to): fulfilling exercise roles as requested by the exercise control and directing staff; contributing to and conducting foundation training (Phase 1 – General Outline; Sub-phase 1A – Internal Training; and Sub-phase 1B – Academic Seminar); assisting in and leading the guiding and directing of the activation of the exercise asset tracking network; assisting in and leading the conduct of asset tracking operations associated with the electronic exchange of data; and contributing to and assisting in the conduct of the initial assessment of the exercise via an After Action Review (AAR).</p> <p><b>Acceptance criteria:</b> The Contractor will afford sufficient and suitable support to the exercise control and directing staff in the conduct of a successful exercise. Often this will involve the directing staff and the Contractor acting in a combined and collocated effort. However, the dispersed nature of the exercise may require the Contractor to operate remotely from the directing staff at times. On those occasions, the</p>		

Contractor must balance the aims and objectives of the exercise with the need to liaise respectfully, courteously and firmly with exercise participants and the host nation, possibly without immediate access to the directing staff for guidance. Coordination between the directing staff and Contractor must occur several times each day with close-out discussions and any exercise adjustments being agreed between the two at the end of each day.

Serial	Dates	Location	Task
	AUG 2030	Work from Contractor's Facility	CWIX 30 Analysis & Reporting
6-2030	<p><b>Experiential:</b> Based on meeting the Qualification and Experiential requirements of key personnel, the Contractor will be required to contribute asset tracking expertise and advice to Stage 4 analysis and reporting of the exercise. This will be undertaken through the provision of general and technical input to the remaining elements of the Final Exercise Report (FER).</p> <p><b>Deliverable:</b> Provide to the directing staff a final draft of the technical part of the FER with notes outlining discussions, agreements and decisions of the PXD and agreed lessons learned/identified plus any proposals for remedial actions. Additionally, propose amendments or additions to the final Lessons Identified List, Lessons Identified Action Plan and Remedial Actions Report to the FER.</p> <p><b>Acceptance criteria:</b> The deliverable must be provided in a form whose content is sufficient in extent and in detail to achieve the deliverable's aim. It must be provided in an electronic format, likely, as a document produced using one or more applications from the Microsoft Office suite of products and structured in such a fashion as to support ease of integration into the overall document.</p>		

**ANNEX B: Compliance and Best Value Criteria Matrices**

Contractor technical proposal will be assessed based on criteria mentioned in Compliance and Best Value Criteria Matrices. The Contractor must demonstrate their experience and expertise in the subject matter.

The technical evaluation will be done in two steps. Contractor technical proposal will be first evaluated against the Compliance Matrix to be assessed as Compliant/Non-Compliant, and second against the Best Value Criteria Matrix to assess the technical score that the contractor obtains used afterwards to establish Best Value score based on the Technical/Price 70/30% criterion.

**A score of “0” or “NOT-COMPLIANT” in any of the criteria categories will result in the bidder’s proposal as being “Technically Non-Compliant” unless otherwise specified.**

**Compliance Matrix**

#	ITEM	COMPLIANT / NON-COMPLIANT	Page, Paragraph and Line Number Reference where Bidder meets criteria.
1.	Contractor is headquartered in a NATO nation and all personnel supporting this contract (including subcontractor’s personnel) must be a citizen of a NATO member nation. If individuals have dual citizenship that includes a non-NATO nation, their citizenship must be provided. Contractor shall be legally authorized to operate in NATO member nations at the time of the bidding.		
2.	Contractor is to provide a minimum of two past performance citations (for work within the past five years) to show that it has successfully completed work that is similar to or directly traceable to the requirements outlined in this SOW.		

#	ITEM	COMPLIANT / NON-COMPLIANT	Page, Paragraph and Line Number Reference where Bidder meets criteria.
3.	Key personnel citizen of NATO member nation with valid passport with no travel restrictions. (Nationality must be indicated to include other citizenships)		
4.	Contractor's key personnel possess demonstrated proficiency in English as defined in STANAG 6001 (Standardized Linguistic Profile (SLP) 3333 - Listening, Speaking, Reading and Writing) or equivalent.		
5.	The personnel providing the services shall hold a valid NATO SECRET personal security clearance or national equivalent, at the time of bidding.		

**Best Value Criteria Matrix**

#	Item	Range	Reference where Bidder meets criteria.	Max Score (100)
1.	Demonstrable project role(s) in the specification and design of an asset tracking (or 'track and trace') capability to be integrated within an overarching supply chain employing at least one of several types of tracking technologies such as barcode, RFID, GPS.	<ul style="list-style-type: none"> <li>• Less than 2 years: non-compliant: 0 pts.</li> <li>• Limited drafting experience in support role (at least 2 years): 5 pts.</li> <li>• Regular project management role (2-10+ years): 6–14 pts.</li> <li>• Extensive lead authorship in complex projects (2 - 11+ years): 15 - 24 pts.</li> </ul>	<i>(Page, Paragraph and Line Number)</i>	24
2.	Demonstrable and regular experience in network management, fault-finding and diagnosis associated with the system-wide implementation or application of AIT in the movement and transportation element of a supply chain environment.	<ul style="list-style-type: none"> <li>• Less than 2 years: non-compliant: 0 pts.</li> <li>• Limited experience (at least 2 years): 5 pts.</li> <li>• Regular management experience (2 - 11+ years): 6–15 pts.</li> <li>• Advanced lead authorship in management (2 - 6+ years): 16-20 pts.</li> </ul>		20
3.	Experience within the last five years in a logistics-related position that exploited the network-wide asset tracking information provided through the application of AIT in order to enhance asset tracking and supply chain network performance.	<ul style="list-style-type: none"> <li>• Less than 2 years: non-compliant (0 pts).</li> <li>• Some discontinuing experience (support role): 5 pts.</li> <li>• Regular experience (as a lead role – 2 - 12 years): 6–16 pts.</li> </ul>		16

#	Item	Range	Reference where Bidder meets criteria.	Max Score (100)
4.	Experience within the last seven years working within a multinational / military / governmental environment.	<ul style="list-style-type: none"> <li>• Less than 2 years: non-compliant (0 pts).</li> <li>• Limited experience (2 - 4 years): 5 pts.</li> <li>• Extensive experience (5 – 14+ years): 6 – 15 pts.</li> </ul>		15
5.	Current awareness, knowledge and demonstrable experience in the application and employment of promulgated NATO standards and/or related civilian standards applicable to asset tracking. Relevant standards detailed in the SoW.	<ul style="list-style-type: none"> <li>• No demonstrated experience: non-compliant (0 pts).</li> <li>• Limited (occasional application 1-5 instances): 1–5 pts.</li> <li>• Regular application (6-10 instances): 6–10 pts.</li> <li>• Extensive, sustained application (11-15+ instances): 11–15 pts</li> </ul>		15
6.	The Contractor' personnel supporting this contract must have experience with the CWIX WIKI TOOL, demonstrating a comprehensive understanding of the relationships between objectives, capabilities, test planning, and testing processes <i>(a score of 0 does not make this criterion non-compliant)</i>	<ul style="list-style-type: none"> <li>• No demonstrated experience: 0 pts.</li> <li>• Limited (occasional application): 1 pt.</li> <li>• Regular application (1-4 years): 2-5 pts.</li> <li>• Extensive, sustained application (5-9+ years): 6-10 pts</li> </ul>		10

**NOTE: Years refer to complete calendar years.**

**An instance is the application of 1 Nato Standards / related civilian standards to the ones detailed in the SOW.**