



HQ SACT Next Generation Modelling & Simulation Bidders Conference

23 April 2026 0900 EST

Introduction

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Agenda

- 01 Procedural Expectations & Decorum
- 02 Programme Overview

- 03 Agile Procurement Process
- 04 Sprint 1 Submission
- 05 Questions & Answers

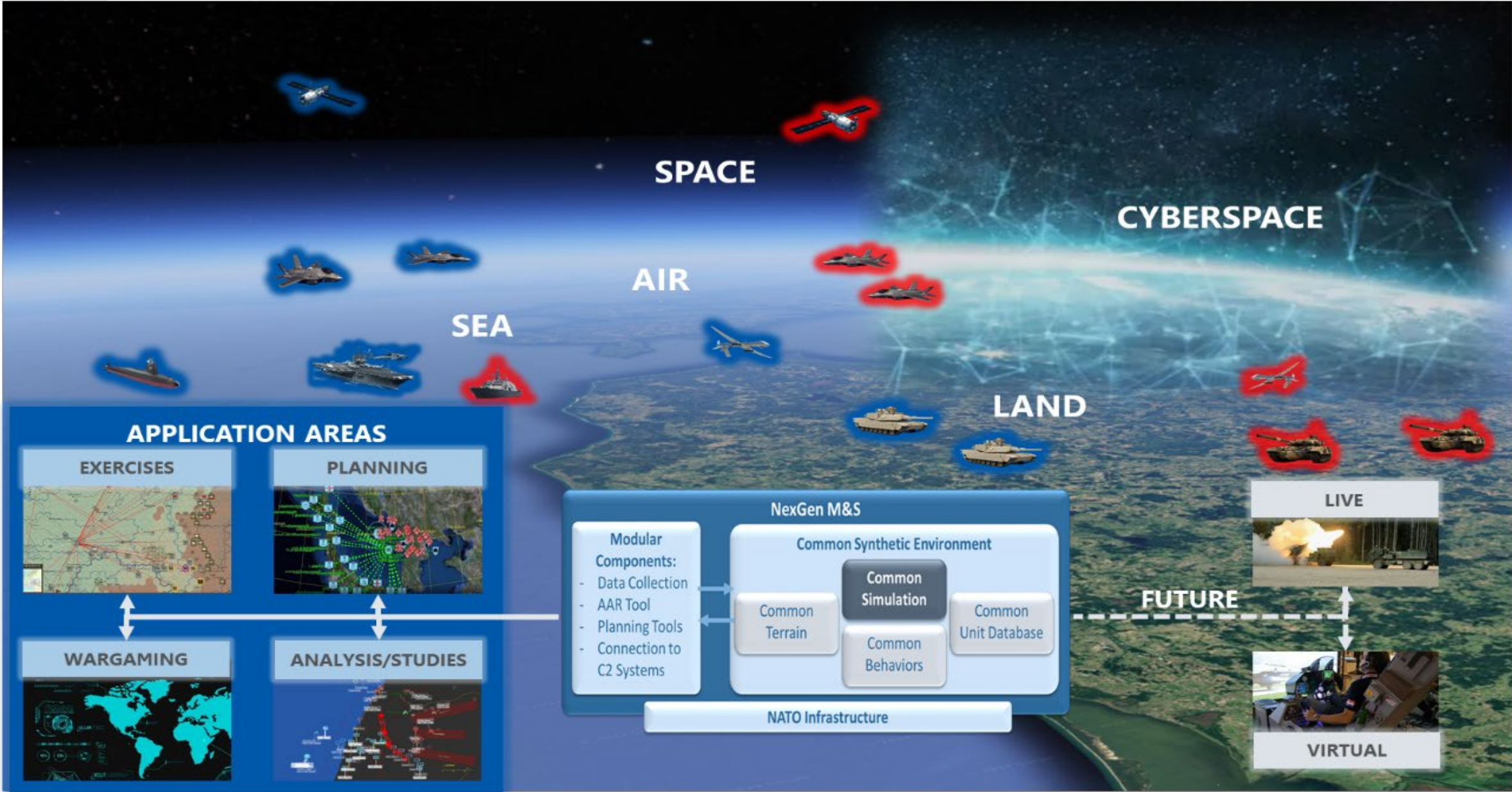
Procedural Expectations & Decorum

"One of the most sincere forms of respect is actually listening to what another has to say."

- Bryant H. McGill

- Mute microphones / be aware of background noise when unmuted.
- Utilize 'chat' and/or 'hand-raising' for questions.
- When speaking please identify yourself and keep questions concise, no more than two parts.
- For questions requiring additional research, please refer to the RFP webpage. We will endeavor to update every Friday. <https://www.act.nato.int/opportunities/contracting/rfp-act-sact-26-17/>
- For questions that arise after the Bidders Conference and Industry Day, please refer to the RFP for the cut-off date for submission to ensure they are answered in a timely manner.

NATO NexGen M&S Operational View



NATO COMMAND STRUCTURE

NATO Headquarters

Bi-Strategic Commands:

- *SHAPE*
- *HQ SACT*

Joint Force Commands:

- *Norfolk*
- *Brunssum*
- *Naples*

Commands

- *AIRCOM*
- *LANDCOM*
- *MARCOM*

Joint Warfare Centre

Joint Forces Training Centre

HQ SACT Internal Stakeholders:

- Experimentation Wargaming Branch
- Modelling & Simulation, Learning Technologies
- Operational Analysis



Application areas

NATO UNCLASSIFIED

Computer Assisted Exercises

Operations Planning

Operational Analysis and Studies

Computer Assisted Wargames

NexGen M&S Components

Application areas

Computer Assisted Exercises

Operations Planning

Operational Analysis and Studies

Computer Assisted Wargames

Primary Components

User Interface

Planning

Preparation

Execution

Analysis

Simulation Capability

Single or Multiple Simulation Systems representing Air, Land, Sea, Cyber, Space Domain interactions across Physical, Virtual and Cognitive Dimensions

Data

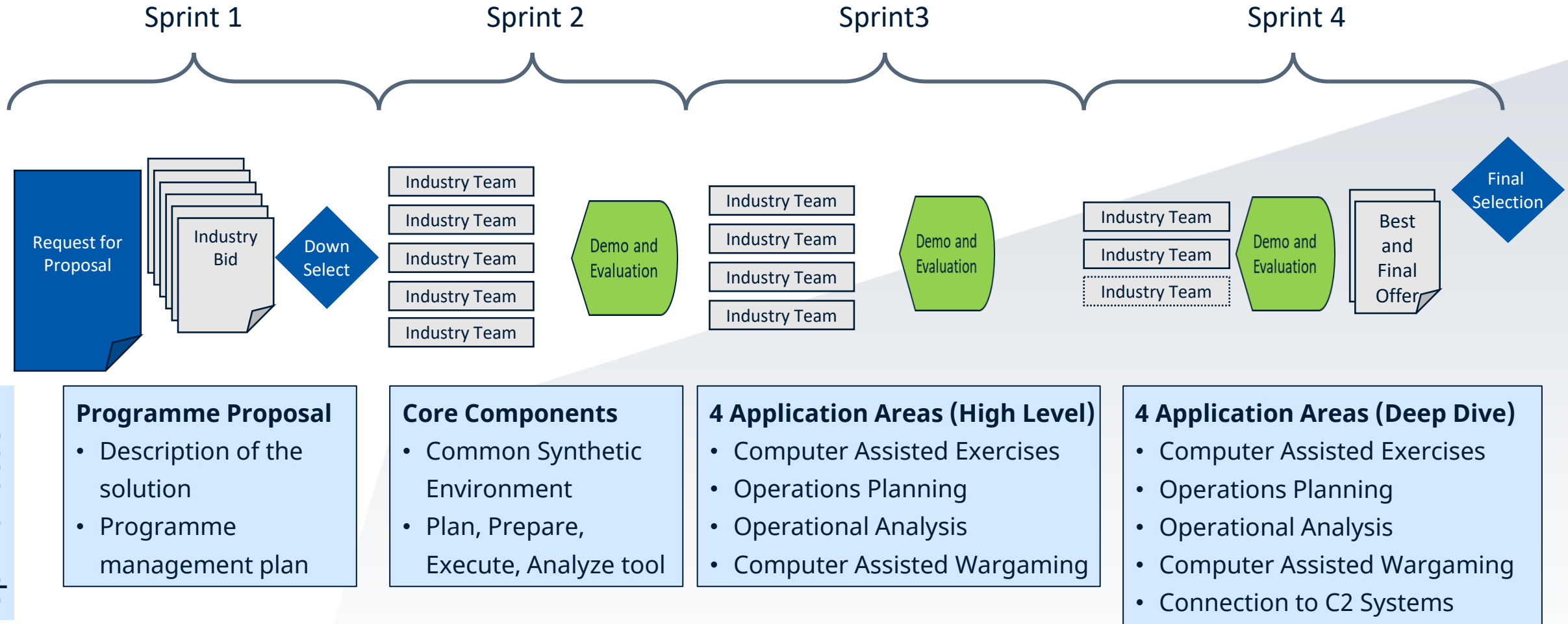
Order of Battle, Model-based Parameters, Terrain, Weather

Agile Procurement

How this solicitation & evaluations will be conducted.

- Overview of the process
- CAC Board (multi-national & all bidders will be treated equally)
- Statement Of Objectives (SOO) -> Statement Of Work (SOW)
- Contract Award Decision
- Debriefs

Agile Procurement Plan





Sprint 1

What constitutes a good proposal? What do we want to see/review?

- Demonstrate a clear understanding of our Programme
 - 4 application areas:
 - Computer-Assisted Exercises
 - Operations Planning
 - Operational Analysis
 - Computer-Assisted Wargaming
 - Stakeholders across NATO Command Structure
 - Description of the components
 - Plan, Prepare, Execution, and Analysis tool (COTS)
 - Common Synthetic Environment (COTS)
 - Data (terrain, ORBAT, parametric data) (development)
- Demonstrate innovative and adaptive approaches and solutions to achieve Programme needs
- Remain focused on the stated application areas – avoid introducing new application areas

Q&A

Open now for this conference

- We will update the RFP page weekly (or regular updates) with Q&A's
- <https://www.act.nato.int/opportunities/contracting/rfp-act-sact-26-17/>
- All questions are to be directed to the Contracting Office, not the Technical Team
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