

NATO UNCLASSIFIED



**NOTIFICATION OF PROCUREMENT OPPORTUNITY (NOPO)
Pre-Solicitation Notice
NATO Competitive Procurement**

Asset Tracking Capability Development Campaign

ACT Reference #: RFP-ACT-SACT-26-40

Date of NOPO Publication: 03/20/2026

Anticipated Solicitation Release Date: 04/07/2026

Anticipated Solicitation Closing Date: 05/15/2026

Anticipated Contract Award Date: 06/05/2026

Point of Contact:

Supreme Allied Commander Transformation
BUDFIN – Purchasing and Contracting Branch
Attn: ACT Contracting Officer
7857 Blandy Road, Suite 100,
Norfolk, Virginia, USA 23551-2490
e-mail: hqsact.contracting@nato.int

NATO UNCLASSIFIED



NATO UNCLASSIFIED

Introduction

NATO is working towards the creation of a system of interoperable asset tracking networks built upon national and NATO capabilities.

To ensure a successful campaign, Contractor support is required. NATO Allied Command Transformation (ACT) intends to contract this Contractor support for the CWIX (Coalition Warrior Integration Exercise) Asset Tracking Capability. This Contractor will use key personnel with technical expertise in the application of AIT within the project.

The ACT hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement. This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

To award the contract, the ACT will apply a Sealed Bidding Procedure in accordance with the Procurement Policy for NATO Common Funding, and the contract will be awarded to 1 vendor. It will be a fixed price contract with a base period of performance starting from the award date (estimated 1 July 2026) until 31 Dec 2026, to which 4 option periods may be added: 01 Jan – 31 Dec 2027, 01 Jan – 31 Dec 2028, 01 Jan – 31 Dec 2029, 01 Jan – 30 Jun 2030.

Vendors are invited to review the requirements described herein and to register for participation through the appropriate national authority of the prime vendor's nation of origin. Vendors may form partnerships or sub-contractor relationships, however all vendors, whether prime, partner or sub-contractor shall meet all identified eligibility requirements for participation.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a proposal, which shall be considered by the ACT.

1. Title of Procurement Opportunity

Asset Tracking Capability Development Campaign.

2. Description of Requirement

2.1. Background

Previous developments

Many of the NATO standards associated with asset tracking (eg, the application and use of barcodes, shipping labels and radio frequency identification) have existed for several years. But work has only recently been finalized that establishes the full set of policy, procedural and technical standards for asset tracking. Those standards are compliant with NATO's data strategy in support of network enabled capability and conform to the NATO Architecture Framework. Inter-system and inter-network messaging can be undertaken using both ADat-P3 and XML-MTF (i.e., eXtensible Mark- up Language-Message Text Format) messages.

Main events that support ATCIC

Exercises ATCICXX.

Coalition Warrior Integration Exercise series (CWIX). Asset Tracking focus area.

Asset Tracking Working Group (ASTWG) meetings.

NATO standard agreements writing teams meetings.

2.2. Project Context & Objective

In particular, the organization plans for a multi-year programme that permits validation of the products of NATO asset tracking standardization and provides for the education and training of personnel engaged in realizing the capability.

NATO recognizes that the tracking of assets can take place through a mixture of approaches, from the entirely manual through to the fully automated. Those approaches may be supported by a wide variety of technologies.

The envisaged NATO asset tracking capability assumes at least some degree of automation. It has its basis in the concept of Automatic Identification and Data Capture (AIDC). This embodies the notion of Automatic Identification Technology (AIT), which includes the likes of barcodes, data matrices, and passive and active Radio Frequency Identification (RFID) devices. An integrated NATO asset tracking capability will be built on:

2.2.1. A founding conceptual basis. The conceptual keystone for asset tracking is NATO's future Operations Logistics Chain Management (OLCM) capability. This calls

NATO UNCLASSIFIED

for the coordination of logistic support to NATO missions. In-transit visibility contributes to the requirement for Visibility concerning the logistic resources available to the commander.

2.2.2. A Business Process Model (BPM) in which the requirement to exchange information is fully embedded. The asset tracking BPM identifies the physical process activities and the information products that must be shared in order to realize network-wide in-transit visibility.

2.2.3. The construction of message content according to the situation that pertains within the context of the BPM, as guided by the business rules that specify the required content of the message and its distribution.

2.2.4. The transmission of messages in accordance with an agreed system architecture requirement.

2.2.5. Recognized AIT on which data is encoded using a NATO agreed format.

2.2.6. The physical labelling of transport packages, shipments and consignments in accordance with NATO agreed specifications.

3. Scope of Work

The technical expertise and support required to be performed by the contractor consists of the following lines of effort:

3.1. The specification, exchange and validation of AST messages as appropriate, based in NATO STANAG and international standards (e.g. GS1). Definition of the exchanges based on the business processes. Developing those deliverables required for each event. This requirement applies to the planning and product development stage of the project as well as to the operational conduct and analysis of interoperability exercises and reporting stages.

3.2. The Contractor shall ensure that the technical component of the project (format of the messages, Information exchange requirements, design of the networks, AST system architecture) supports and informs the overall conceptual design create by the logistic experts and is compliant with the business process.

3.3. The Contractor shall support SACT as the NATO Officer Scheduling Exercises. This responsibility will be discharged in line with direction and guidance provided by the Contracting Representative (COTR) appointed by ACT. Tasks will lead to such deliverables as the technical annex of the Exercise Specification (EXSPEC), the Exercise Plan (EXPLAN), the exercise aim, Exercise Objectives (EOs), the Training Objective (TO).

NATO UNCLASSIFIED

3.4. The Contractor shall design the technical component of the interoperability test cases defined for the exercises by SACT.

3.5. The Contractor shall support SACT during the execution of exercises control (to include the review of test cases related to message exchanges and the provision of host nation support).

3.6. The Contractor shall provide final technical reports.

3.7. The contractor shall provide support to other AST exercises, meetings and workshops in order to facilitate the best preparation to accomplish the AST Campaign.

3.8. The Contractor shall Support with new developments to increase the interoperability using new technologies.

4. Vendor Eligibility

4.1. Participation in this Procurement Opportunity is restricted to vendors from NATO member nations.

4.2. Key personnel of vendors (partners and subcontractors) must hold a NATO SECRET security clearance or national equivalent at the time of proposal submission.

5. Access to Solicitation Documentation

Interested vendors, officially registered by national authorities with Declaration of Eligibility may participate to and receive the solicitation documentation for this Procurement Opportunity by email when the solicitation is released.

6. Language of Solicitation and Bid Submission

Solicitation Documentation and Proposal Submission Language(s): English

For the Financial Controller:

[Original Signed By]

Catherine Giglio

HQ SACT Contracting Officer

Annexes:

A: Declaration of Eligibility for NATO Competitive Procurement

B: Distribution List



NATO UNCLASSIFIED

End of Notification

NATO UNCLASSIFIED



NATO UNCLASSIFIED

Annex A – Declaration of Eligibility for NATO Competitive Procurement

Date:

Declaration of Eligibility for NATO Competitive Procurement

To: ACT Procurement Authority

Subject: Declaration of Eligibility for NATO Competitive Procurement

Reference: IFIB-ACT-SACT-26-40 Asset Tracking Capability Development Campaign

With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:

a. Vendor Name:

b. Address:

c. Point of Contact/Title: Mr./Ms.:

d. Email Address:

e. Phone #:

2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is security cleared to the level of this procurement opportunity.
3. **Extension to Other NCP Opportunities¹.** In addition to the referenced project, this Declaration of Eligibility may be used for other ACT NCP opportunities and is valid for the vendor in paragraph 1 for a period of three (3) years, unless rescinded in writing by the National Responsible Authority of *[insert Country of Origin]*.

Check one:

Yes

No

¹ Note to Vendor: If “Yes” is checked, then present this Declaration of Eligibility for expressed interest in other ACT NCP Opportunities

Signature
[Name of National Responsible Authority]
[insert Country of Origin]

Page 6

NATO UNCLASSIFIED



NATO UNCLASSIFIED

Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	