

RFP:

IFIB-ACT-SACT-26-01-VANGARD

Reference:

Q&A #2

Date of Issue: 11/24/2025

The following questions were raised with respect to subject IFIB-ACT-SACT-26-01-VANGARD. Responses are to provide clarification.

Questions	Responses
<p>1. Are there restrictions on the use of commercial cloud services for unclassified work products, and do you have a preferred cloud region or platform?</p>	<p>1. Cloud region/platform must reside in a NATO Nation.</p>
<p>2. Please confirm IP and data rights for contractor-developed materials, including analytical models, training content, and software prototypes. Are usage rights limited to NATO internal purposes, or are broader rights required?</p>	<p>2. All IP and rights are held by NATO for any Deliverable produced under this framework. Contractor proprietary information may only be used to produce Deliverables if this use is both required and identified in the Contractor’s response to a Task Order and is clearly marked in the Deliverable(s).</p>
<p>3. Can a strawman annual use model be provided (i.e., how many of each type of deliverable) for annual use so that an accurate costing model can be built that does not over-inflate risk in the wages?</p>	<p>3. HQ SACT will not disclose this information. Bidders are encouraged to provide best offer.</p>
<p>4. According to the IFIB and Annex E, each bidder is required to submit CVs demonstrating capability across the defined Performance Levels (Senior, Expert, Junior) for each technical group being bid.</p> <p>Could HQ SACT please confirm whether:</p> <p>a) A single CV may be referenced under multiple technical groups (for example, if the same individual has relevant experience in both C2 and Decision Analysis areas); and</p> <p>b) Each group must include three distinct CVs (one per level), or whether overlapping personnel profiles are acceptable as long as all required Performance Levels are represented across all groups; and</p> <p>c) The submitted CVs must belong to actual</p>	<p>4. A) A single CV may be referenced if applicable to multiple groups.</p> <p>B) CV’s may be used for multiple groups but may not be used for multiple performance levels in the same group.</p> <p>C) The CV’s must belong to actual individuals currently employed or contractually affiliated with the bidding company.</p>

<p>individuals currently employed or contractually affiliated with the bidding company, or if representative sample profiles illustrating typical qualifications are acceptable for evaluation purposes.</p>	
<p>5. The IFIB specifies that at least three past performance citations within the last ten years must be provided, demonstrating work similar in size, cost, and scope to the SOW requirements.</p> <p>Could HQ SACT please clarify:</p> <p>a) Whether past performance references must originate solely from the prime bidding entity , or if projects executed by subcontractors can also be submitted as valid past performance?</p> <p>b) In the case of joint delivery, is it acceptable to present subcontractor experience as a supporting reference to demonstrate combined team capability, even if those projects are not formally contracted to the prime bidder?</p>	<p>5. A) Projects executed by subcontractors can be submitted for past performance references.</p> <p>B) It is acceptable to present subcontractor experience, if the subcontractor will be supporting the prime in delivery of the products required in VANGARD.</p>