NATO UNCLASSIFIED

RFP: IFIB-ACT-SACT-25-01 Part B – Capability Development Management Support (DCMS)

Reference: Q & A #1

Date of Issue: 31 JAN 2025

The following questions were raised with respect to subject IFIB. Responses are to provide clarification.

Questions	Responses
Questions	ixesponses
1. Page 7 states that the Company Description of the technical proposal is limited to ten pages. For the purpose of clarity, are the Past Performance Forms, Resumes of Key Employees, and Requirements Matrices excluded from the page count?	1. Yes
2. Under number 5 of the Technical	2. Yes/Yes
Proposal, do you want us to include letters of commitment with the list of key personnel and would those also be excluded from the page count?	
3. Is there a specific format that you prefer for resumes or just ensure that it is easy to read and allows for easy mapping to the Requirements Matrices?	3. HQ SACT does not require a specific CV format. However, it is preferred that resumes are structured in a clear and organized manner, with features such as numbered lines and sections to facilitate easy mapping of relevant qualifications and experiences to the Requirements Matrices. This will help ensure a smooth and efficient evaluation process.
4. ifib025001_pt-b.pdf Annex A, Requirements Matrix, LC12,	4. This is in regard to question 6 with up to nine 'desirable' bonus points.
page 24-25:	destrable borius points.
Could you please confirm whether the desirable score will contribute to the total score of each candidate, even though it is	Yes, the desirable score will contribute to the overall total.
classified as bonus scoring? Specifically, we would like to clarify if this implies that candidates who meet fewer of the	The desirable score (up to 9) will be used in the event of a tie break.
mandatory requirements could still achieve a higher overall score due to these bonus points, or if the desirable score will be excluded from the 100-point	For questions 1 to 5 the minimum mandatory requirement requires an essential score of 46 so any score of 0 (in those 5) will count as non-compliant.
total.	Bonus points taking them over 46 with 'desirable' scores instead of the 46 mandatory will not make a non-compliant candidate compliant just because of attaining the 46 thresholds.

NATO UNCLASSIFIED

Given the need to provide quality	5. No
support to meet the need of LCAT 10	
across a wide range of specialist skills,	
would HQ SACT accept as compliant a	
proposal that offers 2 candidates to split	
the 1800 hours per year support on a ratio	
designated by HQ SACT between the	
skillsets to more closely match the	
anticipated demand?	