RFI-ACT-SACT-24-49

Headquarters Supreme Allied Commander Transformation Norfolk, Virginia

REQUEST FOR INFORMATION RFI-ACT-SACT-24-49

AMENDMENT 2

(ADDITIONS ARE IN RED)



This document contains a Request for Information (RFI) Call for Nations, Industry and Academia input to provide elements of NATO's

Maritime Command and Control Information System (MC2IS)

Those wishing to respond to this RFI should read this document carefully and in its entirety, and follow the guidance provided.

This RFI is open to NATO Nations, Industry and Academia that originate or are chartered/incorporated within NATO Nations.

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All request for clarifications, questions and responses to this RFI must be sent via email to all Points of Contact reported above.

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1. INTRODUCTION

- 1.1. Summary Headquarters Supreme Allied Commander Transformation (HQ SACT) is issuing this Request for Information (RFI) in order to engage with Nations, Industry and Academia. The intention is to discover that which is immediately available, the art-of-the-possible and state-of-the-art with respect to systems, products, services, technology, and methodologies in the area of Maritime Command and Control (C2), in order to support NATO Governance decision-making on Common Funded Capability Development. Specifically, this project expects to improve ability to access and understand the Maritime C2 environment.
- 1.2. The purpose of this RFI is to involve Nations, Industry and Academia, through collaboration, in an examination of current and future capabilities related to Maritime C2. The future capabilities will be either Nation-owned or commercially available (procured by a Nation as Host Nation, or by a NATO Agency). HQ SACT has not made a commitment to procure any of the systems, products, services, or technology described herein, and release of this RFI shall not be construed as such a commitment, nor as authorization to incur cost for which reimbursement will be required or sought. Further, respondents are advised that HQ SACT will not pay for any information or administrative costs incurred in responding to this RFI. The costs for responding to this RFI shall be borne solely by the responding party. Not responding to this RFI does not preclude participation in any subsequent Request for Proposal (RFP), if issued in the future. All information shared with ACT might be shared with contracted third parties in order to support the capability development process as needed. Provision of data, or lack of, will not prejudice any respondent in the event that there is a competitive bidding process later as part of NATO Common-Funded Capability Development.
- 1.3. This in an RFI ONLY. This RFI DOES NOT constitute a current Request for Proposal(RFP) nor a commitment to issue a future RFP. HQ SACT is not seeking proposals at this time; therefore, HQ SACT will not accept unsolicited proposals in respect to this RFI.

2. GENERAL BACKGROUND

2.1. HQ SACT Framework for Collaborative Interaction (FFCI)

2.1.1. HQ SACT has implemented an FFCI to increase opportunities for Nations, Industry and Academia to contribute to HQ SACT's capability development efforts through collaborative work. Such collaboration enables HQ SACT, and NATO as a whole, to benefit from Nations/Industry/Academia models, advice, capabilities and experience in the course of thiswork. In addition to the benefits HQ SACT gains from such projects, this collaborative effort will provide Nations/Industry/Academia with an improved understanding of NATO's Capability Requirements (CRs) and the associated issues and development challenges that need to be addressed by HQ SACT. Potential collaborative projects are on specific topics that are of mutual interest to all parties but shall be restricted to collaborations in non-procurement areas. Several mechanisms have been developed to support the initiation of collaborative projects between Nations/Industry/Academia and HQ SACT ranging from informal

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information exchanges, workshops, studies or more extensive collaboration on research and experimentation.

- 2.1.2. Depending on the level and type of interaction needed for a collaborative project, a specific agreement may be needed between parties. The FFCI agreement for any specific project, if required by either party for the project to proceed, will range from "Non-disclosure Agreements" (NDA) for projects involving exchange of specific information to more extensive "Declaration of Mutual Collaboration" (DOMC) to address intellectual property and other issues.
- 2.1.3. More extensive information on the HQ SACT FFCI initiative can be found on the ACT website being developed to support FFCI projects at http://www.act.nato.int/ffci. Note that respondents of this RFI are not required to initiate an FFCI agreement in order to respond to this RFI.

2.2. The Common Funded Capability Delivery Governance Model (CFCDGM)

- **2.2.1.** The common funded capability delivery governance model aims to speed the delivery of capabilities required by NATO commanders and the NATO Enterprise. It consists of six life cycle stages, four NATO Governance level decision points, or Gates.
- 2.2.2. During stage 3a (Capability Programme Planning), a Capability Programme Plan (CPP) is created, which includes details about programme scope, schedules, risks, through-life costs, and defines and analyses alternatives to determine acquisition strategies. The CPP is a comprehensive programme design, decomposed into outlined projects, addressing all DOTMLPFI aspects of the required capability change. An Analysis of Alternatives (AoA) occurs during this stage, and involves an analytical comparison of the operational effectiveness, schedule, lifecycle cost, and risks of alternatives that are under consideration to satisfy operational requirements as described in the Operational Requirement Statement (ORS) and CRs articulated in the Capability Requirements Brief (CRB). Alternatives identified can involve combinations of material and non-material solutions from multiple Nations, Industry and/or Academic sources. The intent of this RFI is to collect the information required to conduct these stage 3a activities and inform the development of the CPP.
- 2.2.3. This is not a formal request for submissions as part of a procurement; but rather a general request intended to determine whether any possible solutions exist that should be included in one or many alternatives during the development of the CPP.

3. PROJECT DESCRIPTION

3.1. Vision

- **3.1.1.** The purpose of this project is to generate a new Maritime C2 system to replace legacy system used for Maritime Command and Control (C2) in NATO is Maritime Command and Control Information System (MCCIS) is based on obsolescent technology and is nearing end of life
- 3.1.2. Maritime Command and Control Information System (MC2IS) will enable NATO

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Commanders to conduct full spectrum of maritime operation and achieve effects, decisive conditions and objectives at strategic, operational and tactical levels, ensuring NATO superiority in a multi-domain and multi-threat environment.

3.2. Objectives

- **3.2.1.** To support the transformational change of how NATO's Maritime community will be conducting Maritime C2 in the future, a CPP needs a robust AoA across the Adopt, Buy, Create, and Hybrid capability development options. This RFI is intended to give Industry, and Academia an opportunity to provide information that would allow NATO to determine potential benefits they might receive from a product or service, with a focus on available technologies.
- **3.2.2.** The Maritime C2 Project Ambitions include:
 - a. Ability to deliver Maritime C2 with appropriate functions (maritime situational awareness, maritime pattern of life, updated operational maps, enhanced message handling, weather conditions and environmental characteristics, enhanced planning and training tools for all maritime operations such as but not limited to amphibious operations, MCM operations, mine operations and underwater operations
 - **b.** Ability to exchange information with NATO and partner Nations' C2 Systems and NATO community of interest services
 - **c.** Ability to exchange information with other domains and functions' NATO C2 Systems (Land, Air, SOF, Cyber and Space)
 - **d.** Ability to run on multiple security domains such as classified, unclassified and mission NATO networks
 - **e.** Ability to maintain Maritime C2 functions in a denied, degraded, intermittent and low-bandwidth (DDIL) environment
 - **f.** Ability to provide enhanced planning tools for covering the full spectrum of maritime operations
 - **g.** Ability to provide training, including the ability to simulate operations related to system functionality
 - **h.** Ability to provide assessment of performance and risks within maritime operations
 - i. Ability to provide a database for all operational information including big data (such as images or streaming from Maritime Unmanned Systems (MUS) that can be updated subject to sufficient bandwidth and at a minimum process received MUS C2 positional and sensor output data
 - j. Ability to provide enhanced Water Space Management/Prevent Mutual Interference (WSM/PMI)
 - **3.2.3. Expected benefits to respondents:** Industry and Academia participants will have the chance to discuss and expose NATO's Maritime Community to state of the art technologies and products.
 - 3.2.4. Expected Benefits to NATO: Exposure to, and understanding of, state of the

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art technological and systemic drivers to conduct future Maritime C2 operations within NATO.

- 3.2.5. Expected input from industry/academia: Expected input to this RFI is Industry and Academia perspective on relevant current and future technologies and products.
- **3.2.6. Eligibility to Respond:** Only NATO Nations, Industry and Academia that originate or are chartered/incorporated within NATO Nations are eligible to respond to this RFI. Companies from Partner Nations who want to participate should partner with a primary company headquartered within a NATO Nation.

4. REQUESTED INFORMATION

4.1. Response Guidelines:

- **4.1.1.** The response(s) to this RFI must be submitted by e-mail. Submissions to include both the Technical and Contracting POCs listed on page 2. The responses shall not contain proprietary and/or classified information. HQ SACT reserves the right to seek clarification on submissions.
- 4.1.2. Please review the survey questions and respond to this RFI using the enclosed "Response Template" (Microsoft Excel spreadsheet). The information collected with this survey will be used in support of the AoA that will be conducted by HQ SACT's Operational Analysis Branch. This RFI is interested in information that informs alternatives development. Alternatives are comprised of materiel and non-materiel solutions, and combinations thereof, across the DOTMLPFI spectrum that contribute to the Capability Requirements (CRs). These include but are not limited to:
 - **a.** Systems, products, services, applications (and their functionality), interfaces, data, and dependencies on hardware, facilities, and infrastructure
 - **b.** Processes, personnel, and organizational nodes required to operate the capability
 - **c.** Technologies and technical standards (open, proprietary)
- **4.1.3.** ACT seeks non-binding rough order magnitude (ROM) price estimates for the sole purpose of estimating programmatic costs and planning funding for future programme proposals/bids. Provision of data, or lack of, will not prejudice any respondent in the event that there is a competitive bidding process later as part of NATO Common Funded Capability Development.
- **4.1.4. Response Due Date:** Responses to this RFI must be received by 5:00 p.m. EST on **14 JUNE 2024.**
- **4.1.5. Clarifications and Questions:** All Inquiries, contractual or technical nature about this RFI, shall be submitted by e-mail solely to the aforementioned POCs by 5:00 p.m. EST on 14 June 2024. Accordingly, questions in an e-mail shall not contain proprietary and/or classified information. Answers will be posted as soon as possible on the HQ SACT P&C website at: https://act.nato.int/contracting.
- **4.1.6. Demo event:** HQ SACT in collaboration with MARCOM will organize a demonstration event from September 2 to 6 at the MARCOM facilities in Northwood, Great Britain. The purpose of this demonstrations is to help HQ

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SACT determine the best acquisition strategy to obtain this new capability. For further information/guidance interested participants are requested to e-mail the aforementioned POCs by by 5:00 p.m. EST on 14 June 2024.

5. ADDITIONAL INFORMATION

- **5.1.** Non-disclosure Principles and/or Non-disclosure Agreement (NDA) with Third Party Company.
 - 5.1.1. Please be informed that HQ SACT may contract a company to conduct the Analysis of Alternatives investigation in support of this project. HQ SACT will follow nondisclosure principles and possibly conclude an NDA with that company to protect submitted information from further disclosure. As the third party beneficiary of this nondisclosure, this RFI serves to inform of how HQ SACT plans to proceed and of HQ SACT's intent to protect information from unauthorized disclosure, requiring the third party company to protect the disclosed information using the highest degree of care that the company utilizes to protect its own Proprietary Information of a similar nature, and no less than reasonable care. This includes the following responsibilities and obligations:
 - **a.** The third party company receiving the information shall not, without explicit, written consent of HQ SACT:
 - Discuss, disclose, publish or disseminate any Proprietary Information received or accessed under nondisclosure principles and subject to an NDA, if an NDA is concluded;
 - Use disclosed Proprietary Information in any way except for the purpose for which it was disclosed in furtherance of the goals of the instant project, collaboration, activity or contract; or
 - Mention the other Party or disclose the relationship including, without limitation, in marketing materials, presentations, press releases or interview.
 - **b.** Exceptions to Obligations. The third party company receiving the information may disclose, publish, disseminate, and use Proprietary Information:
 - To its employees, officers, directors, contractors, and affiliates of the recipient who
 have a need to know and who have an organizational code of conduct or written
 agreement with the recipient requiring them to treat the disclosed Proprietary
 Information in accordance with nondisclosure principles and the NDA (if executed);
 - To the extent required by law; however, the company receiving the information will give HQ SACT prompt notice to allow HQ SACT a reasonable opportunity to obtain a protective order or otherwise protect the disclosed information through legal process; or

That is demonstrated in written record to have been developed independently or already in the possession of the company receiving the information without obligation of confidentiality prior to the date of receipt from HQ SACT; that is disclosed or used with prior written approval from HQ SACT; obtained from a source other than HQ SACT without obligation of confidentiality; or publicly available when received.

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- **5.1.2.** Any response to this RFI is considered to establish consent to this process. A copy of the NDA, if or when concluded, can be provided on request.
- 5.1.3. Organizational Conflicts of Interest. Companies responding to this RFI and companies conducting Analysis of Alternatives are hereby placed on notice responding to this RFI could conceivably create an organizational conflict of interest (OCI) on a future procurement, if a future procurement were to occur within the capability development process. Companies are cautioned to consider OCI when responding to this RFI, and to consider internal mitigation measures that would prevent OCI's from adversely affecting a company's future procurement prospects. OCI's can often be mitigated or prevented with simple, early acquisition analysis and planning and the use of barriers, teaming arrangements, internal corporate nondisclosure policies and firewalls, and similar prophylactic measures. HQ SACT is not in a position to advise responding companies on the existence of OCI or remedial measures, and encourages responding companies to consult internal or external procurement and legal consultants and in-house counsel.

5.2. Handling of Proprietary information

- **5.2.1.** Proprietary information, if any, should be minimized and clearly marked as such. HQ SACT will treat proprietary information with the same due care as the command treats its own proprietary information. HQ SACT will exercise due care to prevent its unauthorized disclosure. Please be advised that all submissions become HQ SACT property and will not be returned.
- 5.3. Summary: This is an RFI only. The purpose of this RFI is to Nations, Industry and Academia, through collaboration, in an examination of future capabilities related to Maritime C2 with a focus on related systems, products, services, technology, methodologies, and engineering practices. HQ SACT has not made a commitment to procure any capabilities described herein, and release of this RFI shall not be construed as such a commitment, nor as authorization to incur cost for which reimbursement will be required or sought. It is emphasised that this is an RFI, and not an RFP of any kind. Thank you in advance for your time and submission to this RFI.