



ALLIED COMMAND TRANSFORMATION



# NATO

## Open Source Intelligence (OSINT) Capability

### RFI – ACT- SACT- 22- 59

### Q&A Session 1

Version 1 20 April 2022

# AGENDA

- Ground rules
- ACT's OSINT team presentation
- Disclaimer
- Context
- OSINT Project overview
- Sub-projects
- Questions & Answers

# 1. Ground Rules

- This session is public and classified information will not be discussed
- This RFI does not constitute a commitment to issue a future request for proposal
- Further identification will be done on the Chat
- The session is recorded and will be available on ACT Website
- Questions received prior to this session will be addressed first
- Any other questions from the Chat will be addressed next
- All Questions and consolidated answers will be available on ACT Website

## 2. ACT Project Team presentation

- **Programme Director** : Col Nicky Bell (GBR A)
- **Project Coordinator** : LTC Kristin Arney (USA A)
- **JISR Integrator** : Mr. David Guyre
- **AOA Analysts** : Dr. Bianca Barbu and LTC Michael Adams (DEU AF)
- **Requirement Manager** : Cdr Gareth Knock (GBR N)

### Legal, Contracting & Procurement support :

- Mrs. Catherine Giglio – Mrs. Tonya Bonilla – Mr. Robert Bracknell

## 3. Disclaimer

- The purpose of this request is to involve Nations and industry through collaboration, in an examination of future capabilities related to the NATO Open Source Intelligence (OSINT) Capability project with a **focus on the technologies and commercial products**.
- **This request for information does not constitute a commitment to issue a future request for proposal (RFP).**
- HQ SACT has not made a commitment to procure any of the items described herein, and release of this RFI shall not be construed as such a commitment, nor as authorization to incur cost for which reimbursement will be required or sought. Furthermore, respondents are advised that HQ SACT will not pay for any information or administrative costs incurred in responding to this RFI. The costs for responding to this RFI shall be borne solely by the responding party. Not responding to this RFI does not preclude participation in any subsequent RFP if issued in the future.
- **This Q&A session is intended to clarify subjects related to the OSINT RFI. Our goal is to provide any clarifying answer in order to receive suitable and relevant inputs for ACT to develop the most appropriate alternatives.**

## 4. Context

- It was decided to arrange the IMINT and OSINT capabilities under one overarching Capability Programme Plan called “*Intelligence and ISR Functional Services*” which will encompass the requirements for OSINT and IMINT to ensure the necessary level of integration and to facilitate programme-level risk and data management.
- Even if the programme’s name is misleading, the scope is not to duplicate the “*INTEL-FS Programme*”...
- Today’s discussion will focus on **OSINT**.
- IMINT has conducted Q&A sessions with the results posted at SACT BUDFIN P&C Website – RFI ACT SACT 22-43

## 5. OSINT Project overview

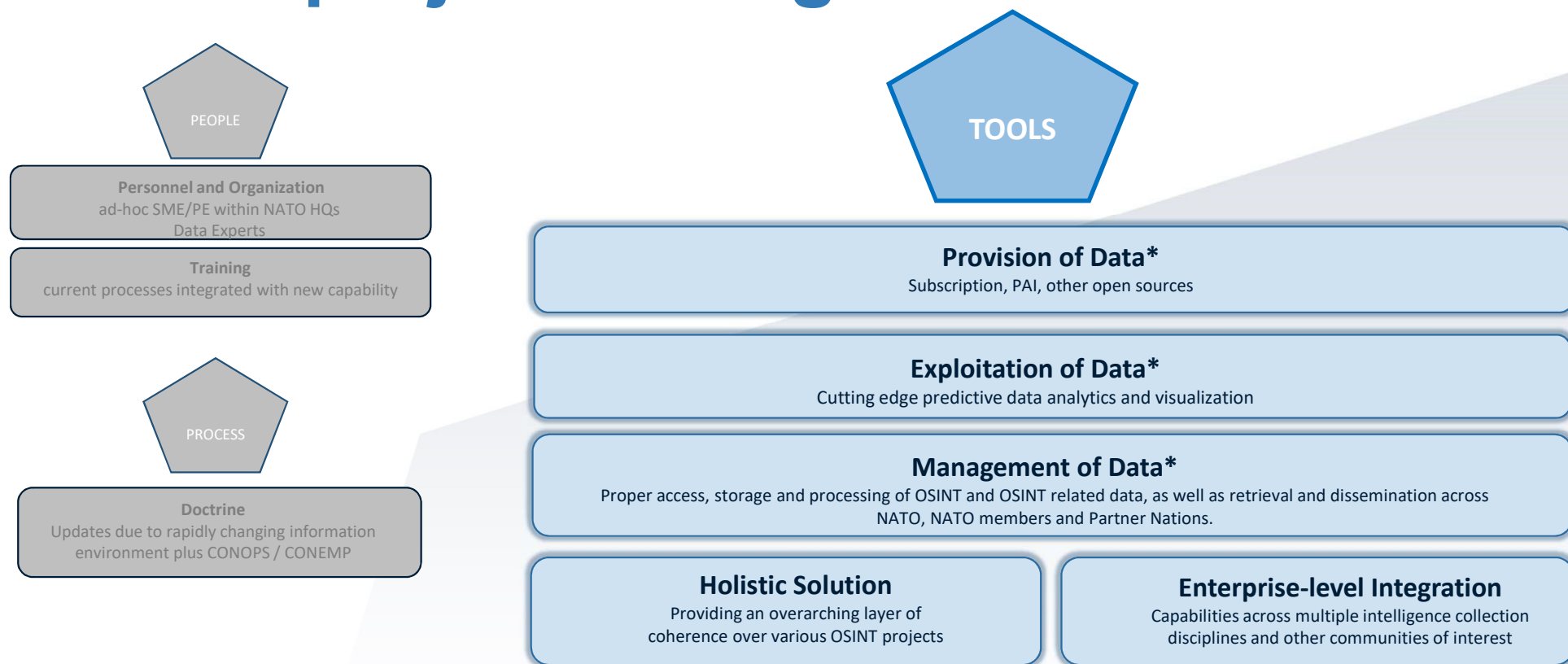
- ...the purpose of this endeavor is to reach an improved ability to access and understand the information environment and to inform decision-making in the context of today's hyper-connected global society. NATO requires an OSINT system that combines user experience with integrated data management, predictive analytics, visual representation, and operational open source intelligence in a single platform.
- The capability requires a blend of three elements: **people, processes and tools** – properly trained and organized analysts using powerful and adaptive tools with a common digital platform enabled by a range of data sources and services in a coherent and informed manner.

## 5. OSINT Project overview (cont.)

- The **OSINT Capability** will facilitate/deliver:
  - A level of automation within the intelligence cycle for OSINT to enable processes, activities and information management to compensate for limited manpower and to increase sustainability.
  - Integrated and coordinated working environment for intelligence sharing in near-real time both within the OSINT community, aligned with other collection disciplines in order to produce fused actionable intelligence.
  - Access to deeper collection sources of open source information shared across the OSINT community and with other Communities of Interest with insight into fidelity of sources and information.
  - Synchronised understanding of the information environment providing timely input to indications and warnings to improve NATO situational awareness and responsiveness.
  - Distributed information systems architecture for a scalable user base across a wide range of threat environments.



## 6. Sub-projects at a glance



# Forwarded Questions

- All Questions from this session were answered and transferred into the accompanying pdf document titled “OSINT RFI Q&A Session 1”

# Contact

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## RFI

<https://www.act.nato.int/contracting/rfi-act-sact-22-59>

**Submission NLT 27 May 2022**

## FFCI

## Guidance\*

<https://www.act.nato.int/ffci?msclkid=a9a7f737ab6c11ecb18cc311a7c976d9>

\*the booklet will be updated before summer