



## MBC's Distribution List for International Competitive Bidding

**TO:** MBC's Distribution List for Invitation for International Bidding (IFIB) Procedure

**DATE:** 18 October 2022

**SUBJECT:** Notification of Intent to issue an Invitation for International Bidding (IFIB) for Contractor Support to Headquarter Supreme Allied Commander Transformation for Deliverables in Support of Analyses of Alternatives, HQ SACT, Norfolk, Virginia, U.S.A.

1. In accordance with the stipulations of the Bi-Sc Procurement Directive 60-70, Annex B, the following information is provided on an Invitation for International Bidding (IFIB) that this Headquarters has the intention to release:

**IFIB Reference:** IFIB-ACT-SACT-23-02

**Title of IFIB:** Contract Support: Deliverables in Support of Analyses of Alternatives.

**Requirement:** HQ SACT is seeking contract support for Deliverables in Support of Analyses of Alternatives. NATO's Common Funded Capability Delivery (CFCD) model considers a range of potential courses of action to address a requirement, including the possibility of "Adopt"-ing a solution (from Nations), "Buy"-ing (acquiring a solution from Industry), or "Create"-ing (developing a solution bespoke to NATO). The varied options are analysed across Doctrine, Organisation, Training, Materiel, Leadership, Personnel, Facilities, and Interoperability (DOTMLPFI) lines of development. To support governance and management products, Analysis of Alternatives (AoA) are conducted to provide a comparative analysis of the Operational Effectiveness, Rough Order of Magnitude (ROM) Life Cycle Costs (LCC), Schedule, Risk and Opportunities of identified alternatives, considering all DOTMLPFI aspects.

**Type of Contract:** Firm Fixed Price (FFP) Deliverables Contract

**Period of Performance:** 01 February 2023 – 31 December 2023 with the possibility of 4 option years (2024 – 2027).

**Bidding Procedure:** Sealed Bidding (Two Envelopes)

**Funding:** Estimated annual amount is approximately EUR 400K with an estimated cumulative amount EUR 2M.

**Classification:** NATO UNCLASSIFIED

**Issue Date:** Estimated date of issue is 18 November 2022

**Bid Closing Date:** Estimated bid closing date 9 January 2022

**Eligibility:** Companies which have performed similar contracts within the last three years substantially similar in scope to the requirement described in the solicitation. Contractor personnel performing services under the contract must be citizens of a NATO nation, possessing a NATO Secret level security clearance is desirable, have appropriate professional training and experience in a related field (s).

**Delivery location(s):** Norfolk, VA, U.S.A.

**Partial bidding:** Partial Bidding is not authorised.

**Website:** <https://www.act.nato.int/contracting>

2. This HQ will directly mail this IFIB to all potential bidders. You are hereby invited to nominate, by email or facsimile before **10 Nov 2022**, the name, full address, Point of Contact, telephone, facsimile number and e-mail address, of other potential bidders established within your country. This and any other correspondence hereto is to be addressed to:

Supreme Allied Commander Transformation  
BUDFIN – Purchasing and Contracting Branch  
Attn: Ms Magdalena Ornat, Ms Tonya Bonilla, Ms Catherine Giglio – Contracting Officers  
7857 Blandy Road, Suite 100,  
Norfolk, Virginia, USA 23551-2490  
Fax: 001+757-747-3525 –  
Tel: +001-757-747-3150, Tel: +001-757-747-3575, Tel: +001-757-747-3856  
Email: [Magdalena.ornat@act.nato.int](mailto:Magdalena.ornat@act.nato.int);  
[Catherine.giglio@act.nato.int](mailto:Catherine.giglio@act.nato.int) ; [tonya.bonilla@act.nato.int](mailto:tonya.bonilla@act.nato.int)

*//original signed//*

Catherine Giglio  
ACT Contracting Officer,  
HQ SACT