IFIB:	IFIB-ACT-SACT-23-01 PART A

Reference: Q & A # 1

Date of Issue: 21 December 2022

The following questions were raised with respect to subject IFIB. Responses are to provide clarification.

Questi	ons	Responses
1.	Request IFIB-ACT-SACT-23-01 PART A to be	The deadline for PART A bid submittals will not be
	extended to a 20JAN2023 deadline for bid	extended as requested.
	submittals.	·
2.	When will a PART B Q&A be uploaded?	Expect PART B Q&A to be uploaded early January
	•	2023.
3.		Please kindly note the notification of intent is simply
	that delivery locations would include off site	intended to give national delegations the opportunity
	delivery from NATO approved contractor	to submit names of eligible, interested, and capable
	sites.	companies based on the preliminary requirement.
	A browse through the IFIB suggests this is	The published IFIB Solicitation File is published on the
	not the case and that all delivery locations	ACT website and also provided to Nations while
	are On Site, with the vast majority of those	defining the requirement in greater granularity based
	at HQ SACT in Norfolk, VA.	on the actual required labor categories to include
	Can you please confirm whether approved	location whether listed as Norfolk, VA, Belgium or remote.
	Can you please confirm whether approved, contractor operated alternative delivery	remote.
	locations could be proposed without "loss of	
	compliance" with the SOW? This would be	
	discriminant for Europe based contractors.	
	discriminant for Europe sused contractors.	
4.	These IFIB text references refer to (Part A).	We just recently posted a Part B. When we are on
	Can NATO please clarify if there is another	our last Part, we will annotate it as being the last
	Part to this bid and/or what the reason is for	Part.
	this reference?	
	Cover page; Price Volume, Page 18, 4th	
	paragraph	
5.	The first text reference on page 32 indidates	LCAT 1 is for one candidate. Price volume accounts
	there is one candidate required for LCAT1.	for one candidate, not two. Disregard the paragraph
	The paragraph on page 33 refers to 2	text mentioning two contractors.
	contractors. Can NATO clarify if LCAT 1 will	
	require 1 or 2 FTEs?	
	LCAT 1: pages 32-33	
6.	Can NATO confirm that all 47 (as LCAT 20	Yes, all are key positions.
	has been removed) positions listed in the	
	IFIB are Key Positions, including those with a	
_	delayed start date?	
7.	,	We are not able to identify all incumbents at this
	positions as either incumbent or as new	time.
	positions? Additionally, can NATO provide	
	companies and associated contract numbers	
	for the identified incumbent positions?	Correct Partial Bidding is suith arized for all LCAT
8.	Can NATO clarify if Partial Bidding refers to	Correct. Partial Bidding is authorized for all LCAT
	submitting one candidate in LCATs that	areas. If a specific LCAT has more than one
	require 2 or more candidates? Are there	candidates being requested, a company can still submit one candidate only without penalty.
	other types of Partial Bidding permitted on	Submit one candidate only without penalty.
	this bid? For example, can bidders bid on	

select LCATs and still be considered compliant?	
Page 29, paragraph 1  9. IFIB 23-01 states no limit on the number of	No limit.
Past Performance examples, and no limit on either an overall page count or a per item page count. Can NATO please clarify if there is a maximum number of Past Performance examples, or if there is a maximum page count for resumes or matrices, or for the overall length of the bid?	
10. Can NATO clarify if bidders are supposed to 'self-score' anywhere within the matrices or bid, the candidates they present?	Yes. The bidders are expected to self-score their proposed candidates. Failure to provide exact reference (page, paragraph, line #, ref to CV) to where experience can be validated will result is disqualification.
11. Each Matrix has this language in a box after the listing of Compliant/Non-Compliant requirements. Can NATO please clarify if this language refers to an action bidders must perform and if so, how?  As examples, boxes at the bottom left of pages 38, 47, and 55	There is a compliance/non-compliance matrix, immediately followed by a grading matrix that spans over multiple pages for each LCAT. The text you are referring to is the first row and four columns in each LCAT's grading matrix.
12. Can NATO please clarify the meaning of these references (TT, IFIB Progress, ACT-#s) that appear above LCATs throughout the bid and how they refer to bidders and/or bids? As examples, boxes at the top of pages 42, 51	The one row table you refer to identify each program being addressed within the IFIB.  First Column: Program  Second Column: Generated Tasker Tracker (TT) number that groups the subsequent LCATs into the identified table's program.  Third Column: How many LCATs are in the program and then which LCAT numbers they are.  Fourth Column: Within this Tasker Tracker (TT), how many candidates will be requested.  Fifth Column: Accumulated number of requested candidates so far from that page back of candidates being requested in the IFIB. This column is a running tally as you progress down through each program.
13. IFIB 23-01 refers to both Annex A and Annex B. Can NATO please define both, as well as their location and content in the bid document? Does NATO want each resume followed by its corresponding matrix, or separate sections, one for all resumes and one for all matrices?	Administrative Error: Treat Annex A- Best Value Grading Matrix and Annex B Grading Matrix as the same. There is only one grading matrix within each LCAT.
14. Can NATO clarify if all teaming partners must have a declaration of eligibility with NATO or just the Prime contractor?	While we request Prime contractor's have a declaration of eligibility, we will still accept bids from all Prime contractors.
15. The education qualifications for this LCAT conflict. In one text location, a Bachelor's degree is listed as a requirement; in another text location, it states a Master's degree is a requirement. Can NATO please clarify which degree is an Essential Qualification for LCAT 26, and/or if the Master's degree reference should be a 'preferred qualification'?  LCAT 26: Junior Data Scientist; Pages 231-232; Essential Qualifications; 1. and 7.	Administrative error for LCAT 26. Disregard qualification number 7 of this LCAT. Bachelor's degree is listed within the best value grading matrix, so Bachelor's degree will be the minimum requirement.
16. The education qualifications for this LCAT conflict. In one text location, a Bachelor's degree is listed as a requirement; in another	Administrative error for LCAT 28. Disregard qualification number 7 of this LCAT. Bachelor's degree is listed within the best value grading matrix,

	text location, it states a Master's degree is a	so Bachelor's degree will be the minimum
	requirement. Can NATO please clarify which	requirement.
degree is an Essential Qualification for LCAT		
	28, and/or if the Master's degree reference	
should be a 'preferred qualification?		
	LCAT 28: Data Engineer; Essential	
	Qualifications, page 248, 1. and 7.	
17.	Since Technical Assistance Agreements	Please utilize the POCs listed within the IFIB.
	(TAAs) can require up to 90 days to	
	complete, can NATO please share the Point	
	of Contact within NATO ACT to assist	
	companies with export control	
	requirements?	
18.	Will NATO accept proposals and conduct the	Yes.
	bid evaluation process for submissions with	
	representative resumes matrixed to specific	
	LCAT positions?	
19.	Can HQ SACT confirm that they will validate	Yes, should the CAC board conclude and bidders
	that candidates from offerors will be	notified ahead of time. Expected start date is 1 Feb.
	available to start 1 Feb (or on the proposed	The period of performance start date is subject to
	start date outlined in the LCATs)?	award date.
	Page 28 (Part A, Section 2)	
20.	Can HQ SACT confirm that corporate past	Yes.
	performance citations in Enclosure 3 can be	
	also be offered within the LCAT	
	requirements matrices, where the past	
	performance citation is clearly relevant to	
	the LCAT requirements outlined in the	
	SOW?	
	Page 29 (Part A, Section 7)	
21.	Can HQ SACT confirm that certifications	Yes.
- <b>-</b> ·	including The Open Group Certified	
	Architect, The TOGAF 9 Certification, AWS	
	Certified Solution Architect, CISSIP-ISSP,	
	Google Professional Cloud Architect, The	
	Zachman Certified Enterprise Architect, are	
	acceptable Enterprise Architecture	
	certifications for LCAT 19?	
	Page 180 (Section 12, LCAT 19,	
	Requirements Matrix, Row 4)	
	nequirements Matrix, ROW 4)	