

**Request for Proposal Number:** IFIB-ACT-SACT-20-28

**Reference:** Q&A #1

**Date of Issue:** 11 MAY 2020

The following questions were raised with respect to subject IFIB/RFP. Responses are to provide clarification.

<p>Q1. 5 &amp; 9. Holding Requirements Management related certifications such as the ones that support US JCIDS Process or equivalents from other nations. Can you validate that the following certificates or training are considered equivalents?</p> <ul style="list-style-type: none"><li>a. DAWIA Level I/II/II for Life Cycle Logistics</li><li>b. Defense Acquisition University courses such as ACQ 101, 203 – Intermediate Systems Acquisitions</li><li>c. Logistics Management Intermediate Courses Log 201?</li><li>d. Six Sigma – Green Belt, would supervisor courses for leaders be considered an equivalent (many managers have certified Six Sigma Belts that work for them</li><li>e. Lean</li><li>f. PMP – Project Management Professional</li></ul>	<p>A1.</p> <ul style="list-style-type: none"><li>a. DAWIA Level I/II/II for Life Cycle Logistics Not sure how much this certification has to do with requirement management. In accordance with the Defense Acquisition University there is a specific certificate related to requirement management (<a href="https://icatalog.dau.edu/onlinecatalog/CareerLvlReq.aspx?lvl=1&amp;cflid=19">https://icatalog.dau.edu/onlinecatalog/CareerLvlReq.aspx?lvl=1&amp;cflid=19</a>) which is quite different from life cycle logistics.</li><li>b. NO</li><li>c. NO</li><li>d. NO</li><li>e. NO</li><li>f. NO, but valid as desirable qualification</li></ul>
<p>Q2. Many organizations have gone away from TOGAF because there are other alternatives that add more flexibility to work with multiple systems. Can you validate that the following certificates or training would be considered equivalents?</p> <ul style="list-style-type: none"><li>a. DODAF – more for architecture content</li><li>b. CSM – certified scrum master</li><li>c. CompTIA Project+</li></ul>	<p>A2.</p> <ul style="list-style-type: none"><li>a. YES, since TOGAF is a desirable qualification and not a essential qualification</li><li>b. NO, nothing to do with architecture</li><li>c. NOT for architecture requirement but it may be valid for Project and Programme management requirement</li></ul>

<p>Q3. I have personnel that are university instructors with teaching Business and Acquisitions with Operational Research techniques, will instructional time be authorized to count into the years of experience. Additionally, Risk Management with operations, courses of action, and hypothesis testing is the daily application. Will time with Risk Management be considered as time with demonstrable experience?</p>	<p>A3. First question: YES. Second question: I need clarifications. What does exactly mean “is the daily application”? In what context? Military Operations or Capability Development?</p>
<p>Q4. In regards to the referenced solicitation; would highly qualified and experienced individuals who do not meet the qualification of having a “Requirements Manager related certification” be considered if a plan was in place to obtain the certification within a specified period after award (i.e. 6-8 months)?</p>	<p>A4. No. HQ SACT is seeking qualified and certified SENIOR requirements managers.</p>
<p>Q5. Referencing the below three sections from the IFIB, will HQ SACT please clarify what is meant by partial bidding and partial awards?</p> <ul style="list-style-type: none"> <li>• Bidding Instructions Para 1 (General): “Partial bidding is allowed.”</li> <li>• Bidding Instructions Para 17 (Award): “Partial awards are authorized.”</li> <li>• SOW Para 6 (Partial Bidding): “Partial bidding is allowed per individual labour categories independent of location.”</li> </ul>	<p>A5. HQ SACT is seeking the three candidates that represent the best value to NATO. These three candidates may come from one company or three separate companies. If a company only had one highly qualified candidate, bidding for one position only is acceptable.</p>
<p>Q6. Referencing Bidding Instructions Para 11 (Content of Proposal), are there any size restrictions on the electronic submission, either with the e-mail and/or file size?</p>	<p>A6. There are no size restrictions, but larger files may need to be sent separately in order to be accepted by the system. HQ SACT will confirm receipt of all submissions. It is ultimately to company’s responsibility to confirm receipt therefore it is strongly recommended that a follow up is considered if acknowledgement is not received within 24 business hours. Late proposals due to automated rejection of the initial submission will not be considered.</p> <p>Contractors are encouraged to submit proposals early enough to allow for confirmation of receipt and adjustments as necessary.</p>
<p>Q7. Referencing SOW Para 7 (Labour Categories), it states within the second bullet of the mandatory qualification, “One or more Requirements</p>	<p>A7. No. HQ SACT is seeking qualified and certified SENIOR requirements managers.</p>

<p>Management related certifications such as the ones required to support the US JCIDS Process or the equivalent from other Nations, or the ones recognized by leading organizations in the field such as the IIBA or the IREB.” Would HQ SACT consider accepting training and experience in lieu of a certification?</p>	
<p>Q8. Will HQ SACT please indicate what metrics are used in evaluating price proposals?</p>	<p>A8. HQ SACT intends on awarding best value based on 70 technical and 30 price.</p>