

**Headquarters Supreme Allied Commander  
Transformation  
Norfolk, Virginia**



**REQUEST FOR INNOVATIVE PARTICIPATION  
(RFIP)**

**RFIP-ACT-SACT-20-18**

**Amendment 1 (Changes are in red)**

This document contains a Request for Innovative Participation (RFIP) Call for Industry and Academia collaboration regarding the Innovation Challenge 2020/Spring (IC-20/Spring) calling for solutions (applications, systems, tools, concepts etc.) that can support solution development for NATO. Industry and Academia wishing to respond to this RFIP should read this document carefully and follow the guidance for responding.

HQ Supreme Allied Commander Transformation

RFIP-ACT-SACT-20-18

General Information	
Request For Information No.	RFIP-ACT-SACT-20-18
Project Title	Innovation Challenge 2020/Spring: Solutions to enable leaders, commanders, small specialized tactical units and information systems to identify false information and mitigate the effects of this information on generating a true common operating picture, predicting behaviors, and supporting decision making.
Due date for submission of requested information	<b>05 May 2020</b>
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## SECTION I - INTRODUCTION

1.1 **Summary.** HQ SACT is issuing this Request for Innovative Participation (RFIP) announcement in order to facilitate collaboration between NATO HQ SACT Innovation Hub and industry and academia regarding solutions<sup>1</sup>. The purpose of this RFIP is to request representatives from industry and academia to submit solutions (either existing and/or under development) to the scenario presented at Annex I (Information and Visualization) to participate in NATO Innovation Challenge 2020/Spring. Submissions must conform to this RFIP.

A Selection Committee composed of representatives from NATO HQ SACT and advisors from the IC-20/Spring Partners<sup>2</sup> will select up to 10 solutions amongst the responses submitted by industry, academia, or by individuals (participating under separate Terms of Participation). The selected solutions will be invited to participate in the IC-20/Spring Pitch Day on June 17, 2020, in Rotterdam, Netherlands. Participation in the Pitch Day can be onsite or online. An Advisory Panel will be composed of representatives from NATO HQ SACT, the IC-20/Spring Partners and other relevant experts invited by NATO HQ SACT. The Advisory Panel will assist in assessing which solution(s) respond best to the scenario. The final selection of the IC-20/Spring winner will be performed by a Board, composed entirely by representatives of HQ SACT.

The nature of this event will be *discovery* only and will not be intended to solicit contracts. However, relevant solutions could potentially support development of future concepts, doctrine, STANAGs, user requirements, capability development, etc.

1.2 **Dates.** The events and timelines of IC-20/Spring is described in Section III. It will take place between March and 17 June 2020, with the IC-20/Spring *Pitch Day* taking place in Rotterdam, Netherlands on 17 June 2020. Exact location will be posted on the Innovation Challenge webpage.

1.3 **Disclaimer.** This is a Request for Innovative Participation (RFIP) only, and in no way constitutes a current Request for Proposal (RFP) or a commitment to issue a future RFP.

HQ SACT has not made a commitment to procure any of the products/solutions described herein, and release of this RFIP shall not be construed as such a

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<sup>1</sup> In this RFIP, the term “solutions” refers to applications, tools, systems concepts or devices.

<sup>2</sup> Old Dominion University (USA), the Dutch Ministry of Defense (Netherlands), NATO C2 COE (Utrecht, Netherlands).

commitment, nor as authorization to incur cost for which reimbursement will be required or sought. Further, respondents are advised that HQ SACT will not pay for any information or administrative costs incurred in *responding* to this RFIP, nor will HQ SACT pay costs associated with participating in the IC-20/Spring. The costs for responding to this RFIP and participating in the IC-20/Spring shall be borne solely by the responding party. Not responding to this RFIP does not preclude participation in any subsequent RFP if issued in the future.

## **SECTION II –BACKGROUND**

### **2.1 ACT Framework for collaborative Interaction (FFCI).**

2.1.1 HQ SACT has implemented a Framework for Collaborative Interaction (FFCI) to increase opportunities for industry and academia to contribute to ACT capability development efforts through collaborative work. Such collaboration enables HQ SACT, and NATO as a whole, to benefit from industry/academia models, advice, capabilities and experience in the course of this work. In addition to the benefits ACT gains from such projects, this collaborative effort will provide industry/academia with an improved understanding of NATO's capability requirements and associated issues and development challenges to be addressed by ACT. Potential collaborative projects are on specific topics that are of mutual interest to both parties but shall be restricted to collaborations in non-procurement areas. Several mechanisms have been already developed to support the initiation of collaborative projects between industry/academia and ACT ranging from informal information exchanges, workshops and studies, to more extensive collaboration on research and experimentation.

More detailed information on the ACT FFCI initiative can be found on the ACT web site being developed to support FFCI projects at <http://www.act.nato.int/ffci>.

2.1.4 HQ SACT has since 2017 conducted Innovation Challenges; these are informative and exploratory events focused mainly at the application of new technologies. The collaborative interaction sought for the IC-20/Spring is focused on presenting and demonstrating solutions to enable leaders, commanders, small specialized tactical units and information systems to identify false information and mitigate the effects of this information on generating a true common operating picture, predicting behaviors, and supporting decision making (see scenarios at Annex I). RFIP respondents should be willing to share their knowledge, expertise, and products/solutions with NATO and

national representatives participating in the IC-20/Spring.

2.1.5 IC-20/Spring winner for HQ SACT will be selected by a Board of HQ SACT representatives and announced as part of the *Pitch Day* program.

All information provided in response (abstracts, supporting materials, and, if selected for *Pitch Day*, in the presentations) must be releasable to the public. While the abstracts only will be provided in the public domain if selected for presentation at IC-20/Spring *Pitch Day*, both the Selection Committee and the Advisory Panel will be comprised of representatives from NATO HQ SACT and other relevant experts invited by NATO HQ SACT.

## **SECTION III - DESCRIPTION OF THE IC-20/Spring**

### **3.1 Background.**

The HQ SACT Innovation Hub is the main organizer of the IC-20/Spring. The HQ SACT Innovation Hub also coordinates the NATO Innovation Network, federating national entities in order to leverage open innovation. For more information on the HQ SACT Innovation Hub, please visit <https://innovationhub-act.org/>.

### **3.2 Objectives.**

The objectives of this RFIP is to invite eligible industry and academia to participate in IC-20/Spring through submission of abstracts in response to the scenario at Annex I, identifying and exploring existing and emerging technologies that could address current and foreseeable challenges to an effective and efficient approach.

### **3.3 Planned activities.** The IC-20/Spring will consist of:

- a. Initial Selection Phase: The selection will be announced 23 days prior to the *Pitch Day*, allowing further development of the presentation. Finalists will be contacted directly by email by the Innovation Hub team and the announcement will be made on the IC-20/Spring webpage. The selected submissions will be invited to be presented live online or onsite on the *Pitch Day*. Any cost associated with presenting online or onsite remains the sole responsibility of the industry/academia providing the submission.
- b. Final selection phase: On the *Pitch Day*, the winner of the IC-20/Spring will be selected by a Board of HQ SACT representatives and announced as part of the *Pitch Day* program.

- 3.4 **Expected input from industry/academia.** See below in Section IV.
- 3.5 **Expected benefits to industry.** Through this collaboration, HQ SACT offers industry / academia an opportunity to gain awareness about the particularities of the innovation challenges in NATO and Nations. It will be an opportunity to engage with HQ SACT Innovation Hub and other participants within a framework of a community of interest focused on the development of innovative solutions based on new technologies in support of the NATO Innovation Process.

## **SECTION IV - REQUESTED INFORMATION**

4.1 **Intent.** The intent of this RFIP is to call for formal collaboration with industry and academia in order to present solutions based on new technologies that can support the improvement of NATO Innovation process. These solutions should be applicable in a federated information environment and should be interoperable by design. Additionally, they should be intuitive, requiring none or very limited training at the end-user level. Solutions are sought at different levels of development, from the “advanced concept development stage” through “customizable applications” available “commercial off-the-shelf”. Solutions may address some of the challenges described in the scenario presented in Annex 1, associated to one or more of the following **areas of interest**: ability for leaders, commanders, small specialized tactical units and information systems to identify false information and mitigate the effects of this information on generating a true common operating picture, predicting behaviors, and supporting decision making. The inherent discovery nature of the IC-20/Spring allows also for novel approaches to these challenges.

4.2 **Responses to the RFIP.**

**In response to the RFIP, please submit a three page abstract (4500 characters maximum) describing the solution idea. Based on this submission, an IC-20/Spring Selection Committee will select and invite up to 10 abstracts to be presented at the Innovation Challenge *Pitch Day*.**

The response to this RFIP should be submitted through the webform at <https://innovationhub-act.org/eform/submit/nato-innovation-challenge-2020-1>. It must contain:

- 1) The name of the participant (Industry/academia)
- 2) The name of the proposed solution and which area(s) of interest it addresses;

3) Name(s) of participant's representative(s) (new representatives cannot be appointed after pre-selection)

The abstract can include:

- up to 4500 characters max text document
- max 5 graphics, pictures or slides
- max 4 min video/audio file

Note that all information provided in response to this RFIP has to be releasable to the public.

4.3 **Evaluation of Solutions and Selection Process.** A Selection Committee will be convened to analyze and evaluate the responses to the RFIP and select which submissions will be presented/demonstrated at IC-20/Spring. The Selection Committee will assess each response according to the following criteria:

4.3.1 *Eligibility:* The response to this RFIP should reflect a solution that addresses at least one of the areas of interest presented at paragraph 4.1.

Submissions will specifically be scored against:

- **Usefulness:** Understood as the potential impact of proposed solution on challenge topic.
- **Innovativeness:** Understood as if it is a genuinely new idea or an already existing solution adapted for this Challenge.
- **Feasibility:** Understood as if the solution is cost-effective and easy to develop and implement.

4.3.2 *Priority:* the Selection Committee retains the right to prioritize the answers to RFIP based on the relevance and diversity of the solutions, on the proposed *demonstration* method, and the complexity of the challenges addressed. Additionally, ensuring a balanced representation of both industry and academia will be part of the prioritization process.

4.3.3 *Status:* Only submissions by industry and academia headquartered or located in NATO member countries will be considered for IC-20/Spring.

4.4 Terms applicable to this RFIP: The participating industry and academia agree that the IC-20/Spring, without any limitation or further compensation, may use the participant's name as well as voice and/or likeness of its representative(s) in any and all media for the purpose of advertising and promoting the IC-20/Spring, HQ SACT, and any



associated programs. Further, the participant grants HQ SACT and the IC-20/Spring the right to take photographs and videos of the submission in connection with the challenge and grant the right to the IC-20/Spring to use, and to publish the photographs and videos with or without the participant's name and for any lawful purpose, including but not limited to, publicity, illustration, advertising, and internet and social media content. Additionally, the participants agree that the IC-20/Spring and thus HQ SACT may demonstrate the operation and functionality of the submission (but may not modify or publicize the source code) in connection with advertising and promoting the IC-20/Spring and subsequent events organized by HQ SACT.

a. The participating industry and academia represent and warrant that there are no contractual or other obligations that would:

- (i) prevent the participant from granting the right of use provided here and/or
- (ii) prevent the participant from claiming Intellectual Property ownership rights in materials or inventions created by the participant and incorporated into the submission.

b. Representation and Warranties: The participating industry and academia represent and warrant that:

- (i) the participant is the original author of the contributions to the submission;
- (ii) to the participant's knowledge, the submission will not infringe on any third party's copyright, patent, trademark, trade secret, right of publicity or property or any other right;
- (iii) the submission is not the subject of any actual or threatened litigation or claim;
- (iv) the submission will not be obscene, offensive, libelous, pornographic, threatening, abusive, or otherwise objectionable; and
- (v) the submission will not contain any content that is illegal, would constitute or encourage a criminal offense, or would otherwise give rise to liability or violate any law.

c. The participating industry and academia agrees to grant to the IC-20/Spring (and thus HQ SACT), a non-exclusive, use of the submission as necessary to conduct the IC-20/Spring and for internal evaluation purposes by HQ SACT:

- (i) in any Intellectual Property incorporated into the submission;

- (ii) in Intellectual Property that is needed to operate or use the submission;
  - (iii) in Intellectual Property covering other materials or inventions that are incorporated into the submission, and/or
  - (iv) in Intellectual Property that is needed to operate or use the submission.
- d. Further, participants acknowledge and agree that the submission is submitted on a non-confidential basis, and that the IC-20/Spring (and thus HQ SACT) shall have no obligation to prevent the disclosure or otherwise treat as confidential such submission. Also, to the extent that the submission includes publication of information or content on [innovationhub-act.org](http://innovationhub-act.org), participating industry and academia consent to terms governing utilization of any information or content published on [innovationhub-act.org](http://innovationhub-act.org).
- e. By responding to this RFIP and participating in the IC-20/Spring the participating industry and academia acknowledge and agree that the IC-20/Spring may receive many entries and submissions in connection with this and/or other participants, and that such entries and submissions may be similar or identical in theme, idea, format, or other respects to the submission. By responding to this RFIP the participating industry and academia waive any and all past, present or future claims against HQ SACT and the IC-20/Spring relating to such similarities, or asserting that any compensation is due in connection with the submission.
- f. Limitation of Liability: In no event shall the HQ SACT or the IC-20/Spring be liable for incidental, exemplary or punitive damages arising out of or in connection with the IC-20/Spring, industry and academia participation, or the submission. If a participant has a dispute with any participant in the IC-20/Spring or any other third party, the participating industry and academia release HQ SACT and the IC-20/Spring from any and all claims, demands and damages, (actual and consequential) of every kind and nature arising out of or in any way connected with such disputes.
- g. Release and Indemnification: By responding to this RFIP and participating in the IC-20/Spring, industry and academia agree, on behalf of that participant and the heirs, executors and administrators, to release and hold harmless the IC-20/Spring (and thus HQ SACT) from any claim, liability, damage, litigation, illness, injury or death that may occur, directly or indirectly, whether caused by negligence or not, from participating in the IC-20/Spring. This includes any entry (submission)

submitted by the participating industry and academia.

- **4.5 Communication and Follow-on.** The answers to RFIP should be submitted through the Innovation Hub webform at <https://www.innovationhub-act.org/nato-innovation-challenge>. Post-submission, RFIP respondents may be contacted to provide additional information on their proposals/response. The results of the selection process will be posted on the Innovation Hub webpage: <https://www.innovationhub-act.org/challenge-intro>

**4.6 Questions.** Questions of a technical nature about this RFIP announcement shall be submitted solely to the Innovation Challenge Forum:

<https://www.innovationhub-act.org/forums/innovation-challenge>

Accordingly, questions shall not contain proprietary and/or classified information

**4.7 Deadline for responding to this RFIP.** May 05, 2020

**4.9 Summary.** This is an RFIP only. The purpose of this RFIP is to request both industry and academia to present and demonstrate solutions (either existing and/or under development) based on new technologies that may support the improvement of NATO Innovation Process. HQ SACT has not made a commitment to procure any of the products/solutions described herein, and release of this RFIP shall not be construed as such a commitment, nor as authorization to incur cost for which reimbursement will be required or sought. It is again reemphasized that this document is a RFIP, and not a RFP of any kind.

For more information on the Innovation Challenge IC-20/Spring, please visit <https://innovationhub-act.org/nato-innovation-challenge>

## ANNEX I – SCENARIO AND QUESTIONS

### Background

When suddenly faced with a (potential) pandemic, such as the recent outbreak of COVID-19, we often find ourselves unable to respond quickly and adequately to the situation. Consequently, this might impair our ability to effectively support our populations and to provide and preserve both stability and security. Finding innovative solutions for the problems leaders and teams of first responders are faced with, will aid them in controlling such a crisis and minimizing its effects.

During a crisis situation, leaders and teams of first responders must be aware of both the physical and information spaces in which they operate. Therefore, it is important for them to be aware of their surroundings (1), understand how situations in their surroundings will develop (2) and to have a mechanism to choose the optimal course of action to achieve the desired result (3). Respectively, the following questions might be answered (though not exclusively):

1. What is happening? Who is doing it? What information is out there? Where is it coming from? Who is it coming from? What are their motives?
2. What will happen next?
3. What will I have to do to achieve my goal?

As situations get more complex and bigger spaces are considered, it becomes more difficult to monitor the physical and informational environments. Naturally, this makes it harder to anticipate developments and to choose optimal strategies for achieving the mission.

Furthermore, today's technologies present increased capabilities to manipulate information, cloak activities, and cloud understanding of situations. This makes it even more difficult to understand what is going on, anticipate what will happen, and decide on the optimal courses of action. These things can severely impact the well-being of a population, or the success of a mission.

## The Challenge

This Innovation Challenge is seeking innovative solutions that will enable leaders, teams of first responders and information systems to identify false information and mitigate the effects of this information on generating a true common operating picture, predicting behaviors, and supporting decision making. The solutions should consider one or multiple of the following issues:

### Situation Dashboard

Leaders need to monitor and understand the environment of a given space of operations (i.e. continent, country, city, and neighborhood). Being able to predict how situations in the environment will develop, facilitates making decisions that are beneficial to their people and ultimately, to reaching their goal. Therefore, we are looking for solutions to:

- **Gather, sort** (e.g. on relevancy, urgency, etc.) and **discriminate** (e.g. real from fake) **information** (open source and private) concerning the space of operations. For this challenge, it is important that a large space is considered (big data). The gathered information needs to be presented in a concise and intuitive way, enabling efficient navigation through the information.
- **Autonomously discriminate between true and false** (or trustworthy and untrustworthy) information concerning a specific topic.
- **Predict (possible) developments** in the space of operations. Using the gathered information to identify trends and predict developments aids the commander in anticipating the (near) future. Show the effects of the false information on prediction so that commanders may see what courses of action the adversary may be trying to get the commander to select.
- **Select the optimal course of action** solving a problem or situation in the space of operations. Assume that the possible courses of action are defined.

### Team and population support

Additionally, teams of first responders are deployed to support the population or solve specific problems. These teams must be fast-paced and highly focused, whilst maintaining a high level of adaptability. Therefore, we are looking for solutions to:

- Actively **push information** to a small team in a non-distracting way. Information that might be pushed is open-source information, intelligence about operations (friendly or not), Unmanned Autonomous System/drone feeds and recent developments. Information should be pushed without risking the team getting detected.
- Provide a way to **get supplies** to these teams and to isolated people, through the air, in an urbanized area (i.e. no secure landing zone for large helicopter). The delivery should be fast paced and the time on the ground should be minimized to reduce the risk of getting compromised.