



NORTH ATLANTIC TREATY ORGANISATION

JOINT FORCE TRAINING CENTRE
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Poland



TO: Potential Bidders

DATE: 29 October 2019

SUBJECT: Questions and Answers Amendment #1 to Invitation for International Bidding IFIB-ACT-JFTC 19-57 for Scenario Production for Steadfast Pyramid Pinnacle 2020 Exercise.

In accordance with IFIB-ACT-JFTC 19-57 Bidding Instructions – point 8 please find below the questions and answers. Published answers shall be regarded as the authoritative interpretation of the IFIB.

Question 1

With regard to Exercise Steadfast Pyramid Pinnacle 20 tender documentation we note that a list of qualifications/essential experience is listed.

Question 1: Noting that this is a Delivery-Based contract, are we correct in assuming that 'named consultants' are not required – rather, the company needs to display that 'the company' has this experience?

Question 2: No Technical Evaluation Matrix is provided – we guess that this links to a no-requirement to name personnel prior to tender award?

Answer 1

In accordance with the Bidding Instructions point 11.m) Bidders shall provide proposed Approach and Methodology for completion of tasks and deliverables, to include among the others:

- Proposals for suitable **named** Contractor's deployed Resource Category Roles as defined in SOW, paragraph 4. Bidders shall outline how compliance is achieved and specifically reference the information within the supporting documentation.

Consequently named proposed candidates are required within a bid. The Bidders must demonstrate within proposed Approach and Methodology how the proposed candidates meet qualifications defined in the Statement of Work.

Question 2

With regard to Exercise Steadfast Pyramid Pinnacle 20 tender documentation. No-Partial Bidding.

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Question 1: In this sense, we understand 'no-partial bidding' as meaning that the award of contract will go to 1 (one) company for all roles contained within the Exercise Steadfast Pyramid Pinnacle 20 paperwork. Please could you kindly confirm?

Answer 2

The JFTC is going to award a contract to a single source. No partial bidding is allowed.

Ryszard Piasecki

A handwritten signature in blue ink, appearing to read 'Ryszard Piasecki', is written over a light blue rectangular background.

Contracting Officer
Budget and Finance Branch
Headquarters Support Division
Joint Force Training Centre

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