

**IFIB-ACT-JFTC 19-59**

**INVITATION FOR INTERNATIONAL BIDDING**

**FOR SHORT TERM OPERATIONAL CONTRACTORS SUPPORT TO  
PRE-DEPLOYMENT TRAINING FOR NATO MISSION IRAQ**

**BIDDING INSTRUCTIONS**

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## **PART I - BIDDING INSTRUCTIONS**

### **1. General**

The purpose of this Invitation for International Bidding (IFIB) is the competitive selection of the lowest compliant bidder offering services for Short Term Operational Contractors Support to Pre-deployment Training for NATO Mission Iraq. The result of this IFIB will be the Short Term Operational Commercial Personnel Services Contract in Support of Training Events in accordance with the JFTC Special Contract Terms and Conditions. The result of this bidding will be Indefinite Delivery (ID) Requirements Contract.

### **2. Classification**

This IFIB is an UNCLASSIFIED document.

### **3. Definitions**

- a) The term “Potential Bidder”, shall refer to the entity that intends, without commitment, to participate in this IFIB.
- b) The term “Bidder”, shall refer to the bidding entity that has completed a bid in response to this IFIB.
- c) The term "Compliance" as used herein means strict conformity to the requirements and standards specified in this IFIB.
- d) The term “Contractor” shall refer to the bidding entity to which the contract is awarded.
- e) The term “Contracting Officer” or “CO” designates the official who is executing this IFIB and awarding the contract on behalf of the JFTC.
- f) “Contracting Officer Technical Representative” or “COTR” is the official who is appointed for the purpose of determining compliance of the successful bid, per the technical specifications.
- g) The term “Key Personnel” shall refer to certain experienced, professional and/or technical personnel essential for successful accomplishment of the work to be performed under the contract that are listed in Technical Evaluation Matrix and whose resumes were submitted by the bidding entity for evaluation of the proposal/ bid.
- h) The term "Statement of Work" (hereinafter referred to as SOW) refers to the technical requirements defined by JFTC.
- i) The term “JFTC” shall refer to the Joint Force Training Centre.
- j) The term “ACT” shall refer to the Allied Command Transformation.
- k) The term “NATO”, shall refer to the North Atlantic Treaty Organisation.
- l) The term “days” as used in this IFIB shall, unless otherwise stated, be interpreted as meaning calendar days.

#### **4. Eligibility**

This IFIB is opened to governmental or commercial entities that:

- a) Originate and are chartered/incorporated within NATO member nations,
- b) Contractor personnel performing services under the contract must be citizens of a NATO nation, having appropriate professional training and experience in related field(s), and meet applicable criteria for personal security clearance,
- c) have successfully provided similar services (at least two (2) contracts within the past three years) to NATO entities or NATO-member national military command or training centre.

#### **5. Exemption of taxes**

In accordance with Article VIII of the Paris Protocol dated 28 August 1952 and Art. 17 of the Supplementary Agreement between the Government of the Republic of Poland and Headquarters, Supreme Allied Commander Transformation and the Supreme Headquarters Allied Powers Europe to the Protocol on the status of International Military Headquarters set up pursuant to the North Atlantic Treaty, dated 9 July 2016, goods and services under this Contract are exempt from taxes, duties and similar charges.

#### **6. Terms and Conditions of the Bid**

All the terms and conditions of a bid are deemed to be accepted by the Bidder and incorporated into the Bidder's proposal submission. It is the JFTC's intention that the General and Special Terms and Conditions stated in this bid and the successful Bidder's response to this bid will form the contract between the JFTC and the successful Bidder.

#### **7. Amendment or Cancellation**

- a) The JFTC reserves the right to amend or delete any one or more of the requirements, terms, conditions or provisions of the IFIB prior bid opening. A solicitation amendment or amendments shall announce such action.
- b) Amendments issued before the established time and date for receipt of offers shall be issued to all parties receiving the solicitation.
- c) Amendments issued after the established time and date for receipt of offers shall be issued to all bidders that have not been eliminated from the competition, provided that the reasons for the elimination are not material in the changes.
- d) The JFTC reserves the right to cancel, suspend or withdraw for re-issue at a later date, at any time, this IFIB either partially or in its entirety. No legal liability on the part of the JFTC shall be considered for recovery of costs in connection to bid preparation. All efforts undertaken by any bidder shall be done considering and accepting, that no costs shall be recovered from the JFTC. If this IFIB is cancelled prior to the bid opening, the bids already received shall be returned, unopened to the senders upon their request.

## **8. Clarifications to the Solicitation**

- a) Potential Bidders should seek clarification at their earliest convenience. Any explanation regarding the meaning or interpretation of terms, clause, provision or specifications of this IFIB, shall be requested in writing, from the Contracting Officer. The Contracting Officer must receive such requests for clarification no later than 28 calendar days before bid closing date. The Contracting Officer is under no obligation to answer questions submitted after this time.
- b) Information in response to a request for clarification to a potential bidder shall be furnished to all potential Bidders as a Question and Answer (Q&A) amendment (except for the identity of the questioner) not later than 28 calendar days before the closing date for bids. All such amendments shall be incorporated into this IFIB and published on the JFTC website as part of this solicitation. The published answers issued by the Contracting Officer shall be regarded as the authoritative interpretation of the IFIB. Oral interpretations shall not be binding unless confirmed in writing by the Contracting Officer.
- c) The [Frequently Asked Questions](#) (FAQ) published on the JFTC official website contain answers to some of the commonly asked questions. The aim of FAQ is to help the potential bidders to understand bidding process. Please peruse them first.

## **9. Bid Closing Date**

- a) Bids shall be received at the JFTC Contracting Office, no later than 22 November 2019, 13:00 hours, Central European Time. No bids shall be accepted after this time and date.
- b) Written and duly justified requests for extensions of the bid closing date shall be submitted directly to the Contracting Officer, and may be granted at his discretion. Such requests must reach the Contracting Officer not later than 14 calendar days prior bid closing date. When extensions of the bid closing date are granted, the Contracting Officer will immediately advise all the potential offerors by publishing it on the JFTC website, and when possible, by sending the notification via email.

## **10. Bid Validity**

- a) Bids shall be irrevocable for a period of ninety days (90) from the applicable closing date set forth within this IFIB.
- b) In order to comply with this requirement, the bidder shall complete the Certificate of Bid Validity set forth in Enclosure 7. Bids offering less than the period of time referred to above for acceptance by the Contract Award Committee (CAC) may be determined to be non-compliant.
- c) The CAC will endeavor to complete the evaluation and make an award within the period referred to above. However, should that period of time prove insufficient to render an award, the CAC reserves the right to request an extension of the period of validity.
- d) Upon notification by the Contracting Officer of such a request for a time extension, the bidders shall have the right to:

- a. accept this extension of time in which case bidders shall be bound by the terms of their offer for the extended period of time and Certificate of Bid Validity extended accordingly; or
  - b. refuse this extension of time and withdraw the Bid.
- e) Bidders shall not have the right to modify their Bids due to Contracting Officer request for extension of the Bid validity unless expressly stated in such request.

## 11. Contents of Proposal

The proposal **shall consist of 4 (four) copies** of the following minimum paper documents (clipped – neither binding nor prong folders please):

- a) A table of contents for the entire proposal (Enclosure #1);
- b) The Bidder's full name, address, Points of Contact (POC), telephone number and e-mail address;
- c) Compliance Statement (Enclosure #3);
- d) Appropriate technical documentation to determine whether proposed services, terms and conditions unequivocally comply with all the requirements of this IFIB, including Technical Evaluation Matrix (TEM) for the Key Personnel (Enclosure #4). The TEM **must** be supported with Curriculum Vitae **and** copies of certificates, diplomas, letters of reference, letters of appreciation, etc. that would support to ascertain whether the individual have adequately demonstrated that he/she possess the required education, qualifications, experience, skills and knowledge. Bidders must propose the Primary Key Personnel proposals. In addition Bidders can provide Alternate Key Personnel proposals that will provide services in case of absence of the Primary Key Personnel (The Technical Evaluation Matrix for the Alternate Key Personnel);
- e) The Bidder must provide the index of supporting technical documentation (including document title, page number and reference to TEM criteria #);
- f) Company Price Proposal in sealed format (Enclosure #5);
- g) Certification of Security Clearance (Enclosure #6);
- h) Certificate of Bid Validity (Enclosure #7);
- i) Certificate of Independent Determination (Enclosure #8);
- j) Certificate of Exclusion of Taxes and Charges (Enclosure #9);
- k) Statement of Absence of Conflict of Interest (Enclosure #10);
- l) Certificate of Legal Name of Bidder (Enclosure #11);
- m) Past Performance Information Form (Enclosure #12).

## 12. Proposal Submission

- a) The proposal shall be made in English language.
- b) Bids must be submitted in accordance with the **DOUBLE ENVELOPE SYSTEM**. The **Outer Envelope** or parcel should be duly sealed and carry the following information as

presented in the Enclosure #2. The outer envelope must contain **two (2) inner envelopes**, namely:

- **Inner Envelope A** – containing **Technical and Administrative Proposal**

- **Inner Envelope B** – containing **Price Proposal**

**each of them separately sealed and identified (including bidder name).**

- c) It is strictly required that bids are presented in the correct format and include all documents necessary to enable the Contract Award Committee to assess them. Failure to respect these requirements will constitute a formal error and may result in the rejection of the tender.
- d) An electronic copy (via e-mail) of the Technical and Administrative proposal of maximum 2 PDF files (not exceeding 8MB) is required to the Contracting Officer, prior to the established Bid Closing Date. The Bidders shall not include the Price Proposal.
- e) Partial bidding is not permitted.
- f) Proposal packages may be made by mail, courier or hand carried.
- g) Proposal packages are to be handed to a member of Contracting Office or other member of the Budget and Finance Branch, who shall endorse the package with a time date and delivery official shall counter sign, as to the accuracy of the recording. The delivery shall be scheduled between 08:00 and 15:00 CET (between Monday and Friday only).
- h) Quotations shall be made as net price in the National Currency of the Bidder.
- i) For the purpose of the price comparison all quoted prices will be converted by the Contract Award Committee into PLN on the basis of the Bank Pekao S.A. selling exchange rates at close of business of the last working day preceding the Bid Closing Day.
- j) It is the sole responsibility of the interested company to review any Q & A that may be issued in support of this solicitation, prior to bid submission.
- k) No oral bids or oral modifications or telephonic bids shall be considered.
- l) It is the ultimate responsibility prior to submission that all proposal submissions are reviewed to ensure they meet the technical and administrative specifications and that offers meet the limitations and expressed conditions.

### **13. Late Proposals**

- a) It is solely the bidder's responsibility that every effort is made to ensure that the proposal reaches the JFTC prior to the established closing date and time. All late bids shall be returned to the offering company unopened. Only if it can be unequivocally demonstrated that the late arrival of the bid package was the result of the NATO staff negligence (mishandling) shall the bid be considered.
- b) A delay in a commercial courier service does not constitute a delay by the NATO or government channels.

#### **14. Bid Withdrawal**

A bidder may withdraw their bid up to the date and time specified for bid closing. Such withdrawal must be completed in writing, with attention to the JFTC Contracting Officer. The proposal shall be returned to the bidder, at the expense of the Company.

#### **15. Bid Evaluation**

a) The evaluation of bids and determination as to the responsiveness and technical adequacy or technical compliance, of the products or services requested, shall be the responsibility of the JFTC. The contract shall be awarded to the bidder submitting the admissible bid offering the lowest priced technically compliant offer. Such determinations shall be consistent with the evaluation criteria specified in the IFIB. The JFTC is not responsible for any content that is not clearly identified in any proposal package.

b) Prior to the commencement of the Technical and Price Evaluation, Bids will be reviewed for administrative compliance with the Bid Submission Requirements of this IFIB. These are as follows:

- (1) The Bid was received by the Bid Closing Date and Time.
- (2) The Bid is complete, i.e. contains a separate price and separate technical Bid, and it comes in two separate and closed envelopes as described in point 12.b).
- (3) The bidder has submitted originally signed copies of the required Certificates and Statements and provided all other required Enclosures.
- (4) The Bid is made in English language. Any documents supporting the bid that are not translated into English language (self-translation will be accepted) shall not be considered eligible.
- (5) The Technical Proposal is complete and meets the purpose of this IFIB (for details please see point 11. d).

A Bid that fails to conform to one or more of the above requirements will be declared non-compliant and shall not be evaluated further by JFTC (selection criteria: pass or fail).

c) Determination of Technical Compliance (selection criteria: pass or fail), to include appropriate technical documentation (as specified in points 11. d) and m)). The proposed Primary Key Personnel must meet all the required TEM criteria. The proposed Alternate Key Personnel will not be assessed for compliance by CAC. These candidatures will be evaluated and then accepted or rejected by appointed COTR and CO on case by case basis (when absence or unavailability of the Primary Key Personnel is reported by Contractor).

d) Upon determination that the technical volume is responsive and technically compliant, such offers shall be approved to the next phase (price) of the two-step bidding process.

e) Successful cost price criteria (Lowest Price Technical Compliant Offer). The CAC shall open and record the price proposals of the Technically Compliant Offers only. No deviation from proposed pricing is authorised.

#### **16. Clarifications of Proposals**

During the entire evaluation process the JFTC reserves the right to discuss any bid with the order to clarify what is offered and interpretation of language within the bid, to resolve in



potential areas of noncompliance. Clarifications should not cause prices to change or technical offering to materially change. Following receipt of bids/proposals, clarification requests should be limited to resolving likely administrative errors (e.g., clerical mistakes, as in the obvious misplacement of a decimal point).

#### **17. Award**

- a) The JFTC contemplates to award a contract to a single source.
- b) The JFTC Contract Award Committee shall award the contract to the Bidder whose conforming proposal represents the lowest compliant offer.
- c) The JFTC reserves the right to negotiate minor deviations to the listed Special and General Terms and Conditions to this IFIB.
- d) Contract Award date is anticipated in November/December 2019.
- e) The JFTC reserves the right to withdraw the award of the contract to a successful Bidder within 30 days of the award if in the opinion of the JFTC the successful Bidder is unable or unwilling to enter into a form of contract satisfactory to the JFTC. The JFTC shall be entitled to do so without any liability being incurred by the JFTC to the Bidder

#### **18. Communications**

- a) All communication related to this IFIB, between a potential bidder and the JFTC shall be only through the JFTC Contracting Officer. Designated contracting staff shall assist the JFTC Contracting Officer in the administrative process. There shall be no contact with other JFTC personnel in regard to this IFIB. Such adherence shall ensure Fair and Open Competition with equal consideration and competitive footing leverage to all interested parties.
- b) Any attempt by a bidder to obtain confidential information, enter into unlawful agreements with competitors or influence the Contract Award Committee or JFTC during the process of examining, clarifying, evaluating and comparing bids will lead to the rejection of its bid.

#### **19. Point of Contact**

Ryszard PIASECKI, JFTC Contracting Officer  
[ryszard.piasecki@jftc.nato.int](mailto:ryszard.piasecki@jftc.nato.int)

All correspondence shall be forwarded to:

Joint Force Training Centre  
BUDFIN – Contracting Office  
IFIB-ACT-JFTC 19-59  
ul. Szubinska 2  
85-915 Bydgoszcz (Poland)

**PROPOSAL CHECKLIST**

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**ADMINISTRATIVE**

- Bidder's full name, address, POC, telephone number, fax number, e-mail address
- Compliance Statement (Enclosure #3)
- Certification of Security Clearance (Enclosure #6)
- Certificate of Bid Validity (Enclosure #7)
- Certificate of Independent Determination (Enclosure #8)
- Certificate of Exclusion of Taxes and Charges (Enclosure #9)
- Statement of Absence of Conflict of Interest (Enclosure #10)
- Certificate of Legal Name of Bidder (Enclosure #11)
- Past Performance Information Form (Enclosure #12)

**TECHNICAL**

- Technical proposal, including:
  - Technical Evaluation Matrix (TEM) - (Enclosure #4)
  - Index of supporting technical documentation (including document title, page number and reference to TEM criteria #)
  - Curriculum Vitae (resume)
  - Copies of certificates, diplomas, letters of reference, letters of appreciation, etc.

**PRICE**

- Price Proposal (Enclosure #5)

**ADDRESS LABEL**

(The label below is to be completed by the bidder and affixed to the exterior envelope; parcel or package mailed or delivered to JFTC)

**SEALED BID TO IFIB-ACT-JFTC 19-59**

**(to be opened by Contract Award Committee only)**

**Sender:**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Joint Force Training Centre (JFTC)  
BUDFIN  
Attn: Ryszard PIASECKI  
IFIB-ACT-JFTC 19-59  
ul. Szubinska 2  
85-915 Bydgoszcz  
POLAND**

**COMPLIANCE STATEMENT**

It is hereby stated that our Company has read and understood all documentation issued as a part of the IFIB-ACT-JFTC 19-59. There are no further questions or requests for clarifications regarding this IFIB.

Company: \_\_\_\_\_ Signature: \_\_\_\_\_

Name & Title: \_\_\_\_\_ Date: \_\_\_\_\_

The proposal of our Company submitted in response to the referenced solicitation is fully compliant with the provisions of IFIB-ACT-JFTC 19-59, and the intended contract with the following exception(s); such exemptions are considered non substantial to the JFTC solicitation provisions issued.\*

Clause	Description of Minor Deviation
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(If applicable, add another page)

Company: \_\_\_\_\_ Signature: \_\_\_\_\_

Name & Title: \_\_\_\_\_ Date: \_\_\_\_\_

Company Bid Reference: \_\_\_\_\_

\* Bidder's proposal must be based on full compliance with the terms, conditions and requirements of the IFIB and all future clarifications and/or amendments. The Bidder may offer variations in specific implementation and operational details provided that the functional and performance requirements are fully satisfied. In case of conflict between the compliance statement and the detailed evidence or explanation furnished, the detailed evidence/comments shall take precedence/priority for the actual determination of compliance. Minor or non-substantial deviations may be accepted. Substantial changes shall be considered non responsive.

**TECHNICAL EVALUATION MATRIX**

Bidder's technical proposals will be assessed on the qualifications of the individuals proposed to perform the service. Individuals' résumés will be measured against each of the criteria specified below in order to ascertain whether the individuals have adequately demonstrated that they possess the required qualifications. The JFTC reserves the right to conduct interview of nominated candidates. Examples of how detailed knowledge levels were attained are expected. Ultimately Bidders shall clearly demonstrate by providing unequivocal reference to where candidates meet the criteria set forth in this solicitation.

The bids will be evaluated as follows:

- Compliant (C) = Meets the criterion
- Not compliant (N) = Proposal will be deemed non-compliant

**POSITION: SECURITY FORCE ASSISTANCE SME**

**PRIMARY / ALTERNATE\* KEY PERSONNEL NAME:** .....

*\*delete as appropriate (for more details please refer to point 15.c) of the Bidding Instructions)*

#	Criteria	JFTC Evaluation (C/N)	<b>Comments</b> (Bidder shall complete each section below outlining how compliance is achieved and specifically reference the information within the proposal [index/page/para] that demonstrates compliance with the criteria)
1	Previous military experience as a Staff Officer within the NATO environment (Staff College trained)		<i>Sample:</i> <i>Compliance narrative: ...</i>  <i>Unequivocal reference evidenced by:</i> <i>Index item #, Proposal page #</i> <i>Index item #, Proposal page #</i>
2	Previous operational military experience in Iraq		
3	Demonstrate knowledge of current NATO SFA Doctrine & Concepts		
4	Demonstrate recent (past 2 years) experience in conduct of NATO pre-deployment training with regards to SFA/SSR/TAA		
5	Demonstrate experience with NATO (NCS/NFS) construct, planning and execution of exercise planning (BI-SC 75-3/BI-SC 75-7)		
6	Demonstrate experience working with/coaching ANET 2.0, including Super User responsibilities in support of TAA training		
7	Demonstrate experience of ANET 2.0 reporting and MoE/MoP analysis		

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8	Experience developing vignettes, case-studies and role-player script within EXCON/TCON for NATO pre-deployment exercises		
9	Familiarity with NATO Functional Area Systems (FAS)		
10	Trained Joint Exercise Management Module (JEMM) User		
11	Trained ANET 2.0 Super/Basic user		
12	Proficiency in use of Microsoft Office Software (Outlook, Word, PowerPoint, Excel)		
13	Post-secondary education		
14	Native English language speaker or individual presenting very good command of spoken and written English, with a proven ability to communicate effectively orally and in writing at the level of (SLP) NATO STANAG 6001 - 3333 (Listening, Speaking, Reading and Writing). <i>The Bidder must provide supporting document(s)/evidence per SOW point 8.3.</i>		

**POSITION: ADVISORY TRAINING COORDINATOR ASSISTANT**

**PRIMARY / ALTERNATE\* KEY PERSONNEL NAME:** .....

*\*delete as appropriate (for more details please refer to point 15.c) of the Bidding Instructions)*

#	Criteria	JFTC Evaluation (C/N)	<b>Comments</b> (Bidder shall complete each section below outlining how compliance is achieved and specifically reference the information within the proposal [index/page/para] that demonstrates compliance with the criteria)
1	Demonstrate previous military experience as a planner with a NATO Headquarters		<b>Sample:</b> <i>Compliance narrative: ...</i>  <i>Unequivocal reference evidenced by:</i> <i>Index item #, Proposal page #</i> <i>Index item #, Proposal page #</i>
2	Demonstrate experience with NATO exercise planning process (BI-SC 75-3)		
3	Demonstrate experience (past 2 years) working with/coordinating Role Players within a training environment		
4	Demonstrate experience in scripting complex products for Advisor Training		
5	Demonstrate experience working with ANET 2.0, including Super User Responsibilities and Report Approver Responsibilities		
6	Demonstrate experience of ANET 2.0 reporting and MoE/MoP analysis		
7	Demonstrate Joint Exercise Management Module Certification/Experience		
8	Experience developing vignettes, case-studies and role-player script within EXCON/TCON for NATO pre-deployment exercises		



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9	Familiarity with NATO Functional Area Systems (FAS)		
10	Trained Joint Exercise Management Module (JEMM) User		
11	Trained ANET 2.0 Super/Basic user		
12	Proficiency in use of Microsoft Office Software (Outlook, Word, PowerPoint, Excel)		
13	Post-secondary education		
14	<p>Native English language speaker or individual presenting very good command of spoken and written English, with a proven ability to communicate effectively orally and in writing at the level of (SLP) NATO STANAG 6001 - 3333 (Listening, Speaking, Reading and Writing).</p> <p><i>The Bidder must provide supporting document(s)/evidence per SOW point 8.3.</i></p>		

**POSITION: SECURITY SECTOR REFORM SME**

**PRIMARY / ALTERNATE\* KEY PERSONNEL NAME:** .....

*\*delete as appropriate (for more details please refer to point 15.c) of the Bidding Instructions)*

#	Criteria	JFTC Evaluation (C/N)	<p align="center"><b>Comments</b></p> <p>(Bidder shall complete each section below outlining how compliance is achieved and specifically reference the information within the proposal [index/page/para] that demonstrates compliance with the criteria)</p>
1	Previous experience as a Planner within the NATO environment		<p><b>Sample:</b>  <i>Compliance narrative: ...</i></p> <p><i>Unequivocal reference evidenced by:                      Index item #, Proposal page #                      Index item #, Proposal page #</i></p>
2	Previous operational military experience in Iraq as an advisor		
3	Demonstrate knowledge of current NATO SSR/SFA Doctrine & Concepts		
4	Demonstrate recent (past 2 years) experience in conduct of NATO pre-deployment training with regards to SFA/SSR/TAA		
5	Demonstrate experience working with/coaching ANET 2.0, including Super User responsibilities in support of Advisor training		
6	Demonstrate experience with NATO (NCS/NFS) construct, planning and execution of exercise planning (BI-SC 75-3/BI-SC 75-7)		
7	Demonstrate experience of ANET 2.0 reporting and MoE/MoP analysis		
8	Demonstrate experience in the delivery of advisor training for NATO pre-deployment		

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	training		
9	Experience developing vignettes, case-studies and role-player script within EXCON for NATO pre-deployment exercises		
10	Familiarity with NATO Functional Area Systems (FAS)		
11	Trained Joint Exercise Management Module (JEMM) User		
12	Trained ANET 2.0 Super/Basic user		
13	Proficiency in use of Microsoft Office Software (Outlook, Word, PowerPoint, Excel)		
14	Post-secondary education		
15	Native English language speaker or individual presenting very good command of spoken and written English, with a proven ability to communicate effectively orally and in writing at the level of (SLP) NATO STANAG 6001 - 3333 (Listening, Speaking, Reading and Writing). <i>The Bidder must provide supporting document(s)/evidence per SOW point 8.3.</i>		

**POSITION: STRATEGIC LEVEL ADVISOR SME**

**PRIMARY / ALTERNATE\* KEY PERSONNEL NAME:** .....

*\*delete as appropriate (for more details please refer to point 15.c) of the Bidding Instructions)*

#	Criteria	JFTC Evaluation (C/N)	<b>Comments</b> (Bidder shall complete each section below outlining how compliance is achieved and specifically reference the information within the proposal [index/page/para] that demonstrates compliance with the criteria)
1	Previous military experience as a commissioned officer or as senior-level civilian equivalent within the NATO environment		<i>Sample:</i> <i>Compliance narrative: ...</i>  <i>Unequivocal reference evidenced by:</i> <i>Index item #, Proposal page #</i> <i>Index item #, Proposal page #</i>
2	Demonstrate experience as an Advisor at the Strategic level (Ministry) in Iraq theatre of operations		
3	Demonstrate recent experience (past 2 years) in scripting complex products/vignettes for NATO Advisor Training		
4	Demonstrate good working knowledge of using the Joint Exercise Management Module (JEMM) to support Incident Scripting		
5	Demonstrate recent experience operating as a member of an exercise planning team/TCON/EXCON		
6	Demonstrate experience in working with/coordinating Role Players within a training environment		
7	Demonstrate experience of Advisor reporting tool ANET 2.0 and associated CIS platforms		
8	Familiarity with NATO Functional Area Systems (FAS)		

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9	Trained Joint Exercise Management Module (JEMM) User		
10	Trained ANET 2.0 Super/Basic user		
11	Proficiency in use of Microsoft Office Software (Outlook, Word, PowerPoint, Excel)		
12	Post-secondary education		
13	<p>Native English language speaker or individual presenting very good command of spoken and written English, with a proven ability to communicate effectively orally and in writing at the level of (SLP) NATO STANAG 6001 - 3333 (Listening, Speaking, Reading and Writing).</p> <p><i>The Bidder must provide supporting document(s)/evidence per SOW point 8.3.</i></p>		

**POSITION: TACTICAL LEVEL ADVISOR SME**

**PRIMARY / ALTERNATE\* KEY PERSONNEL NAME:** .....

*\*delete as appropriate (for more details please refer to point 15.c) of the Bidding Instructions)*

#	Criteria	JFTC Evaluation (C/N)	<b>Comments</b> (Bidder shall complete each section below outlining how compliance is achieved and specifically reference the information within the proposal [index/page/para] that demonstrates compliance with the criteria)
1	Previous military experience as a commissioned/non - commissioned officer or civilian equivalent within the NATO environment		<b>Sample:</b> <i>Compliance narrative: ...</i>  <i>Unequivocal reference evidenced by:</i> <i>Index item #, Proposal page #</i> <i>Index item #, Proposal page #</i>
2	Demonstrated experience as an Advisor at the tactical level in Iraq theatre of operations		
3	Demonstrate recent experience (past 2 years) in scripting complex products/vignettes for NATO Advisor Training		
4	Demonstrate good working knowledge of using the Joint Exercise Management Module (JEMM) to support Incident Scripting		
5	Demonstrate recent experience operating as a member of an exercise planning team/TCON/EXCON		
6	Demonstrate experience in working with/coordinating Role Players within a training environment		
7	Demonstrate experience of Advisor reporting tool ANET 2.0 and associated CIS platforms		
8	Familiarity with NATO Functional Area Systems (FAS)		

IFIB-ACT-JFTC 19-59, Description of Acquisition – Bidding Instructions

9	Trained Joint Exercise Management Module (JEMM) User		
10	Trained ANET 2.0 Super/Basic user		
11	Proficiency in use of Microsoft Office Software (Outlook, Word, PowerPoint, Excel)		
12	Post-secondary education		
13	<p>Native English language speaker or individual presenting very good command of spoken and written English, with a proven ability to communicate effectively orally and in writing at the level of (SLP) NATO STANAG 6001 - 3333 (Listening, Speaking, Reading and Writing).</p> <p><i>The Bidder must provide supporting document(s)/evidence per SOW point 8.3.</i></p>		

IFIB-ACT-JFTC 19-59, Description of Acquisition – Bidding Instructions

**POSITION: TACTICAL LEVEL ADVISOR SME**

**PRIMARY / ALTERNATE\* KEY PERSONNEL NAME:** .....

*\*delete as appropriate (for more details please refer to point 15.c) of the Bidding Instructions)*

#	Criteria	JFTC Evaluation (C/N)	<b>Comments</b> (Bidder shall complete each section below outlining how compliance is achieved and specifically reference the information within the proposal [index/page/para] that demonstrates compliance with the criteria)
1	Previous military experience as a Commissioned Officer within NATO environment		<i>Sample:</i> Compliance narrative: ...  Unequivocal reference evidenced by: Index item #, Proposal page # Index item #, Proposal page #
2	Demonstrate experience in Iraq theatre of operations (past 2 years)		
3	Demonstrate military experience as a planner within a NATO Headquarters		
4	Demonstrate experience with NATO (NCS/NFS) construct, planning and execution of exercise planning (BI-SC 75-3/BI-SC 75-7)		
5	Demonstrate knowledge of current NATO SFA Doctrine & Concepts		
6	Demonstrate experience of ANET 2.0 reporting and MoE/MoP analysis		
7	Experience developing vignettes, case-studies and role-player script within EXCON/TCON for NATO pre-deployment exercises		
8	Familiarity with NATO Functional Area Systems (FAS)		
9	Trained Joint Exercise Management Module (JEMM) User		



IFIB-ACT-JFTC 19-59, Description of Acquisition – Bidding Instructions

10	Trained ANET 2.0 Super/Basic user		
11	Proficiency in use of Microsoft Office Software (Outlook, Word, PowerPoint, Excel)		
12	Post-secondary education		
13	<p>Native English language speaker or individual presenting very good command of spoken and written English, with a proven ability to communicate effectively orally and in writing at the level of (SLP) NATO STANAG 6001 - 3333 (Listening, Speaking, Reading and Writing).</p> <p><i>The Bidder must provide supporting document(s)/evidence per SOW point 8.3.</i></p>		

Enclosure 5

**MANDATORY PRICE PROPOSAL FORMAT**

On behalf of (**Insert: Company Name**) please find the Price Proposal submitted in accordance with the terms and conditions stated in the IFIB-ACT-JFTC 19-59 and solicitation provisions.

Requirement Description	BASE PERIOD Man-day net rates		OPTION PERIOD #1 Man-day net rates		OPTION PERIOD #2 Man-day net rates		OPTION PERIOD #3 Man-day net rates		OPTION PERIOD#4 Man-day net rates	
	Rate for JFTC on-site tasks*	Rate for TRV in NMI HQ Baghdad (Iraq)**	Rate for JFTC on-site tasks*	Rate for TRV in NMI HQ Baghdad (Iraq)**	Rate for JFTC on-site tasks*	Rate for TRV in NMI HQ Baghdad (Iraq)**	Rate for JFTC on-site tasks*	Rate for TRV in NMI HQ Baghdad (Iraq)**	Rate for JFTC on-site tasks*	Rate for TRV in NMI HQ Baghdad (Iraq)**
Security Force Assistance SME										
Advisory Training Coordinator Assistant		■		■		■		■		■
Security Sector Reform SME										
Strategic Level Advisor SME		■		■		■		■		■
Tactical Level Advisor SME		■		■		■		■		■
OPR Assistant Planner										

Currency: .....

\*The proposed daily rates for **JFTC on-site** tasks must be fully “loaded” and they must include per diem (meals, lodging and incidentals) and cost of estimated travel related expenditures (i.e. taxi, bus, train, tram, metro, etc.), **excluding an airline economy return flight ticket** (for more details please refer to SOW point 11.1).

\*\*The proposed daily rates for **TRV in NMI HQ Baghdad (Iraq)** must be fully “loaded” and they must include per diem (meals, lodging and incidentals), **excluding travel cost** (for more details please refer to SOW point 11.2).

Please verify and acknowledge propriety of above by duly completing signatures below.

SIGNATURE OF AUTHORIZED REPRESENTATIVE	NAME AND TITLE	COMPANY	DATE
.....	.....	.....	.....

**CERTIFICATION OF SECURITY CLEARANCE**

The Bidder hereby certifies that the proposed key personnel have required Security Clearance or that all necessary actions have been undertaken to insure that the proposed personnel will be in possession of such Security Clearance at the time of Contract award<sup>1</sup>. The Bidder also acknowledges that this requirement applies also to all personnel involved in this project as a result of subcontracts issued by the Contractor for effort under the prime Contract.

The Bidder hereby certifies that he/she is fully aware that resulting Contract will require the key personnel to handle and process classified materials to the level of NATO SECRET on NATO premises. The facility of the Contractor/Sub-contractor shall also hold a NATO SECRET Facility Clearance without storage capabilities where required by applicable national regulations.

The Bidder hereby certifies that NATO classified information made accessible to key personnel on NATO premises shall be treated as if officially provided to the Contractor or Sub-Contractor.

SIGNATURE OF AUTHORIZED REPRESENTATIVE	NAME AND TITLE	COMPANY	DATE
.....	.....	.....	.....

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<sup>1</sup> Please see the anticipated Contract Award Date defined in the Bidding Instructions.

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**CERTIFICATE OF BID VALIDITY**

I, the undersigned, as an authorised representative of the firm submitting this Bid, do hereby certify that the pricing and all other aspects of our original offer as modified by our revised proposal will remain valid for a period of ninety days (90) from the applicable closing date set forth within IFIB-ACT-JFTC 19-59.

<b>SIGNATURE OF AUTHORIZED REPRESENTATIVE</b>	<b>NAME AND TITLE</b>	<b>COMPANY</b>	<b>DATE</b>
.....	.....	.....	.....

**CERTIFICATE OF INDEPENDENT DETERMINATION**

1. Each bidder shall certify that in connection with this procurement:
  - a. This Bid has been arrived at independently, without consultation, communication or agreement, for the purpose of restricting competition, with any other bidder or with any competitor;
  - b. The contents of this Bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to award, directly or indirectly to any other bidder or to any competitor; and
  - c. No attempt has been made, or will be made by the bidder to induce any other person or firm to submit, or not to submit, a Bid for the purpose of restricting competition.
  
2. Each person signing this Bid shall also certify that he/she is the person in the bidder's organisation responsible within that organisation for the decision as to the Bid and that he has not participated and will not participate in any action contrary to 1.a. through 1.c. above, or:
  - a. They are not the person in the bidder's organisation responsible within that organisation for the Bid but that they have been authorised in writing to act as agent for the persons responsible for such a decision in certifying that such persons have not participated, and will not participate in any action contrary to 1.a. through 1.c. above, and as their agent does hereby so certify; and
  - b. They have not participated and will not participate in any action contrary to 1.a. through 1.c. above.

<b>SIGNATURE OF AUTHORIZED REPRESENTATIVE</b>	<b>NAME AND TITLE</b>	<b>COMPANY</b>	<b>DATE</b>
.....	.....	.....	.....

**CERTIFICATE OF EXCLUSION OF TAXES AND CHARGES**

I hereby certify that the prices offered in the price proposal of this Bid exclude all taxes, duties and customs charges from which JFTC has been exempted by international agreements.

<b>SIGNATURE OF AUTHORIZED REPRESENTATIVE</b>	<b>NAME AND TITLE</b>	<b>COMPANY</b>	<b>DATE</b>
.....	.....	.....	.....

**STATEMENT OF ABSENCE OF CONFLICT OF INTEREST**

I, the undersigned ....., **being the authorised signatory** for the above-mentioned company for the IFIB-ACT-JFTC 19-59, hereby solemnly declare that we are not and shall not be in any situation which could give rise to a conflict of interest in what concerns the performance and implementation of the contract. In the event of the contract being awarded to us, we commit ourselves to act with complete impartiality and in good faith in what concerns its performance and outcome.

<b>SIGNATURE OF AUTHORIZED REPRESENTATIVE</b>	<b>NAME AND TITLE</b>	<b>COMPANY</b>	<b>DATE</b>
.....	.....	.....	.....

**CERTIFICATE OF LEGAL NAME OF BIDDER**

This Bid is prepared and submitted on behalf of the legal corporate entity specified below:

Full Name of Bidder	
Division (if applicable)	
Sub-Division (if applicable)	
Official Mailing Address	
Email address	
Point of Contact regarding this Bid	
Name	
Position	
Phone	
Alternative Point of Contact	
Name	
Position	
Phone	

SIGNATURE OF AUTHORIZED REPRESENTATIVE	NAME AND TITLE	COMPANY	DATE
.....	.....	.....	.....



**PAST PERFORMANCE INFORMATION FORM**

(The Bidder must provide a minimum of two (2) past performance citations for work within the past three years)

**PAST PERFORMANCE DATA**

(a) Contracting Agency:

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(b) Contract No:

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(c) Type of Contract (Firm Fixed Price, IDIQ, Requirements):

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(d) Title of Contract:

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(e) Summary of work performed and relevance to current acquisition (to include summary of staff used by number and position):

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**(f) Contract amount and currency:**

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**(g) Period of Performance:**

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**(h) Name, Address, Fax, email and Telephone No. of Reference:**

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**(i) Indicate Whether Reference Acted as Prime or Sub-contractor:**

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**(j) Comments regarding compliance with contract terms and conditions:**

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**(k) Complete Contact Information for client (Name, address, POC name, e-mail, tel. #):**

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**(l) Permission to contact client for reference: Yes/ No**

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SIGNATURE OF AUTHORIZED REPRESENTATIVE	NAME AND TITLE	COMPANY	DATE
.....	.....	.....	.....

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**PART II – GENERAL CONTRACT TERMS AND PROVISIONS**

**JFTC General Contract Terms and Conditions**

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## 1. DEFINITIONS

As used throughout this Contract, the following terms shall have meanings as set forth below:

- a. "JFTC" means the Joint Force Training Centre. Joint Force Training Centre (JFTC) is set up by the North Atlantic Council under Article 14 of the Protocol on the Status of International Military Headquarters (1952) and has been delegated a defined legal capacity by Headquarters, Allied Commander Transformation (HQ SACT) through its terms of Reference and the Supplementary Agreement between the Government of the Republic of Poland and Headquarters, Supreme Allied Commander Transformation and the Supreme Headquarters Allied Powers Europe to the Protocol on the Status of International Military Headquarters set up pursuant to the North Atlantic Treaty (in the following referred to as "SA"). Remaining legal personality rests with HQ SACT. JFTC is located at Szubinska Street 2, 85-915 Bydgoszcz, Poland, and holds Statistical Identification Number REGON 093191068.
- b. The Contracting Officer means the person executing and managing this Contract on behalf of JFTC.
- c. The Contracting Officer Technical Representative (COTR) means a person appointed by the Contracting Officer for the purpose of determining compliance with the technical requirements of the Contract.
- d. The North Atlantic Treaty Organization is hereafter referred to as "NATO".
- e. The term "days" shall be interpreted as meaning calendar days.
- f. Contract Effective Date (CED) is the date of last signature by the contracting parties, or a specific date set forth in the Contract.

## 2. APPLICABLE LAW

Except as otherwise provided in this Contract, this Contract shall be governed, interpreted and construed with the laws of the Republic of Poland.

## 3. ASSIGNMENT

This Contract is not assignable by the Contractor either in whole or in part unless agreed in writing by the Contracting Officer in accordance with the following reservations:

- a. Any modifications, including changes, additions or deletions and instructions under this Contract shall not be binding unless issued in writing by the Contracting Officer.
  - b. Sub-Contractors shall be limited to citizens or legal entities of member nations of NATO, unless specifically authorized by the Contracting Officer.
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- c. The Contractor shall determine that any sub-Contractor proposed by him for the furnishing of supplies or services which shall involve access to classified information in the Contractor's custody has been granted an appropriate security clearance by the sub-Contractor's national authorities, which is still in effect, prior to being given access to such classified information.

#### **4. ACCEPTANCE**

- a. Acceptance or rejection of the supplies shall be made as promptly as practicable after delivery, except as otherwise provided in this Contract.
- b. Acceptance shall be conclusive, except for latent defects, fraud, gross mistakes amounting to fraud, or otherwise stated in the Contract. It is the action by which JFTC acknowledges that the Contractor has fully demonstrated that the deliveries are complete and operational. The formal acceptance will take place when the following requirements have been met:
  - Availability at final destination of all deliverables.
  - Successful completion of acceptance testing.
  - Verification of the inventory.
  - Satisfactory completion of all training or other services, if any, required by that date.
  - Agreement between the Contracting Officer and the Contractor on a discrepancy list (if necessary) and corresponding clearance dates.
- c. When discrepancies exist and if these do not prevent satisfactory use or operation of the supplies, the Contracting Officer may declare the acceptance provisional. In this case he will withhold from payment an amount commensurate with the importance of the discrepancies but in any case not less than ten (10) percent of the total contract value and this until all discrepancies have been cleared; at that time the acceptance becomes final.

#### **5. SERVICE AND PARTS AVAILABILITY**

Unless as specified otherwise in the Technical Specifications, the Contractor and his sub-Contractors will maintain and furnish a source of an adequate supply of services, components, spare parts and sub-assemblies to properly maintain the supplies for a period of minimum five (5) years from Contract Effective Date.

#### **6. PREFERRED CUSTOMER**

- a. The Contractor warrants that the prices set forth in this Contract are as favourable as those extended to any Government, Agency, Company, Organization or individual purchasing like quantities covered by the Contract under similar conditions. In the event that prior to complete delivery under this Contract the Contractor offers any of such items in substantially similar quantities to any customer at prices lower than those set forth herein, the Contractor shall so notify JFTC and the prices of such items shall be correspondingly reduced by a supplement to this Contract.
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- b. Prices in this sense means "Base Price" prior to applying any bonuses.

## **7. NOTICE OF SHIPMENT**

- a. At the time of delivery of any supplies to a carrier for transportation, the Contractor shall give notice of shipment to the Contracting Officer and to such other persons or installations as are designated by the Contracting Officer. If such instructions have not been received by the Contractor at least one working day prior to such delivery to a carrier, the Contractor shall request instructions from the Contracting Officer concerning notice of shipment to be given.
- b. The following information shall be included in such notification:
  - (1) Contract number;
  - (2) Shipping address;
  - (3) From: (Name and complete address of consignor);  
To: (Name and complete address of consignee);
  - (4) Listing of supplies by Contract Items(s);
  - (5) Number of and marking on packages(s);
  - (6) Weight and dimensions of packages(s);
  - (7) Name and address of Carrier, mode and date of shipment with waybill number;
  - (8) Customs documents required by the Contractor (if applicable).

## **8. SECURITY**

- a. The Contractor shall comply with all security requirements prescribed by JFTC and the National Security Authority or designated security agency of each NATO country in which the Contract is performed.
- b. The Contractor shall be responsible for the safeguarding of NATO classified information, material and equipment entrusted to him or generated by him in connection with the performance of the Contract.
- c. Any known or suspected breaches of security or other matters of security significance is a violation of the professional confidentiality between the parties, and may constitute a criminal offence under Polish law. Violations are to be reported immediately to the other party by the party, who becomes aware of the violation, and to the appropriate authorities in order to institute investigations.
- d. If security violations occur, the party being exposed to the violation is entitled to immediately declare the Contract void, and to claim penalties and compensation as set out in Para 19 below.

## **9. INSPECTION**

- a. Unless otherwise specifically provided for in the specifications, all equipment, materials and articles incorporated in the work covered by this Contract are to be
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new and of the most suitable grade of their respective kinds for the purposes intended. All workmanship shall be first class.

- b. All supplies (which terms throughout this clause includes without limitation raw materials, components, intermediate assemblies, and end products) shall be subject to inspection and test by JFTC, to the extent practicable at all times and places including the period of manufacture, and in any event prior to acceptance.
- c. In case any supplies are defective in material or workmanship or otherwise not in conformity with the requirements of this Contract, JFTC shall have the right either to reject them (with or without instructions as to their disposition) or to require their correction or to accept them against reduction in price which is equitable under the circumstances.
- d. If any inspection or test is made by JFTC on the premises of the Contractor or sub-Contractor, the Contractor without additional charge shall provide all reasonable facilities and assistance to COTR in the performance of their duties. If JFTC inspection or test is made at a point other than the premises of the Contractor or a sub-Contractor, it shall be at the expense of JFTC except as otherwise provided in this Contract. In case of rejection JFTC shall not be liable for any reduction in value of samples used in connection with such inspection or test. JFTC reserves the right to charge to the Contractor any additional cost of JFTC inspection and test when supplies are not ready at the time of such inspection, when test is requested by the Contractor or when re-inspection or retest is necessitated by prior rejection. Failure to inspect supplies shall neither relieve the Contractor from responsibility for such supplies as are not in accordance with the Contract requirements nor impose liability on JFTC therefore.
- e. The inspection and test by JFTC of any supplies does not relieve the Contractor from any responsibility regarding defects or other failures to meet the Contract requirements which may be discovered prior to acceptance.

## **10. OWNERSHIP**

Unless specified elsewhere in this Contract, title to supplies furnished under this Contract shall pass to JFTC upon acceptance, regardless of when or where JFTC takes physical possession.

## **11. WARRANTY AND GUARANTEE**

- a. The Contractor is liable vis a vis JFTC for any and all faults or defects depreciating value or affecting the usability of the delivered product and depreciating or compromising the standards as defined in the Contract, or by Polish Law.
  - b. The Contractor is obliged to, during a warranty period of 12 (twelve) months from the date of delivery and acceptance, to remove or repair physical defects in the product, no matter if the defect or fault occurs after the date of delivery and acceptance, provided that the condition, which causes the defect or fault, existed on the day of delivery and acceptance – but was not discovered and recorded in the protocol.
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- (1) The warranty applies to all faults or defects as described in this paragraph, and reported by JFTC in accordance as stated below, before the expiry of the warranty period;
- (2) In case the Contractor is unable to remove or repair faults or defects occurring within the warranty period, JFTC is entitled to:
  - reduce the payment corresponding to the loss of functionality and technical value, provided that the fault or defect is only partly and does not affect the general usability of the product;
  - if the fault or defect affects the general usability of the product, set aside and declare the Contract void and subject to compensation, or request another company to do the remaining and necessary works at Contractor's expense;
- (3) JFTC is obliged to notify the Contractor in writing, of any fault or defect no later than 7 (seven) days after JFTC has identified or discovered the fault or defect;
- (4) The parties will jointly inspect the fault or defect, and their findings and conclusions are to be jointly recorded. The obligation to call for joint inspection rest with JFTC. JFTC will in writing give the Contractor 7 (seven) days prior notice of the time and place for a joint inspection, along with an outline of the fault(s) or defect(s), the impact on the usability of the product, and a deadline for repairing the fault or defect;
- (5) Repairing of the defect should be reported in a protocol;
- (6) The Contractor issues a guarantee on the product for a period of 24 months, from the date of delivery and acceptance, certifying that the product fulfils the agreed standards. Under the guarantee the Contractor is obliged to repair or put into working order any fault or defect at Contractor's own expense, no matter when JFTC – within the period of the guarantee - notifies Contractor of the fault or defect. All repair work will be granted the same guarantee of 24 months, from the date of delivery and acceptance of the repair work;
- (7) Any supplies or parts thereof furnished in replacement pursuant to this clause shall also be subject to all the provisions of this clause to the same extent as supplies initially delivered. Corrected parts will be warranted for a period of 12 months starting at the time the part is received back at the user's location;
- (8) In case of a provisional acceptance the warranty period starts at the date of provisional acceptance and ends twelve (12) months after the date of provisional acceptance;
- (9) Failure to agree upon any determination to be made under this clause shall be a dispute concerning a question of fact within the meaning of the "Disputes" clause of this Contract;
- (10) The word "supplies" as used herein includes related services;
- (11) The rights and remedies of JFTC provided in this clause are in addition to and do not limit any rights afforded to JFTC by any other clause of the Contract.

## **12. INVOICES**

- a. The Contractor shall submit an original invoice and three (3) copies (or electronic invoice, if authorized) to the address designated in the Contract to received
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invoices. All invoices shall be submitted no later than 30 days upon completion of work or services performed. Standard Payment Terms are NET 30 days.

- b. An invoice must include:
- (1) Name and address of the Contractor;
  - (2) Invoice date;
  - (3) Purchase Order number and Purchase Order or Contract line item number;
  - (4) Description, quantity, unit of measure, unit price and extended price of the items delivered;
  - (5) Shipping number and date of shipment including the bill of lading number and weight of shipment if shipped on a bill of lading;
  - (6) Terms of any prompt payment discount offered;
  - (7) Name and address of official to whom payment is to be sent;
  - (8) Name, title, and phone number of person to be notified in event of defective invoice.
- c. All invoices shall be certified by the signature of a duly authorized company representative.
- d. Invoices provided by Contractors registered in Poland must specify all applicable taxes and duties.
- e. Invoices for Contractor Travel shall include:
- (1) Contractor name;
  - (2) Date of Travel;
  - (3) Number of days;
  - (4) Destinations.
- f. All invoices shall be submitted to:
- Joint Force Training Centre  
BUDFIN  
ul. Szubinska 2  
85-915 Bydgoszcz  
POLAND
- g. Electronic Fund Transfer is the prescribed method of payment for JFTC. Contractors are requested to submit copies of banking information (Supplier Registration Form) available at [www.jftc.nato.int](http://www.jftc.nato.int). Such information shall be submitted to JFTC 14 days prior to any contract award.

### 13. PAYMENT

Payment shall be made for items accepted by JFTC that have been delivered to the delivery destinations set forth in this Contract. Payments under this Contract may be

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made by JFTC by electronic funds transfer payments. In the event the Contractor, during the performance of this Contract, elects to designate a different financial institution for receipt of any payment made using electronic funds transfer procedures, notification of such change and the required information must be obtained by JFTC thirty (30) days prior to the date such change is to become effective. The documents furnishing the information required in this clause must be dated and contain the signature, title, and telephone number of the Contractor official authorized to provide it, as well as the Contractor's name and Purchase Order number. Contractor failure to properly designate a financial institution or to provide appropriate payee bank account information may delay payments of amounts otherwise properly due. Discount time will be computed from date of delivery at place of acceptance or from receipt of correct invoice at the office specified by JFTC, whichever is later. For the purpose of computing the discount earned, payment shall be considered to have been made on the specified payment date when an electronic funds transfer payment is made.

#### **14. TAXES**

The Contract shall exclude all taxes and customs charges. Prices quoted by the Contractors registered in Poland shall include all taxes and will be subject of the reimbursement by Polish authorities.

#### **15. EXCUSABLE DELAYS**

The Contractor shall be liable for default unless non-performance is caused by an occurrence beyond the reasonable control of the Contractor and without its fault or negligence such as acts of JFTC in its sovereign or contractual capacity, fires, force majeure (i.e. floods, epidemics, quarantine restrictions, strikes, unusually severe weather), and delays of common carriers. The Contractor shall notify the Contracting Officer in writing as soon as is reasonably possible after the commencement of any excusable delay, setting forth the full particulars in connection therewith, shall remedy such occurrence with all reasonable dispatch, and shall promptly give written notice to the Contracting Officer of the cessation of such occurrence.

#### **16. INDEMNITY**

The Contractor shall indemnify and hold JFTC, its officers, employees and agents harmless from any and all claims, liabilities, damages and losses, including such claims arising from:

- a. any personal injury or damage of any property arising out of or in any way connected with any act or omission by the Contractor in the provision of services under this Contract, unless it is caused by negligence on the part of JFTC and/or JFTC's employees;
  - b. any claim by any third party that the work or materials provided hereunder infringes a right or a claim including copyright, patent, trade secret or other intellectual property and contractual right of such third party.
-

## **17. DISPUTES**

Except as otherwise provided, during the period of performance, any dispute between the parties arising out of the performance of this Contract which is not disposed of by agreement shall be decided by the Contracting Officer, who shall reduce his decision to writing and mail or otherwise furnish a copy thereof to the Contractor. The decision of JFTC shall be final and conclusive unless, within thirty (30) days from the date of receipt of such copy, the Contractor mails or otherwise furnishes to JFTC a written appeal, which will be decided by JFTC Head of Budget and Finance Branch. In connection with any appeal of JFTC decision under this paragraph, the Contractor shall be afforded an opportunity to be heard and to offer evidence in support of its appeal. A decision shall be rendered within thirty (30) days of receipt of appeal. JFTC Head of Budget and Finance Branch decision is final. Any further appeals may be received by the court of the JFTC domicile venue.

## **18. TERMINATION FOR CONVENIENCE**

JFTC reserves the right to terminate this Contract, or any part hereof, for its sole convenience. In the event of such termination, the Contractor shall immediately stop all work hereunder and shall immediately cause any and all of its suppliers and sub-contractors to cease work. Subject to the terms of this Contract, the Contractor shall be paid a percentage of the Contract price reflecting the percentage of the work performed prior to the notice of termination, plus reasonable charges the Contractor can demonstrate to the satisfaction of JFTC using its standard record keeping system have resulted from the termination. In the event of the failure of the Contractor and the Contracting Officer to agree as provided in paragraph 19 d. upon the whole amount to be paid to Contractor by reason of the termination of work pursuant to this clause, the Contracting Officer shall pay to the Contractor the amounts determined by the Contracting Officer. The Contractor shall not be required to comply with the cost accounting standards or contract cost principles for this purpose. This paragraph does not give JFTC any right to audit the Contractor's records. The Contractor shall not be paid for any work performed or costs incurred which reasonably could have been avoided.

## **19. TERMINATION FOR DEFAULT**

- a. JFTC may, subject to the provisions of paragraph c. below, by written notice of default to the Contractor, terminate the whole or any part of this Contract in any one of the following circumstances:
    - (1) If the Contractor fails to make delivery of the supplies or to perform the Services within the time specified herein or any extension thereof; or
    - (2) If the Contractor fails to perform any of the other provisions of this Contract, or does not make adequate progress such that failure endangers performance of this Contract in accordance with its terms and in either of these two circumstances does not cure such failure within a period of ten days (or such longer period as the Contracting Officer may authorize in writing) after receipt of notice from the Contracting Officer specifying such failure.
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- b. In the event JFTC terminates this Contract in whole or in part as provided in paragraph a, of this clause, JFTC may procure supplies or services similar to those so terminated and the Contractor shall be liable to JFTC for any excess costs for such similar supplies or services. The Contractor shall continue the performance of this Contract to the extent not terminated under the provisions of this clause.
  - c. Except with respect to defaults of sub-Contractors, the Contractor shall not be liable for any excess costs if the failure to perform the Contract arises out of causes beyond the control and without the fault or negligence of the Contractor. If the failure to perform is caused by the default of a sub-Contractor, and if such default arises out of causes beyond the control of both the Contractor and sub-Contractor, without the fault or negligence of either of them, the Contractor shall not be liable for any excess costs for failure to perform unless the supplies or services to be furnished by the sub-Contractor were obtainable from other sources in sufficient time to permit the Contractor to meet the required delivery schedule.
  - d. If this Contract is partly terminated as provided in paragraph a. of this clause, JFTC, in addition to any other rights provided in the clause, may require the Contractor to transfer the ownership and deliver to JFTC in the manner and to the extent directed by the Contracting Officer:
    - (1) Any completed supplies; and
    - (2) Such partially completed supplies and materials, parts, tools, die, jigs, fixtures, plans, drawings, information and contract rights (hereinafter called "Manufacturing materials") as the Contractor has specifically produced or Specifically acquired for the performance of such part of this Contract as has been terminated; and the Contractor shall, upon direction of the Contracting Officer, protect and preserve property in the possession of the Contractor in which JFTC has an interest. Payment for completed supplies delivered to and accepted by JFTC shall be at the contract price. Payment for manufacturing materials delivered to and accepted by JFTC and for the protection and preservation of property shall be in an amount agreed upon by the Contractor and the Contracting Officer; failure to agree such amount shall be a dispute concerning a question of fact within the meaning of the clause of this Contract entitled "Dispute". JFTC may withhold in accordance with Polish Civil law from amounts otherwise due the Contractor for such completed supplies or manufacturing materials such sum as the Officer determines to be necessary to protect JFTC against loss.
  - e. If, after notice of termination of this Contract under the provisions of this clause, it is determined for any reason that the Contractor was not in default under the provisions of this clause, or that the default was excusable under the provisions of this clause, the rights and obligations of the parties shall, if the Contract contains a clause providing for termination for convenience of JFTC, be the same as if the notice of termination had been issued pursuant to such clause. If, after such notice of termination of this Contract under the provisions of this clause, it is determined for any reason that the Contractor was not in default under the provisions of this clause, and if this Contract does not contain a clause providing for termination for convenience of JFTC the Contract shall be equitably adjusted to compensate for
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such termination and the Contract modified accordingly; failure to agree to any such adjustment shall be a dispute concerning a question of fact within the meaning of the clause of this Contract entitled "Disputes",

- f. Both parties are under duty of good faith. The Contract includes not only the specific terms, but also law and customary practice applicable in the place where the Contract is to be carried out and to the Type of Trade to which the Contract relates.

## **20. LIMITATION OF LIABILITY**

Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to JFTC for consequential damages resulting from any defects or deficiencies in accepted items.

## **21. EXPORT CONTROL**

The Contractor warrants that, if applicable all necessary permits related to export control or other associated arrangements shall be valid prior to contract award. Should the Contractor require export pre-approval JFTC legal staff will be provided a preview of said companies request PRIOR to the companies submission to a Government entity. Upon validation of request by JFTC Legal staff, subject agreement or request may be submitted to appropriate authority.

## **22. RISK OF LOSS**

Unless the Contract specifically provides otherwise, risk of loss or damage to the supplies provided under this Contract shall remain with the Contractor until, and shall pass to JFTC upon:

- a. Delivery of the supplies to a carrier, if transportation is f.o.b. origin; or
- b. Delivery of the supplies to JFTC at the destination specified in the Contract, if transportation is f.o.b. destination.

## **23. AUTHORIZATION TO PERFORM**

The Contractor warrants that he and his sub-Contractors have been duly authorized to operate and do business in the country or countries in which this Contract is to be performed; that he and his sub-Contractors have obtained all necessary licenses and permits required in connection with the Contract; that he and the sub-Contractors will fully comply with all the laws, decrees, labour standards and regulations of such country or countries during the performance of this Contract; and that no claim for additional moneys with respect to any authorizations to perform will be made upon JFTC.

## **24. PERFORMANCE**

Candidates/Contractors who accept JFTC issued contracts, shall, at a minimum, serve in a designated capacity for no less than 180 calendar days from commencement of Contract period of performance. Contracts with performance

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periods having less than 180 days in totality shall require Contractors to serve a minimum of 50% of estimated performance period. Should a Candidate vacate the Contract in less time than described, JFTC reserves the right to cancel the Contract in whole or part. Replacement candidates, if acceptable to JFTC, shall be reviewed by JFTC for compliance, and/or technical acceptance per the original Statement of Work and final acceptance by the Contracting Officer.

## **25. TRAVEL**

- a. Travel by Contractors in support of the JFTC mission will only be performed when a member of the approved International JFTC Peacetime Establishment is unable to perform the mission.
  - b. Since travel may be required during the period of performance, it will be up to the COTR to identify requirements, as well as to obtain NATO authorized travel orders for Contractor's personnel in accordance with the ACT Financial Manual, Section 24 and JFTC Directive "Travel on International Duty", including to obtain advance approval from the Contracting Officer on travel and per diem costs.
  - c. Once Contractor travel has been established under a Contract and the Contractor is tasked to travel, the JFTC Contractor Travel Request form must be filled out and approved prior to any travel being conducted.
  - d. The JFTC Travel Office will set the Transport Ceiling Cost and at that time the Contractor may elect to book their transportation with the JFTC Travel Office.
  - e. Transport tickets purchased through the JFTC Travel Office will be paid by JFTC, and the applicable travel line of the Contract will be charged. These costs will not be invoiced by, or paid to, the Contractor company. When transport tickets are purchased through another source only the ceiling cost allocated by the JFTC Travel Office will be reimbursed to the Contractor company.
  - f. Expenses for travel and per diem will be in addition to the firm-fixed-price hourly rates for contracted services presented herein. The Contractor will be reimbursed for travel expenses based on the NATO Group III daily subsistence allowance for meals, lodging, incidental expenses and any applicable overhead and/or fees in connection with the travel. When air or train transportation is utilized as the primary mode, the ceiling price will be based on the lowest economy class non-refundable whenever such fare is available to meet the requirement. JFTC is not responsible for any costs associated with e.g. initial travel to take up duties, travels for leave or holidays, and final travel from the normal duty station to home country.
  - g. Within the scope of this Contract, Contractor Personnel are not required to travel outside the NATO/PfP Area. Should travel to Areas of Operation/s (AO) be required in order to comply with the tasks stated in this Contract, a separate annex will be concluded between the Parties. If the parties fail to reach an agreement and conclude an annex within 3 weeks from a date announced by JFTC, JFTC holds the right to terminate the entire Contract.
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- h. The SUPPLIER should submit an invoice for travel within ten (10) working days after completion of the travel. Such invoice must contain copies of all relevant back-up documentation in addition to JFTC signed approval of the travel.
- i. Expenses claimed more than three (3) months subsequent to the completion of the travel will not be compensated.
- j. Upon termination or expiry of this Contract the deadline for submitting travel expense claims is one (1) month from the date of Contract termination or expiry.

**26. CONTRACTOR NOTICE REGARDING DELAY**

In the event the Contractor encounters difficulty in meeting performance requirements, or when he anticipates difficulty in complying with the contract delivery schedule or date, he shall immediately notify the Contracting Officer in writing, giving pertinent details; provided, however, that this data shall be informational only in character and that this provision shall not be construed as a waiver by JFTC of any delivery schedule or date, or of any rights or remedies provided by law or under this Contract.

**27. NOTICE AND ASSISTANCE REGARDING PATENT AND COPYRIGHT INFRINGEMENT**

- a. The Contractor shall report to the Contracting Officer, promptly and in reasonable written detail, each notice or claim of patent or copyright infringement based on the performance of this Contract of which the Contractor has knowledge.
- b. In the event of any claim or suit against JFTC on account of any alleged patent or copyright infringement arising out of the performance of this Contract or out of the use of any supplies furnished or work or services performed hereunder, the Contractor shall furnish to JFTC, when requested by the Contracting Officer, all evidence and information in possession of the Contractor pertaining to such suit or claim. Such evidence and information shall be furnished at the expense of JFTC except where the Contractor has agreed to indemnify JFTC.
- c. This clause shall be included in all sub-contracts.

**28. HEALTH, SAFETY AND ACCIDENT PREVENTION**

If the Contracting Officer notifies the Contractor in writing of any non-compliance in the performance of this Contract, with safety and health rules and requirements prescribed on the date of this Contract by applicable national or local regulations, and the Contractor fails to take immediate corrective action, the Contracting Officer may order the Contractor to stop all or part of the work until satisfactory corrective action has been taken. Such an order to stop work shall not entitle the Contractor to an adjustment of his contract price or other reimbursement for resulting increased costs, or to an adjustment of the delivery or performance schedule.

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## **29. INSURANCE**

The Contractor is responsible for holding any required insurances at own cost, covering the Contractor as well as the Contractor Personnel, as appropriate. In addition, the Contractor is responsible for any other types of insurances including travel insurance for travels required by JFTC. However, reimbursement for travel insurance cost for travels in high risk areas will be subject to case-by-case evaluation. NATO/PfP countries are generally not considered high-risk areas.

## **30. PATENT INDEMNITY**

The Contractor shall indemnify JFTC and its officers, agents and employees against liability, including costs, for infringement of any letters patent (except letters patent issued upon an application which is now or may hereafter be kept secret or otherwise withheld from issue by order of the government which issued the letters patent) arising out of the manufacture or delivery of supplies under this Contract, or out of the use or disposal by or for the account of JFTC of such supplies. The foregoing indemnity shall not apply unless the Contractor shall have been informed as soon as practicable by JFTC of the suit or action alleging such infringement and shall have been given such opportunity as is afforded by applicable laws, rules, or regulations to participate in the defense thereof; and further, such indemnity shall not apply to:

- a. An infringement resulting from compliance with specific written instructions of the Contracting Officer directing a change in the supplies to be delivered or in the materials or equipment to be used or directing a manner of performance of the Contract not normally used by the Contractor;
- b. An infringement resulting from an addition to, or change in, such supplies or components furnished which addition or change was made subsequent to delivery or performance by the Contractor; or
- c. A claimed infringement which is settled without the consent of the Contractor, unless required by a court of competent jurisdiction.

## **31. INTELLECTUAL PROPERTY**

The Contractor's support to JFTC is principally in the form of provision of services. Materials developed by the Contractor as part of this Contract to JFTC shall however become the intellectual property of JFTC without prejudice to the residual rights of the Contractor to use the same or similar materials on future occasions in connection with work carried out for JFTC.

## **32. RIGHTS IN TECHNICAL DATA AND COMPUTER SOFTWARE**

- a. JFTC shall have unlimited rights in:
    - (1) All technical data and computer software, to include source code, resulting from performance of experimental, developmental, integration, testing, or research work which was specified as an element of performance in this Contract;
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- (2) Plans, drawings, manuals or instructional materials prepared or required to be delivered under this Contract for implementation management, installation, operation, maintenance and training purposes.
- b. Technical data and software delivered under this Contract shall be marked with the number of this Contract, name of the Contractor and the rights transferred to JFTC.

### **33. PUBLICITY AND PUBLIC RELATIONS**

The Contractor and/or the Contractor Personnel shall not make any press release or refer to this Contract in promotion materials, including but not limited to photographs and films or public statements concerning this Contract, without the prior written approval of JFTC.

### **34. CODE OF CONDUCT**

The Contractor recognizes and agrees that he/she shall conduct him-/ herself in a manner suitable for the purpose of this Contract and in accordance with Allied Command Transformation (ACT) Standard of Personnel Conduct and JFTC internal regulations.

### **35. SOFTWARE RELEASES AND UPDATES**

- a. All software implemented on or delivered with the supplies shall be at the start of acceptance, the most recent versions or releases as available.
- b. The Contractor shall for a duration of minimum five (5) years after acceptance, and upon their availability, offer to JFTC all software changes, fixes and new releases. These shall be offered at no cost when they are offered free of charge on the commercial market.

### **36. OTHER PROVISIONS**

- a. The Contractor and the Contractor Personnel are eligible for limited tax and duty exemptions referred to in the SA, Article 14 (import and re-export of personal effects and furniture, excluding private vehicles).
  - b. The Contractor and the Contractor Personnel (non-Polish), are not authorized to engage in any other employment in Poland.
  - c. Passports, Visas and Customs:
    - (1) The Contractor is responsible for:
      - obtaining all passports, visas, and other documents necessary for Contractor Personnel to enter, exit and work in Poland and to conduct agreed duty travels to other NATO countries and to PFP countries, and
      - the customs, immigration, or similar liabilities of its Contractor Personnel, insofar as this is not provided under status agreements between the Host Country and JFTC.
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- (2) Contractor Personnel are responsible for arranging for their passports and relevant visas and for having them in their immediate possession when travelling to and from the AO.
  - (3) Contractor Personnel (non-Polish) are not required to obtain a work permit to perform the works agreed under this Contract, i.a.w. the SA, Art. 14.4.b.
- d. The Contractor Personnel are responsible for finding suitable accommodation and comply with Host Country requirements for personal registration, vehicle registration etc. Host Nation Support Unit In-processing Office may provide assistance in this regard, but cannot be held liable or accountable in any manner for the assistance so provided.
- e. Medical
- (1) The Contractor is responsible for providing adequate medical insurance to meet the requirements in Host Country legislation and need of the Contractor Personnel while performing at the normal duty station as well as on travels. JFTC will at no point be held responsible for any costs associated with medical or dental assistance provided to or requested by the Contractor Personnel.
  - (2) Contractor Personnel will be admitted, at no charge, to consult JFTC Medical Advisor on the same terms as JFTC Staff, in case of emergencies or need for basic medical assistance.
- f. Driver's License and Vehicle Operation:
- (1) A driver's license held by Contractor Personnel is accepted by Poland as valid i.a.w. the SA, Art. 14.4.d.
  - (2) Contractor Personnel are generally not permitted to operate JFTC official vehicles.
- g. If approved under the authority of the Commander or by an authority so responsible, the Contractor Personnel shall have access to morale, welfare, and recreation services commensurate with those provided to other Contractor Personnel.
- h. The JFTC will issue a letter explaining their function and position at JFTC to be used as a proof for their performance of work for NATO and solicitation for recognition under the SA.

### **37. INCONSISTENCY BETWEEN ENGLISH VERSION AND TRANSLATION OF CONTRACT**

In the event of inconsistency between any terms of this Contract and any translation thereof into another language, the English language meaning shall control.

### **38. ENFORCEMENT**

Failure by either party to enforce any provision of this Contract will not be deemed a waiver of future enforcement of that or any other provision. The invalidity or unenforceability of any provision of this Contract shall not affect the other provisions

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hereof, and this Contract shall be construed in all respects if such invalid or unenforceable provisions were omitted.

**39. ORDER OF PRECEDENCE**

Any inconsistencies in the solicitation or Contract shall be resolved by giving precedence in the following order: (1) Special Terms and Conditions; (2) General Terms and Conditions and Purchase Order terms; (3) solicitation provisions if this is a solicitation; (4) the specification/statement of work; (5) other JFTC documents, exhibits and attachments; (6) addenda to this solicitation or Contract, including any license agreements for computer software, or other contract agreements.

**40. ENTIRE AGREEMENT**

This Contract sets for the entire agreement between the parties with respect to the subject matter hereof, and supersedes all prior agreements or representations, oral or written, regarding such subject matter. JFTC shall not be bound by, and specifically objects to any term, condition, or other provision inconsistent with or in addition to any provision of this Contract that is submitted by the Contractor in any correspondence or any document unless JFTC specifically agrees to such provision in a written instrument signed by an authorized representative of JFTC.

**PART III – SPECIAL PROVISIONS AND TECHNICAL INFORMATION**

**Section A**

**JFTC Special Terms and Conditions  
for Short Term Operational Commercial Personnel Services  
Contracts in Support of Training Events**

Index of Clauses

1. Scope
  2. Type of Contract
  3. Definitions
  4. Delivery of Service
  5. Coordination of Absences
  6. Billable Days
  7. Commitment of Contractor Personnel
  8. Deficient Performance
  9. Contractor Responsibility for Contractor Personnel
  10. Billing
  11. Billing for Travel
  12. Invoices
  13. Instructions for safety and management of the JFTC facilities
  14. Work Space
  15. Representation of JFTC/NATO
  16. Ownership of Work Products
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## **1. SCOPE**

These Special Terms and Conditions address all issues pertaining to Short Term Operational Commercial Personnel Services in support of training events to be rendered by the Contractor to the JFTC under this Contract, thereby taking precedence over the JFTC General Terms and Conditions.

## **2. TYPE OF CONTRACT**

As far as Short Term Operational Commercial Personnel Services (STOCPS) under this Contract are concerned this is a Level of Effort, Firm-Fixed Price Contract with a not to exceed limit as provided in the Statement of Work (SOW). This Contract establishes a contractual relationship strictly between the Contractor and the JFTC. All financial risks and liabilities undertaken by the Contractor for the purpose of the service provision shall fall on the Contractor. All employer responsibilities for the Contractor Personnel performing under this Contract shall lie with the Contractor. In case the Contractor is self-employed individual those STOCPS referring to the Contractor Personnel are equally applicable.

## **3. DEFINITIONS**

### **a. Billable Days**

Days spent by the Contractor Personnel in the immediate performance of this Contract for which the Contractor may bill the JFTC at the daily rate set out in this Contract, as further specified in these Special Terms and Conditions.

### **b. Short Term Operational Commercial Personnel Services**

The continuous performance to be provided by the Contractor Personnel, as specified in the Statement of Work.

### **c. The Contractor Personnel**

An individual/individuals employed by the Contractor to perform the services required under this Contract.

### **d. JFTC Work Days**

Mondays through Fridays with the exception of JFTC Holidays. There are approximately 15 JFTC Holidays during a calendar year. The number of JFTC Holidays may vary from year to year.

### **e. Surge capability**

Surge capability requirement is a contract vehicle used in case emerging circumstances requiring a quick and temporary increase of effort from existing Contractor Personnel in order to meet specific requirements within the scope of the SOW. Surge capability shall not exceed the limit provided in the SOW. Man-day rate for surge capability will remain at the same level as for applicable base or option contract period. Surge capability is an extra effort above contracted man-

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days limit, requested by the respective Contracting Officer Technical Representative (COTR) and duly supported by approved Purchase Order.

f. Products

Any item, document, writing, study, briefing, data base, piece of software or any other physical or intellectual result of the performance of the commercial personnel service or the associated interaction with NATO staff which may be subject to ownership rights.

**4. DELIVERY OF SERVICE**

All STOCPS under this Contract will be performed primarily on JFTC Work Days but may include also delivery of services during weekends and JFTC Holidays.

**5. COORDINATION OF ABSENCES**

To ensure the uninterrupted flow of training event, any absence by the Contractor Personnel requires earliest possible coordination with the COTR and Contracting Officer. Should absence affect the training event execution, the Contractor, upon request by the Contracting Officer, shall immediately replace the Contractor Personnel with an equally qualified individual. The JFTC reserves the right to approve such substitute based on his/her suitability and qualifications.

**6. BILLABLE DAYS**

Only time spent by the Contractor Personnel in the immediate performance of this Contract, subject to the rules and procedures set out in paragraph 10, 11 and 12.

a. Billable days

- (1). 100% of the daily rate will be applicable for days above 6 hours worked;
- (2). 50% of the daily rate will be applicable for days between 4 and 6 hours worked;
- (3). 25% of the daily rate will be applicable for days between 2 and 4 hours worked;
- (4). There will be no payment for days less than 2 hours worked.

b. Non-performance

Personal leave, sickness, Contractor internal coordination meetings, breaks (except the mid-day break between 1100 and 1400, not exceeding 30 minutes in length), internal social events (except for the obligatory participation in official JFTC events, as ordered by the Commander, Deputy Commander and Chief of Staff or Officer of Primary Responsibility) or any other activity not immediately related to the performance of the services required under this Contract do not constitute billable days.

**7. COMMITMENT OF CONTRACTOR PERSONNEL**

The Contractor warrants that the Contractor Personnel initially presented for the performance of this Contract will perform this Contract for its duration. Any exchanges of the Contractor Personnel shall meet the requirements of the SOW and be performed only with written consent by the Contracting Officer.

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**8. DEFICIENT PERFORMANCE**

Should committed Contractor Personnel perform unsatisfactorily the Contractor will exchange such Contractor Personnel, at the request of the Contracting Officer for Contractor Personnel meeting the quality requirements set out in the SOW.

**9. CONTRACTOR RESPONSIBILITY FOR CONTRACTOR PERSONNEL**

The Contractor, and in the case being, the sole proprietor, as the employer of the Contractor Personnel performing the services under this Contract shall be fully responsible for all insurances, emoluments as well as taxes and payments to the health, social security, registration fees, the contractor's running costs and any other applicable mandatory contributions. In case of duty travels to high risk areas required by the JFTC, the Contractor may be reimbursed the insurance costs by the JFTC, if so decided by the Contracting Officer.

**10. BILLING**

The Contractor shall bill time for the Contractor Personnel at the daily rate set out in this Contract ONLY for billable days. The remuneration shall cover all the Contractor's expenses, except for travel expenses as described in paragraph 11 below.

**11. BILLING FOR TRAVEL**

Expenditures for travel shall be reimbursed in accordance with paragraph 11 of the Statement of Work. Time spent on travel is not billable.

**12. INVOICES**

All invoices shall be provided by the Contractor in accordance with the General Terms and Conditions to this Contract. Additionally, the invoices for Commercial Personnel Services shall contain, at a minimum:

- a. A breakdown of the Contractor Personnel;
- b. The billable days performed by each of them; and also
- c. Indicating travel, absences and other relevant information.

**13. INSTRUCTIONS FOR SAFETY AND MANAGEMENT OF THE JFTC FACILITIES**

The Contractor shall ensure that the Contractor Personnel honour all JFTC Directives and further guidance by the Deputy Commander and Chief of Staff regarding the safety and management of the JFTC.

**14. WORK SPACE**

If provided for in the SOW, the JFTC will provide working spaces for the Contractor Personnel. Should these spaces not be considered adequate by the Contractor, the Contractor will at its own expense ensure working spaces in the immediate vicinity of the identified location of performance.

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**15. REPRESENTATION OF THE JFTC/NATO**

When dealing with third parties during the execution of this Contract, the Contractor Personnel shall present themselves as representatives of the Contractor working under the contract for the JFTC/NATO. The Contractor Personnel shall not take decisions, speak for or make commitments on behalf of the JFTC/NATO.

**16. OWNERSHIP OF WORK PRODUCTS**

All Products created by the Contractor Personnel under this Contract are to be original and are the property and under the copyright of the JFTC, unless otherwise specifically stated in this Contract.

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## **Section B**

### **Statement of Work**

#### **for Short Term Operational Contractors Support to the Pre-Deployment Training for NATO Mission in Iraq**

#### **1. INTRODUCTION.**

The Joint Force Training Centre (JFTC), located in Bydgoszcz (Poland), conducts pre-deployment training activities related to the NATO Mission-IRAQ (NMI). The NMI series of training events are aimed to prepare Individual Augmentees (IAs) for deployment to Iraq in their role as staff member or advisor in the NMI Headquarters in Baghdad. These training events aim to prepare various staff for deployment and assumption of their responsibilities within their respective organizations. The requirement for contractor support is crucial to support the design, development, execution and analysis of the pre-deployment trainings.

#### **2. APPLICABLE DOCUMENTS.**

2.1. Bi-SC Directive Number 75-3, Collective Training and Exercise Directive (CT&ED), dated 02 October 2013.

2.2. OPERATIONAL PLAN 11200 FOR NATO TRAINING AND CAPACITY BUILDING MISSION IN IRAQ, SH/PLANS/J5/STP1/18-000061/1, dated 30 May 2018.

#### **3. BACKGROUND.**

Execution periods are expected in the May/October timeframe. On average, the Training Events (TEs) are between 5-10 days in duration with an additional two days allocated for Training Control (TCON) preparation (as required). Specific to this Contract, the NMI training to be conducted will culminate in the TE at JFTC, Bydgoszcz, Poland. The TE will offer both academic and practical engagement and integrate the participation of members of the Iraq Defense and Security Forces as Subject Matter Experts (SME) and will be more practice oriented. The TE will actively integrate the participation of a wide array of external-to-JFTC elements including; Iraqi Role Players and Interpreters, both Theatre based and recently redeployed Subject Matter Experts (SME), and members of governmental, international and non-governmental organizations (GO/IO/NGO) amongst others. Noting the early stage of planning for this mission, the NMI TEs might be replaced in the future by another NATO pre-deployment training mission in Iraq, however the tasks and deliverables expected from the Contractor shall remain the same. Eventual naming conventions shall be corrected through the contract amendment.

#### **4. OBJECTIVES.**

NMI PDT is designed with the following Training Objectives:

- Understand the Operational Environment;
  - Understand the Iraq Armed Forces (IAF) and Iraq Security Forces (ISF);
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- Understand supporting agencies and organizations;
- Understand the NATO Mission Iraq;
- Understand HQ functions and processes;
- Perform within assignment.

It will ensure that the Training Audience (TA) soundly understands the staff process and systems to facilitate the command and control functions within HQ NMI. TA deploying within advisory role will be offered specific advisor training.

## **5. SHORT TERM OPERATIONAL CONTRACTOR (STOC) SUPPORT.**

The Contractor shall provide personnel (defined also as Key Personnel or STOC) possessing the skills, knowledge and training to satisfactorily perform the services required by this Statement of Work (SOW). The Contractor shall contribute to meet above listed Training Objectives to prepare the Training Audience for their deployment in Iraq.

## **6. TYPE OF CONTRACT, TASK ORDERS, PERIODS OF PERFORMANCE.**

### 6.1. Type of Contract:

This is the Task Order (TO), Indefinite Delivery (ID) Requirements Contract (RC) and as such no firm quantity of services is committed. The JFTC will be issuing task orders for performance tasks, as they become known during the period of contract.

### 6.2. Ordering Services via Task Orders (TOs).

Individual Task Orders in the form of Purchase Order (PO) will contain, as a minimum, the following information:

- date of order, contract number and order number,
- contract item description, definite quantity and fixed rate unit price,
- performance schedule.

The Purchase Orders shall be issued to the Contractor not later than 30 calendar days before the training event. \*Each Training Event (Task) is budgeted separately. Consequently the execution of each Task shall be confirmed by the JFTC in the form of a Purchase Order (PO) not later than 30 calendar days before the start date of the Task. There might be a case that certain Task will not be exercised but this shall not automatically constitute the contract termination.

### 6.3. Contract Period of Performance:

6.3.1 Base period: between 01 January and 31 December 2020.

6.3.2 Option periods: there are 4 (four) following contract option periods (years 2021-2024) that may be exercised at the sole discretion of the Contracting Officer, based on satisfactory performance, availability of funds and ongoing/evolving requirement. Execution of the option periods shall be confirmed in writing by the Contracting Officer 30 days prior to expiration of the current year of performance.\*

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6.4. Level of Effort and Estimated Periods of Performance for TOs:

The Contractor shall apply best efforts towards accomplishing the contract work as described in paragraph 7 of this SOW. The Contract is intended for Short Term Operational Contractors listed for the approximate timeframes as presented below. This presentation shall serve only as general illustration of foreseen requirements and in any event this shall not be understood as firm commitment. It is envisioned that each contract year (base or option period) will consist of maximum 2 (two) TOs:

- (1) Task #1 – March-May,
- (2) Task #2 – August-October.

As part of each of the TOs the STOCs may be requested to support all or some of the following subtasks (for more details please see Tasks and Deliverables defined in point 7 of this SOW for each STOC):

- Training Refinement Visit in NMI HQ Baghdad (Iraq),
- Product Development Workshop,
- Training Event Preparation and Execution.

Anticipated number of man-days per TO and per function is described in respective Enclosure.

6.5. Surge Capability

Surge capability requirement is included to have a contract vehicle in place should emerging circumstances require an additional effort from existing personnel (to meet specific requirements within the scope of the existing Statement of Work). Surge capability shall not exceed 5 (five) man-days per TO. The rate for surge capability shall not exceed the proposed rate for the applicable function category.

6.6. The list of STOCs that may be requested to support the TEs:

- Security Force Assistance SME (Enclosure 1),
- Advisory Training Coordinator Assistant (Enclosure 2),
- Security Sector Reform SME (Enclosure 3),
- Strategic Level Advisor SME (Enclosure 4),
- Tactical Level Advisor SME (Enclosure 5),
- OPR Assistant Planner (Enclosure 6).

**7. TASKING AND DELIVERABLES.**

Detailed tasking and deliverables per function/position are defined in the enclosures to this SOW.

**8. PERSONNEL REQUIRED FOR THE STATEMENT OF WORK.**

8.1. Overview.

The Contractor shall provide the qualified and experienced resources able to execute the described work. The services shall be performed by professional individuals educated, experienced, qualified and skilled as described within this SOW. If one or more of the

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Primary Key Personnel for whatever reason becomes, or is expected to become, unavailable for work under this Contract, or is expected to devote substantially less effort to the work than indicated in the proposal or initially anticipated, the Contractor shall immediately notify the Contracting Officer and shall promptly replace such personnel with accepted Alternate Key Personnel. In case the Primary Key Personnel nor Alternate/s are available the Contractor shall provide substitute candidate/s of at least substantially equal ability and qualifications, subject to the concurrence of the Contracting Officer or his authorized representative.

All requests for approval of substitutions hereunder must be in writing and provide a detailed explanation of the circumstances necessitating the proposed substitutions. They must contain a complete resume for the proposed substitute, and any other information requested by the Contracting Officer to approve or disapprove the proposed substitution. The Contracting Officer or his authorized representative will evaluate such requests and promptly notify the contractor of his approval or disapproval thereof in writing.

If the Contracting Officer determines that suitable and timely replacement of Key Personnel who have been reassigned, terminated or have otherwise become unavailable for the contract work is not reasonably forthcoming or that the resultant reduction of productive effort would be so substantial as to impair the successful completion of the contract or the services ordered, the contract may be terminated by the Contracting Officer for default or for the convenience of the JFTC, as appropriate, or, at the discretion of the Contracting Officer if he finds the contractor at fault for the condition, the contract price or fixed fee may be equitably adjusted downward to compensate the JFTC for any resultant delay, loss, or damage.

## 8.2. Experience, Skills and Education Requirements.

The Contractor shall provide the qualified and experienced resources able to execute the described tasks. The services shall be performed by professional individual educated, experienced, qualified and skilled as described within this SOW.

Detailed experience, skills and education requirements per function/position are defined in the enclosures to this SOW.

## 8.3. Essential Language Skills.

Native English language speaker or individual presenting very good command of spoken and written English, with a proven ability to communicate effectively orally and in writing at the level of (SLP) NATO STANAG 6001 - 3333 (Listening, Speaking, Reading and Writing). To meet this requirement the Contractor must provide one of the following pertaining to the Key Personnel:

- NATO STANAG 6001 – 3333 certificate,
  - Common European Framework (CEF) B2+ Vantage+ certificate,
  - Council of Europe (COE) B2 Vantage certificate,
  - Association of Langue Testers in Europe (ALTE) level 3 Independent User certificate,
  - Cambridge ESOL – FCE certificate,
  - International English Language Testing System (IELTS) - level 5 certificate.
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In lieu of the certificates it will be at the discretion of the JFTC contract award authorities, to consider equivalent English proficiency the following:

- Evidence having an English-speaking background\*, or
- Evidence of being employed for at least 24 months within last 3 years in a position that's required the Key Personnel to carry its duties in English language as primary. To document fulfilment of this requirement a written reference on company letterhead from the employer providing their contact details and details of employment with them is mandatory, or
- Evidence of provision of the services under the contract (as the prime contractor or sub-contractor) for at least 24 months within last 3 years with tasks required the Key Personnel to carry its duties in English language as primary. To document fulfilment of this requirement a written reference on company letterhead providing their contact details and details of service provided to them is mandatory.

\* The JFTC will consider the Key Personnel to have an *English-speaking background* if it can be proved that the Key Personnel:

- completed primary and at least three years' secondary schooling provided in English as primary language, or
- completed at least five years' secondary schooling at schools provided in English as primary language, or
- completed at least minimum three year's university or post-graduate studies provided in English as primary language.

## **9. PROOF OF PAST PERFORMANCE**

The Contractor is to provide a minimum of two (2) past performance citation (for work within the past three years) to show that it has successfully completed work that is similar to the requirements outlined in this SOW. The citations shall include the following information at a minimum:

- Summary of work performed that is similar to or directly relates to this SOW in size scope to include information about:
  - Status of work (i.e., on-going, complete),
  - Period of work performance,
  - Summary of staff used (by number and position).
- Name of client,
- Complete contact information for client,
- Permission to contact client for reference.

## **10. PLACE OF PERFORMANCE.**

The Contractor shall deliver the service mainly at the Joint Force Training Centre located in Bydgoszcz 85-915, ul. Szubinska 2, Poland. Deployments to Iraq for Training Refinement Visit in Iraq (for duration of maximum 8 days) may be required.

## **11. TRAVEL.**

11.1. Travel to Joint Force Training Centre, Bydgoszcz, Poland.

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The JFTC will reimburse the Contractor an airline economy return flight ticket from the closest airport of Key Personnel habitual residence to Bydgoszcz (Poland) or one of the airports near Bydgoszcz (i.e. Poznan, Gdansk, Warsaw). After completion of each Task Order the Contractor shall submit an invoice with copies of flight tickets purchased. Other travel related estimated expenditures shall be included in the man-day rate offered within the bidding price proposal.

11.2. Travel to Iraq for Training Refinement Visit.

Reimbursement of the travel expenditures (excluding per diem) from Contractor's personnel habitual residence to place of performance and return travel will be handled separately, upon review and approval, in accordance with the JFTC Directive 60-50 – Travel on International Duty. A copy of this document can be provided by the JFTC.

Expenses incurred for travel shall be billed at a cost, not to exceed economy air or second-class rail ticket.

**12. CONTRACTOR SUPERVISION.**

The Contractor is expected to establish his/her own daily routine based on a self-assessment of defined requirements and priorities. The Contractor shall be assigned to the Contracting Officer Technical Representative (COTR). The COTR may provide additional guidance as required or requested and may prioritize tasks. The Contracting Officer, in consultation with the COTR(s), shall administer the Contract and has final authority to determine if the Contract/SOW should be amended, extended, or cancelled for evolving requirements, new tasking, and/or technical non-performance. The COTR, while authorized to make direct "without commitment" engagement with the contractor, will not have delegated authority to make any commitments or changes that affect price, quality, quantity, delivery, scope or other terms and conditions of the contract. The COTR shall:

12.1. Resolve outstanding disputes, problems, deficiencies, and/or questions on the technical aspects of the SOW.

12.2. Review and approve all contractors' duties for completeness and accuracy. The COTR shall document that contractors' required tasking and deliverables are meeting specifications for completeness and accuracy, quality, and delivery schedule.

12.3. Recommend to the Contracting Officer who has final authority that the Contract/SOW be amended, extended, or cancelled for evolving requirements, new tasking, and/or technical non-performance.

**13. FURNISHED PROPERTY, SERVICES AND RESOURCE MATERIALS.**

13.1. The Contractor shall:

- Provide personnel, equipment, tools, materials, supervision, and other items and services (except as otherwise specified) necessary to support all work requirements under this Contract;

- Ensure that all equipment carried/brought into JFTC premises (i.e. laptops, tablets etc.) is reported to the JFTC. This equipment shall be checked and registered by the JFTC Security Officer prior to its usage; and
- Be responsible for proper utilization and safeguarding of all JFTC property provided for Contractor use. At the end of the assignment, all JFTC facilities, equipment, and materials shall be secured. Contractor personnel must immediately report damage to JFTC facilities and equipment upon discovery of such damage. Equipment found to be defective must also be reported in a timely manner to allow for repair or replacement. These reports will be submitted to the designated COTR.

13.2 The JFTC will:

- Provide information package for preparation of Training Event. This package will be published on JFTC website <https://events.iftc.nato.int>. It will be available upon contract award and successful registration for the Training Event (in accordance with Annex A to this SOW). It is anticipated that this package will be available as a minimum one week before the beginning of the Training Event. The Contractor's personnel providing services under this SOW are obliged to familiarize themselves and understand the concept and the requirements of the RS Training Event.
- Provide all necessary onsite: working space, office supplies, workstations etc., and other materials and logistics required in the performance of services under this SOW.
- Upon availability provide transportation between the JFTC and hotels during the execution of this SOW.
- Organize billeting and meals for Contractor's personnel executing this SOW but the payment shall be made individually by the Contractor.

**14. QUALITY AND ACCURACY OF PRODUCT AND SERVICES.**

The Contractor is responsible for ensuring the quality and accuracy of its products and services are maintained. The Contractor agrees to:

- Incorporate appropriate management practices for quality assurance of all data, documentation and support the JFTC's inspection and acceptance procedures necessary to ensure that data and documentation is prepared and delivered in accordance with the contract.
- All deliverable documents, whether draft or final, shall be delivered as an electronic file using an appropriate Microsoft Office suite file format compatible with Office 2010 (or later version) prior to final submission for JFTC's review, comment and editing.

**15. SECURITY AND CONFIDENTIALITY REQUIREMENTS.**

15.1 Security Requirements.

With the reference to the personal security clearances (PSC) and facility security clearance (FSC) the Directive on Classified Project and Industrial Security (AC/35-D/2003-REV5) applies).

15.2. Personal Security Clearance (PSC).

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The Contractor shall be responsible for obtaining all needed security clearances for its personnel performing the services under this SOW prior to starting work on this SOW. The Contractor must secure a NATO Secret PSC to work at JFTC. No waiver to this requirement shall be granted. There is no possibility to assign any personnel without having the needed clearance in place. If the Contractor cannot assign personnel with the required security clearance on the start date, the Contractor shall be liable for bid non-compliance or immediate contract termination. The Contractor must provide advance written proof of the ability to assign fully cleared personnel prior to contract award.

#### 15.3. Contractor's Facility Security Clearance (FSC).

The facility of the Contractor/Sub-contractor shall hold a NATO Secret Facility Security Clearance without storage capabilities where required by applicable national regulations. The Bidders may provisionally participate in a bidding process pending final receipt of the national clearances. However, all clearances required to execute the contract should be in-place prior to contract award.

#### 15.4. Security Conditions.

The Contractor must adhere to current security conditions at the JFTC and other work sites. The Contractor personnel shall comply with all local host nation, NATO security provisions and other policies and procedures, as required. Access passes will be provided subject to the JFTC regulations.

#### 15.5. Confidentiality requirements.

The Contractor shall keep confidential any information obtained under or in connection with this Contract and shall not divulge the same to any third party without the prior written consent of JFTC. The provisions of this Clause shall continue in force notwithstanding the termination of this Contract regardless of the cause for termination.

### **16. OWNERSHIP OF WORK.**

JFTC will retain ownership of all documents and products produced under the contract. Documents shall be identified as being the property of JFTC and shall not be copied, reproduced or utilized for any other purpose, without the written consent of JFTC. The Contractor shall have the right to retain file copies only when agreed to by JFTC, and it does not infringe upon an individual's rights to confidentiality.

### **17. NON-COMPLIANCE.**

JFTC reserves the right to refuse services and to remove from the Contract any individual provided by the Contractor due to poor performance, misconduct, security breaches, or if found to be or suspected to be under the influence of alcohol, drugs, or other incapacitating agent or any other reason based on a failure to satisfy the requirements of this SOW. The Contractor shall remove immediately the personnel from performing under this Contract upon notification by the Contracting Officer. Once the Contractor is notified that a particular

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individual has been disqualified, the Contractor shall not provide services of such person in any JFTC function, unless reinstatement is granted by the Contracting Officer.

**18. MISCELLANEOUS.**

Working Hours during Training Event Execution. The Contractor's Key Personnel shall provide services during period of performance starting from 07:30 a.m. CET until 08:30 p.m. CET every day (lunch time included) regardless of weekends and holidays. The number of working hours may vary depending on Training Event intensity, daily schedule, and tasks.

**19. CANCELLATION AND POSTPONEMENT.**

In the event that the training is cancelled, adjusted in respect to the amount of contractors needed or the duration of the required services, or postponed to a time not convenient for the Contractor's performance of the services, less than one (1) week prior to start-up of the base/option period or Contractor's services are no longer required due to circumstances that JFTC is not responsible for and JFTC is not able to notify the Contractor at least one week prior to start-up of the task, the Contractor shall be reimbursed for documented actual cost incurred by the Contractor up to the date of cancellation or postponement. This reimbursement shall be applicable only to the actual travel booking cost directly linked to the Training Event (airline ticket, hotel booking cancellation fee, etc.).

**20. POINTS OF CONTACT.**

All questions concerning the work requirement, schedule, and project coordination shall be referred to the following COTR. The Contractor shall coordinate the development and delivery of all deliverables prepared under this Contract with the COTR. In case of any contractual matters the Contractor shall contact the Contracting Officer or the designated person by the Contracting Officer.

**PROCEDURE FOR CREATION**

**A JFTC TRAINING EVENT (TE) REGISTRATION ACCOUNT**

1. Procedures for creating a JFTC Training Event (TE) registration account
    - a. Navigate to the JFTC registration website: <https://events.jftc.nato.int>.
    - b. Click on the “Create new account” link.
    - c. Fill in the form on the registration page. User name is your first name, dot, last name (i.e. firstname.lastname). Fields marked with red asterisks (\*) are obligatory.
    - d. When finished, click on “Create new account”. The website administrator will validate and activate your account.
    - e. Once the administrator has approved your account, you will receive a confirmation email with a temporary login link for the website so that you can create a password for your account. Click on the link in the email.
    - f. Click on “Log in”. Fill in the “Password” and “Confirm password” fields and then click on the “Save” button at the bottom of the screen.
    - g. In order to edit your account information please login to your account on <https://events.jftc.nato.int> and click on “My account” in the top menu. Click on “Save” button when finished.
  2. Procedures to register for an event, after creating an account.
    - a. Navigate to the JFTC registration website: <https://events.jftc.nato.int> and log in to your account.
    - b. Navigate to the event to which you wish to register in and click the “Read more” link.
    - c. Select the “Click here to register” button below the event description.
    - d. Update or confirm your personal information.
    - e. Fill in the PAF and click on the “Save” button when finished.
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**SECURITY FORCE ASSISTANCE SME**

6.4. Anticipated Level of Effort per TO is the following:

- (1) Task #1 – February-May,
  - a. Training Refinement Visit in NMI HQ Baghdad (Iraq) – up to 10 man-days (travel days excluded),
  - b. Product Development Workshop - up to 10 man-days (travel days excluded),
  - c. Training Event Preparation and Execution - up to 15 man-days (travel days excluded).
- (2) Task #2 – August-October.
  - a. Training Refinement Visit in NMI HQ Baghdad (Iraq) – up to 10 man-days (travel days excluded),
  - b. Product Development Workshop - up to 10 man-days (travel days excluded),
  - c. Training Event Preparation and Execution - up to 15 man-days (travel days excluded).

**7. TASKING AND DELIVERABLES.**

The SFA SME is a part of the Exercise Control Team, he/she is responsible for the preparation, coordination and de-confliction of complex Products / Vignettes during the Training Event as well as teaching, facilitating and preparing the TA for their future role. He/she is in charge for developing and leading Security Force Assistance-Centre's process steps and de-conflicting all related issues with regard to Train, Advise, Assist, Mentor SMEs.

- 7.1. Tasks and deliverables during Training Refinement Visit in NM I HQ;
- Analysing and understanding of NMI Training Specifications and Objectives;
  - Receiving, analysing and interpreting in-theatre SFA activities;
  - Assisting in the development of concepts for training delivery;
  - Identifying and collecting SFA relevant theatre data for use during subsequent planning;
  - Collaboratively and/or independently developing SFA themes, storylines and scenarios in support of TE execution;
  - Networking to create the conditions for support from Theatre during the execution of the Training Event;
  - Collection and collation of SFA training requirements for further planning;
  - Preparing SFA related presentations for SME familiarization during Product Development Workshop;
  - Supporting the JFTC NMI planning team by performing other similar tasks on request.
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7.2. Tasks and deliverables during PDWS/TCON Prep/Execution:

- Working in a Syndicate for final Scripting in support of the Planning Team.
- Finalizing scripting of SFA-C Products / Vignettes in JEMM.
- Coordinating and de-conflicting of complex Products / Vignettes.
- Developing Power Point presentations with Products / Vignettes related content.
- Supporting external SMEs in incident scripting for complex Products / Vignettes.
- Facilitating syndicates/supporting SMEs as required.
- Preparing presentations on Products / Vignettes related topics.
- Providing briefings on Products / Vignettes related topics to other TCON members.
- Supporting JFTC Planning/Training Team in performance of other issues on request.
- Providing briefings about training requirements for both, Training Audience and TCON.
- Attending TCON Battle Rhythm related meetings.
- Supporting JFTC TCON Team in performance of other issues on request.
- Providing input in new Products / Vignettes if, and when required.
- Providing AAR input at end of each Training Phases.
- Scripting specific Products / Vignettes for SFA - HQ interaction.
- Outputs:
  - Presentations and briefings on Products / Vignettes related topics.
  - Briefings about training requirements for both, Training Audience and TCON.
  - Face to face training and mentoring for NMI Training Audience.
  - Presentations and briefings to Training Audience on SFA processes & procedures.

7.3. The duties listed above are intended only as general illustrations of the various types of work that may be performed. Specific statements of duties not included does not exclude them from the function if the work is similar, related, or a logical assignment to the function.

7.4. While performing the above listed tasks and deliverables the SFA SME Contractor shall be able to:

- operate effectively within an exercise planning team;
- lead a sub-element of an exercise planning team;
- work within a multi-national, multi-cultural environment;
- work independently;
- work effectively under constraints of time;
- work effectively within a rapidly changing environment;
- effectively brief complex subject matter to diverse audiences.

## **8. PERSONNEL REQUIRED FOR THE STATEMENT OF WORK.**

### **8.2. Experience, Skills and Education Requirements.**

#### **Essential Experience:**

- Previous military experience as a Staff Officer within the NATO environment (Staff College trained);
  - Previous operational military experience in Iraq;
  - Demonstrate knowledge of current NATO SFA Doctrine & Concepts;
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- Demonstrate recent (past 2 years) experience in conduct of NATO pre-deployment training with regards to SFA/SSR/TAA;
- Demonstrate experience with NATO (NCS/NFS) construct, planning and execution of exercise planning (BI-SC 75-3/BI-SC 75-7);
- Demonstrate experience working with/coaching ANET 2.0, including Super User responsibilities in support of TAA training;
- Demonstrate experience of ANET 2.0 reporting and MoE/MoP analysis;
- Experience developing vignettes, case-studies and role-player script within EXCON/TCON for NATO pre-deployment exercises.

Essential Skills:

- Familiarity with NATO Functional Area Systems (FAS);
- Trained Joint Exercise Management Module (JEMM) User;
- Trained ANET 2.0 Super/Basic user;
- Proficiency in use of Microsoft Office Software (Outlook, Word, PowerPoint, Excel).

Essential Education:

- Post-secondary education.
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### **ADVISORY TRAINING COORDINATOR ASSISTANT**

6.4. Anticipated Level of Effort per TO is the following:

- (1) Task #1 – April-May,
  - a. Training Event Preparation and Execution - up to 15 man-days (travel days excluded).
- (2) Task #2 – September-October.
  - a. Training Event Preparation and Execution - up to 15 man-days (travel days excluded).

### **7. TASKING AND DELIVERABLES.**

The NMI Advisor Training Assistant is a part of the Training Control (TCON) Team and works in close concert with the Advisor Training Coordinator and the BST Coordinator. He/she is responsible for the preparation, coordination and de-confliction of complex Products and Advisory Sessions during the PDT as well as preparing TA advisors for their future role. He/she collects and coordinates training requirements for the Advisors support mission throughout all two training phases (MST/BST).

7.1. Tasks and deliverables during TCON Prep/Execution:

- Working in a Syndicate for final Scripting.
  - Finalizing scripting of Advisory Products.
  - Coordinating and de-conflicting of complex Products / Advisory Sessions (stories, direction and guidance for SMEs, direction and guidance for Role Players).
  - Developing Power Point presentations with Products / Advisory Sessions related content.
  - Supporting external SMEs in incident scripting for complex Products / Advisory Sessions.
  - Preparing presentations on Products / Advisory Sessions related topics.
  - Providing briefings on Products / Advisory Sessions related topics to other TCON members.
  - Supporting JFTC Training Team in performance of other issues on request.
  - Providing briefings about training requirements for both Training Audience and TCON.
  - Attending TCON Battle Rhythm related meetings.
  - Supporting JFTC TCON Team in performance of other issues on request.
  - Providing input in new Products / Advisory Sessions if and when required.
  - Providing After Action Review (AAR) input at the end of each Training Phase.
  - In ANET 2.0: manage the data, create and maintain approval chains, view, edit and approve all advisor reports during the PDT – ensure that all information is brought together as part of the daily ANET roll-up.
  - Being the Primary POC between the Advisor Training Coordinator, BST Coordinator and Role Players in regard to administration and coordination issues.
  - Creating, managing and maintaining Mission Specific setup of tailored layout for
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Advisor Training interaction rooms to support realistic and specific Advisory sessions.

- Preparing ISF Role Players and Interpreters for Advisory Sessions execution
- Outputs:
  - Presentations and briefings on Products / Advisory Sessions related topics.
  - Briefings about training requirements for both, Training Audience and TCON.
  - Face to face Training and mentoring for the Advisor Training Audience.
  - In JEMM Tool: managing, drafting, modifying and scheduling training scripts for Advisor Training to reflect changes in the training event program; be in line with Training Objectives and to support Daily Observations Tasks for Observers.
  - Deliver timely inputs to JEMM and ANET 2.0.
  - Provide inputs in planning syndicates.

7.2. While performing the above listed tasks and deliverables the NMI Advisor Training Coordinator Assistant shall be able to:

- operate effectively within an exercise planning team;
- lead a sub-element of an exercise planning team;
- work within a multi-national, multi-cultural environment;
- work independently;
- work effectively under constraints of time;
- work effectively within a rapidly changing environment;
- effectively brief complex subject matter to diverse audiences.

7.3. The duties listed above are intended only as general illustrations of the various types of work that may be performed. Specific statements of duties not included does not exclude them from the function if the work is similar, related, or a logical assignment to the function.

## **8. PERSONNEL REQUIRED FOR THE STATEMENT OF WORK.**

8.2. Experience, Skills and Education Requirements.

Essential Experience:

- Demonstrate previous military experience as a planner with a NATO Headquarters;
- Demonstrate experience with NATO exercise planning process (BI-SC 75-3);
- Demonstrate experience (past 2 years) working with/coordinating Role Players within a training environment;
- Demonstrate experience in scripting complex products for Advisor Training;
- Demonstrate experience working with ANET 2.0, including Super User Responsibilities and Report Approver Responsibilities.
- Demonstrate experience of ANET 2.0 reporting and MoE/MoP analysis;
- Demonstrate Joint Exercise Management Module Certification/Experience;
- Experience developing vignettes, case-studies and role-player script within EXCON/TCON for NATO pre-deployment exercises.

Essential Skills:

- Familiarity with NATO Functional Area Systems (FAS);
  - Trained Joint Exercise Management Module (JEMM) User;
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- Trained ANET 2.0 Super/Basic user;
- Proficiency in use of Microsoft Office Software (Outlook, Word, PowerPoint, Excel).

Essential Education:

- Post-secondary education.
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**SECURITY SECTOR REFORM SME**

6.4. Anticipated Level of Effort per TO is the following:

(1) Task #1 – February-May,

- a. Training Refinement Visit in NMI HQ Baghdad (Iraq) – up to 10 man-days (travel days excluded),
- b. Product Development Workshop - up to 10 man-days (travel days excluded),
- c. Training Event Preparation and Execution - up to 15 man-days (travel days excluded).

(2) Task #2 – August-October.

- a. Training Refinement Visit in NMI HQ Baghdad (Iraq) – up to 10 man-days (travel days excluded),
- b. Product Development Workshop - up to 10 man-days (travel days excluded),
- c. Training Event Preparation and Execution - up to 15 man-days (travel days excluded).

**7. TASKING AND DELIVERABLES.**

The SSR SME is a part of the TCON Team, he/she is responsible for the preparation, coordination and de-confliction of complex Products / Vignettes during the Training Event as well as teaching and preparing TA for their future role. He/she is in charge for developing and leading the Security Sector Reform aspects of the TE and de-conflicting all related issues with regard to Train, Advise, Assist, Mentor SMEs.

7.2. Tasks and deliverables during PDWS / TCON Prep/Execution:

- Working in a Syndicate for final Scripting in support of the Planning Team.
  - Finalizing scripting of SSR Products / Vignettes in JEMM.
  - Coordinating and de-conflicting of complex Products / Vignettes.
  - Developing Power Point presentations with Products / Vignettes related content.
  - Supporting external SMEs in incident scripting for complex Products / Vignettes.
  - Teaching, facilitating and preparing TA as required.
  - Preparing presentations on Products / Vignettes related topics.
  - Providing briefings on Products / Vignettes related topics to other TCON members.
  - Supporting JFTC Planning/Training Team in performance of other issues on request.
  - Providing briefings about training requirements for both, Training Audience and TCON.
  - Attending TCON Battle Rhythm related meetings.
  - Supporting JFTC TCON Team in performance of other issues on request.
  - Providing input in new Products / Vignettes if, and when required.
  - Providing AAR input at end of each Training Phases.
  - Scripting specific Products / Vignettes for Advisor / Staff HQ interaction.
  - Outputs:
    - Presentations and briefings on Products / Vignettes related topics.
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- Briefings about training requirements for both, Training Audience and TCON.
- Face to face training and mentoring for NMI Training Audience.
- Presentations and briefings to Training Audience on NMI SSR processes & procedures.

7.2. The duties listed above are intended only as general illustrations of the various types of work that may be performed. Specific statements of duties not included does not exclude them from the function if the work is similar, related, or a logical assignment to the function.

7.3. While performing the above listed tasks and deliverables the SSR SME Contractor shall be able to:

- operate effectively within an exercise planning team;
- lead a sub-element of an exercise planning team;
- work within a multi-national, multi-cultural environment;
- work independently;
- work effectively under constraints of time;
- work effectively within a rapidly changing environment;
- effectively brief complex subject matter to diverse audiences..

## **8. PERSONNEL REQUIRED FOR THE STATEMENT OF WORK.**

8.2. Experience, Skills and Education Requirements.

Essential Experience:

- Previous experience as a Planner within the NATO environment;
- Previous operational military experience in Iraq as an advisor;
- Demonstrate knowledge of current NATO SSR/SFA Doctrine & Concepts;
- Demonstrate recent (past 2 years) experience in conduct of NATO pre-deployment training with regards to SFA/SSR/TAA;
- Demonstrate experience working with/coaching ANET 2.0, including Super User responsibilities in support of Advisor training;
- Demonstrate experience with NATO (NCS/NFS) construct, planning and execution of exercise planning (BI-SC 75-3/BI-SC 75-7);
- Demonstrate experience of ANET 2.0 reporting and MoE/MoP analysis;
- Demonstrate experience in the delivery of advisor training for NATO pre-deployment training;
- Experience developing vignettes, case-studies and role-player script within EXCON for NATO pre-deployment exercises;

Essential Skills:

- Familiarity with NATO Functional Area Systems (FAS);
- Trained Joint Exercise Management Module (JEMM) User;
- Trained ANET 2.0 Super/Basic user.
- Proficiency in use of Microsoft Office Software (Outlook, Word, PowerPoint, Excel).

Essential Education:

- Post-secondary education.
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**STRATEGIC LEVEL ADVISOR SME**

6.4. Anticipated Level of Effort per TO is the following:

- (1) Task #1 – April-May,
  - a. Training Event Preparation and Execution - up to 12 man-days (travel days excluded).
- (2) Task #2 – September-October.
  - a. Training Event Preparation and Execution - up to 12 man-days (travel days excluded).

**7. TASKING AND DELIVERABLES.**

The NMI Advisor SME is a part of the Exercise Control Team and works in close concert with the Advisor Training Coordinator and BST Coordinator. He/she is responsible for the preparation, coordination and de-confliction of complex Products / Advisory Sessions during the PDT as well as teaching and preparing TA advisors for their future role. He/she collects and coordinates training requirements for the Advisors support mission throughout all two training phases (MST/BST).

7.1. Tasks and deliverables during TCON Prep/Execution:

- Working in a Syndicate for final Scripting.
  - Finalizing scripting of Advisory Products.
  - Coordinating and de-conflicting of complex Products / Advisory Sessions (stories, direction and guidance for SMEs, direction and guidance for Role Players).
  - Developing Power Point presentations with Products / Advisory Sessions related content.
  - Supporting external SMEs in incident scripting for complex Products / Advisory Sessions.
  - Preparing presentations on Products / Advisory Sessions related topics.
  - Providing briefings on Products / Advisory Sessions related topics to other TCON members.
  - Supporting JFTC Training Team in performance of other issues on request.
  - Providing briefings about training requirements for both, Training Audience and TCON.
  - Attending TCON Battle Rhythm related meetings.
  - Supporting JFTC TCON Team in performance of other issues on request.
  - Providing input in new Products / Advisory Sessions if, and when required.
  - Providing After Action Review (AAR) input at end of each Training Phases.
  - Acting as lead SME for Advisor Training Audience in all phases of the exercise.
  - Role-playing parts of the ISF and Advisory Training Principals (i.e. the ADVISEE) on request
  - Preparing ISF Role Players and Interpreters for Advisory Sessions execution
  - Outputs:
    - Presentations and briefings on Products / Advisory Sessions related topics.
    - Briefings about training requirements for both, Training Audience and TCON.
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- Face to face Training and mentoring for Advisor Training Audience.
- Presentations and briefings to Training Audience on Advisory related topics: Role of Advisor; Cross-Cultural Communications; Effective Negotiations; Working with Interpreters.

7.2. While performing the above listed tasks and deliverables the NMI Advisor SME shall be able to:

- operate effectively within an exercise planning team;
- lead a sub-element of an exercise planning team;
- work within a multi-national, multi-cultural environment;
- work independently;
- work effectively under constraints of time;
- work effectively within a rapidly changing environment;
- effectively brief complex subject matter to diverse audiences.

7.3. The duties listed above are intended only as general illustrations of the various types of work that may be performed. Specific statements of duties not included does not exclude them from the function if the work is similar, related, or a logical assignment to the function..

## **8. PERSONNEL REQUIRED FOR THE STATEMENT OF WORK.**

8.2. Experience, Skills and Education Requirements.

Essential Experience:

- Previous military experience as a commissioned officer or as senior-level civilian equivalent within the NATO environment;
- Demonstrate experience as an Advisor at the Strategic level (Ministry) in Iraq theatre of operations;
- Demonstrate recent experience (past 2 years) in scripting complex products/vignettes for NATO Advisor Training;
- Demonstrate good working knowledge of using the Joint Exercise Management Module (JEMM) to support Incident Scripting;
- Demonstrate recent experience operating as a member of an exercise planning team/TCON/EXCON;
- Demonstrate experience in working with/coordinating Role Players within a training environment;
- Demonstrate experience of Advisor reporting tool ANET 2.0 and associated CIS platforms.

Essential Skills:

- Familiarity with NATO Functional Area Systems (FAS);
- Trained Joint Exercise Management Module (JEMM) User;
- Trained ANET 2.0 Super/Basic user.
- Proficiency in use of Microsoft Office Software (Outlook, Word, PowerPoint, Excel).

Essential Education:

- Post-secondary education.
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**TACTICAL LEVEL ADVISOR SME**

6.4. Anticipated Level of Effort per TO is the following:

- (1) Task #1 – April-May,
  - a. Training Event Preparation and Execution - up to 12 man-days (travel days excluded).
- (2) Task #2 – September-October.
  - a. Training Event Preparation and Execution - up to 12 man-days (travel days excluded).

**7. TASKING AND DELIVERABLES.**

The NMI Advisor SME is a part of the Exercise Control (TCON) Team and works in close concert with the Advisor Training Coordinator and the BST Coordinator. He/she is responsible for the preparation, coordination and de-confliction of complex Products and Advisory Sessions during the PDT as well as teaching and preparing TA advisors for their future role. He/she collects and coordinates training requirements for the Advisors support mission throughout all two training phases (MST/BST).

7.1. Tasks and deliverables during TCON Prep/Execution:

- Working in a Syndicate for final Scripting.
  - Finalizing scripting of Advisory Products.
  - Coordinating and de-conflicting of complex Products / Advisory Sessions (stories, direction and guidance for SMEs, direction and guidance for Role Players).
  - Developing Power Point presentations with Products / Advisory Sessions related content.
  - Supporting external SMEs in incident scripting for complex Products / Advisory Sessions.
  - Preparing presentations on Products / Advisory Sessions related topics.
  - Providing briefings on Products / Advisory Sessions related topics to other TCON members.
  - Supporting JFTC Training Team in performance of other issues on request.
  - Providing briefings about training requirements for both Training Audience and TCON.
  - Attending TCON Battle Rhythm related meetings.
  - Supporting JFTC TCON Team in performance of other issues on request.
  - Providing input in new Products / Advisory Sessions if and when required.
  - Providing After Action Review (AAR) input at the end of each Training Phase.
  - Acting as lead SME for Advisor Training Audience in all phases of the Training Event.
  - Role-playing parts of the ISF and Advisory Training Principals (i.e. the ADVISEE) on request
  - Preparing ISF Role Players and Interpreters for Advisory Sessions execution
  - Outputs:
    - Presentations and briefings on Products / Advisory Sessions related topics.
-

- Briefings about training requirements for both, Training Audience and TCON.
- Face to face Training and mentoring for the Advisor Training Audience.
- Presentations and briefings to Training Audience on Advisory related topics: Role of Advisor; Cross-Cultural Communications; Effective Negotiations; Working with Interpreters.

7.2. While performing the above listed tasks and deliverables the NMI Advisor SME shall be able to:

- operate effectively within an exercise planning team;
- lead a sub-element of an exercise planning team;
- work within a multi-national, multi-cultural environment;
- work independently;
- work effectively under constraints of time;
- work effectively within a rapidly changing environment;
- effectively brief complex subject matter to diverse audiences.

7.3. The duties listed above are intended only as general illustrations of the various types of work that may be performed. Specific statements of duties not included does not exclude them from the function if the work is similar, related, or a logical assignment to the function..

## **8. PERSONNEL REQUIRED FOR THE STATEMENT OF WORK.**

8.3. Experience, Skills and Education Requirements.

Essential Experience:

- Previous military experience as a commissioned/non - commissioned officer or civilian equivalent within the NATO environment;
- Demonstrated experience as an Advisor at the tactical level in Iraq theatre of operations;
- Demonstrate recent experience (past 2 years) in scripting complex products/vignettes for NATO Advisor Training;
- Demonstrated good working knowledge of using the Joint Exercise Management Module;
- (JEMM) to support Incident Scripting;
- Demonstrated recent experience operating as a member of an exercise planning team/TCON/TCON;
- Demonstrated experience in working with/coordinating Role Players within a training environment;
- Demonstrated experience of Advisor reporting tool ANET 2.0 and associated CIS platforms.

Essential Skills:

- Familiarity with NATO Functional Area Systems (FAS);
- Trained Joint Exercise Management Module (JEMM) User;
- Trained ANET 2.0 Super/Basic user.
- Proficiency in use of Microsoft Office Software (Outlook, Word, PowerPoint, Excel).

Essential Education:

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- Post-secondary education.



## **OPR ASSISTANT PLANNER**

6.4. Anticipated Level of Effort per TO is the following:

- (1) Task #1 – February-May - up to 50 man-days (travel days excluded).
- (2) Task #2 – August-October - up to 50 man-days (travel days excluded).

## **7. TASKING AND DELIVERABLES.**

7.1. **General.** The Contractor shall support the OPR with development and delivery of the Exercises. He/she collects relevant theatre data, coordinates with in-Theatre SMEs and Recently Redeployed SMEs and assures the latest Theatre developments are incorporated in the Training Event. He/she is responsible for the overall integration of the content for the separate Training Audience entities into one comprehensive Exercise. The OPR Assistant Planner reports to the OPR.

### **7.2. Task 1 - Training Refinement Visit (TRV):**

- Analyzing and understanding of NMI Training Specifications and Objectives;
- Receiving, analyzing and interpreting in-theatre updates;
- Assisting in the development of concepts for training delivery;
- Identifying and collecting relevant theatre data for use during subsequent planning;
- Collaboratively and/or independently developing themes, vignettes, storylines and scenarios in support of TE execution;
- Networking to create the conditions for support from Theatre during the execution of the Training Event;
- Collection and collation of training requirements for further planning;
- Preparing scenario related presentations for SME familiarization during Product Development Workshop;
- Analyzing Training Audience breakdown using ANET Tool;
- Preparing training requirement related presentation for SME introduction during the Product Development Workshop; and
- Supporting the JFTC NMI planning team by performing other tasks on request.

### **7.3. Task 2 - Product Development Workshop (PDWS):**

- Delivering briefings on training requirements;
  - Coordinating training requirements throughout TE;
  - Delivering vignette/discussion related presentations for SME familiarization;
  - All aspects of scripting using the JEMM tool;
  - Coordinating and de-conflicting multiple complex storylines;
  - De-conflicting training requirements with respect of SME availability;
  - Developing Power Point presentations on scenario related content;
  - Supporting TE Planning Team in performance of other issues on request;
  - Coordinating training requirements in support of TE staff;
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**7.4. Task 3 – NMI PDT (Execution).**

- Assisting in the development of TCON Training;
- Leading and/or working within a syndicate for final scripting;
- Finalizing scripting within the JEMM tool;
- Facilitating syndicates/supporting SMEs as required;
- Coordinating and de-conflicting complex storylines;
- De-conflicting training requirements with respect to SME availability;
- Coordinating training requirements;
- Developing Power Point presentations with scenario related content;
- Supporting external SMEs in incident scripting for complex Storylines;
- Preparing presentations on scenario related topics;
- Providing briefings on scenario related topics to other TCON members;
- Attending TCON Battle Rhythm related meetings;
- Supporting TCON in performance of other issues on request;
- Providing briefings on training requirements for both, TA and TCON;
- Analyze Training Audience breakdown using ANET Tool;
- Supporting JFTC NMI Planning Teams in performance of other issues on request;
- Dynamic scripting;
- Providing AAR input at end of each TE – use of NATO LL portal.

7.5. The duties listed above are intended only as general illustrations of the various types of work that may be performed. Specific statements of duties not included does not exclude them from the function if the work is similar, related, or a logical assignment to the function.

7.6. While performing the above listed tasks and deliverables the OPR Assistant Planner Contractor shall be able to:

- operate effectively within an exercise planning team;
- lead a sub-element of an exercise planning team;
- facilitate a syndicate/support SMEs during the execution phase;
- work within a multi-national, multi-cultural environment;
- work independently;
- work effectively under constraints of time;
- work effectively within a rapidly changing environment;
- effectively brief complex subject matter to diverse audiences.

**8. PERSONNEL REQUIRED FOR THE STATEMENT OF WORK.**

8.2. Experience, Skills and Education Requirements.

Essential Experience:

- Previous military experience as a Commissioned Officer within NATO environment;
  - Demonstrate experience in Iraq theatre of operations (past 2 years);
  - Demonstrate military experience as a planner within a NATO Headquarters;
  - Demonstrate experience with NATO (NCS/NFS) construct, planning and execution of exercise planning (BI-SC 75-3/BI-SC 75-7);
  - Demonstrate knowledge of current NATO SFA Doctrine & Concepts;
  - Demonstrate experience of ANET 2.0 reporting and MoE/MoP analysis;
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- Experience developing vignettes, case-studies and role-player script within EXCON/TCON for NATO pre-deployment exercises.

Essential Skills:

- Familiarity with NATO Functional Area Systems (FAS);
- Trained Joint Exercise Management Module (JEMM) User;
- Trained ANET 2.0 Super/Basic user.
- Proficiency in use of Microsoft Office Software (Outlook, Word, PowerPoint, Excel).

Essential Education:

- Post-secondary education.
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